## 2020-2021 WISE GIVING REPORT

SECRETARY OF STATE MARK HAMMOND
DIVISION OF PUBLIC CHARITIES

## 2020-2021 WISE GIVING REPORT

"As South Carolina's Secretary of State, I am responsible for protecting charitable donors and promoting accountability and transparency of charities and professional fundraisers through the enforcement of the Solicitation of Charitable Funds Act. It is my hope that members of the public will use this report to make informed decisions when it comes to charitable giving. South Carolinians continue to be some of the most generous donors in the country; however, each and every one of us needs to remain vigilant when supporting the causes we care about. <u>Check</u> on the organizations that you are thinking of donating to, <u>ask</u> questions of those soliciting the donation, and <u>notify</u> the Secretary of State's Office if you have any concerns or complaints. Remember to 'give from the heart, but please give smart!'"



--Secretary of State Mark Hammond

## GIVE FROM THE HEART, BUT PLEASE GIVE SMART!

### CHECK

Use the <u>Charities Search</u> feature on the Secretary of State's website at <u>sos.sc.gov</u> to check whether a charity is registered to solicit donations in South Carolina. You can look up a charity's financial information, including total revenue, total expenses, fundraising costs, and the percentage spent on charitable programs, as well as review a copy of the charity's most recently filed annual financial report.

### **ASK**

If you are solicited for a donation, always ask:

- What is the name, location, and mission of the charity?
- How much of your donation will be used for program services?
- If you are being solicited by a professional fundraiser, how much of your donation will go to the charity, and how much will be used to pay for fundraising costs?

### **NOTIFY**

If you have concerns about a charity or professional fundraiser, notify the Secretary of State's Office through the <u>Online Charitable Solicitation Complaint Form</u> at <u>sos.sc.gov</u>. You can use this form to file a confidential complaint 24 hours a day, 7 days a week. You can also contact the Division of Public Charities at charities@sos.sc.gov or 1-888-CHARITI (242-7484).

## 2020-2021 WISE GIVING REPORT

In order to promote accountability and transparency in charitable fundraising, Secretary of State Mark Hammond is publishing the 2020-2021 Wise Giving Report of the Division of Public Charities. Pursuant to the South Carolina Solicitation of Charitable Funds Act, the Secretary of State's Division of Public Charities regulates charitable solicitations in this state. Some charitable organizations use professional or paid fundraisers to solicit donations on their behalf.

The 2020-2021 Wise Giving Report has two sections: the <u>Give Smart Watch List</u> and the <u>Professional Solicitor Report</u>. The purpose of the Give Smart Watch List is to alert South Carolinians to organizations that may be asking them for donations, but that have either reported spending less than 40% of their total expenses on their charitable programs or that have failed to disclose to donors how they are using their money. The Professional Solicitor Report offers a comprehensive listing of financial data from joint financial reports and fundraising contracts filed with the Division of Public Charities in 2020 and 2021.

Both the Give Smart Watch List and Professional Solicitor Report serve to remind members of the public to always <u>check</u> on charitable organizations that solicit donations from them, <u>ask</u> questions of the person or entity soliciting the donation, and <u>notify</u> the Secretary of State's Office if they have any concerns or complaints about the solicitation.

## **2021 GIVE SMART WATCH LIST**

The organizations included in the Give Smart Watch List have reported spending less than 40% of their total expenses on their charitable programs, or have failed to disclose to donors how they are using their money. For reference, the Better Business Bureau cautions donors from contributing to any charity that spends less than 65% on its program services.

The information provided is based on information that has been filed with the Secretary of State's Office, is contained in court documents, or is otherwise publicly available. To view these organizations' most recently filed annual financial reports, please visit <u>sos.sc.gov</u> and use the Charity Search feature.



### <u>Childhood Leukemia Foundation, Inc.,</u> Brick, New Jersey

The mission of Childhood Leukemia Foundation is to educate, empower, and lift the spirits of children in the United States suffering from cancer.

The organization's program services include providing iPads and Wish Baskets (containing educational material and a \$75.00 gift card) to childhood cancer patients, as well as wigs through its "Hugs U Wear" program. The organization also provides "Hope Binders" to the families of children with cancer to record medical information and track and prioritize medical expenses.

In FY 2020, this organization reported spending only **16.9%** of its total expenses on charitable programs. For every dollar it raised, the organization spent \$0.77 on fundraising expenses.

### <u>Disabled Veterans National Foundation</u>, Lanham, Maryland

In FY 2019, DVNF reported spending 22.7% of its total expenses on charitable programs, which include providing financial support to veteran organizations and gifts-in-kind to homeless and low-income veterans. Despite raising over \$27 million in FY 2019, the organization reported providing only \$1.87 million in cash and noncash grants to domestic organizations and individuals—less than 7% what it raised that year.

The organization also lists exchanging ideas and information, identifying areas of concern to veterans, and developing recommendations for legislative, programmatic and outreach activities as program services. In FY 2019, the organization spent over \$4.3 million on a combined educational and fundraising campaign. Without this joint cost allocation, DVNF's program expense percentage would have been 6.97%.

### <u>Firefighters Charitable Foundation, Inc.,</u> Farmingdale, New York

In FY 2019, Firefighters Charitable Foundation, Inc. reported spending only 12.2% of its total expenses on charitable programs.

This organization's charitable purpose is to provide financial assistance to persons affected by a fire or disaster. It reported giving less than \$84,000.00 in grants to domestic organizations and \$67,000.00 to individuals—a mere 4.4% of its total expenses in FY 2019. Instead, the organization spent nearly \$2.7 million on fundraising expenses. In FY 2019, the organization contracted with 10 different professional fundraisers, and it currently has three active fundraising contracts in South Carolina.

The president and secretary/treasurer of the organization are married.



The stated purpose of this organization is to assist law enforcement and their families when tragedy strikes.

In FYE 2020, the organization reported spending **9.5%** on program services. Even though the organization raised over \$1.2 million that year, it spent only \$9,250.00 on grants to domestic organizations and \$22,000.00 in cash grants benefitting six individuals. Its other program expense was \$85,000.00 for a conference. In contrast, the organization spent 85% of its total expenses on fundraising.

This organization does business under the names "National Patrolmen's Foundation" and "Police and Troopers Relief Foundation."



## Military Order of the Purple Heart Service Foundation, Annandale, Virginia

This organization's mission is to enhance the quality of life for all veterans and their families, providing them with direct service and fostering an environment of goodwill and comradery.

In FYE 2020, this organization reported spending just **7.3%** of its total expenses on charitable programs. Despite collecting over \$20 million in cash and non-cash contributions, this organization reported spending just \$1.05 million for veteran service grants to organizations. It also reported spending approximately \$450,000.00 on its veteran service program, which provides funding for jobs and other services for veterans and their families. Nearly 85% of the organization's expenses in FYE 2020 were fundraising costs.

This organization also does business under the names "Purple Heart" and "Purple Heart Foundation."

### Miracle House of Hope Ministries, Charlotte, North Carolina

This organization claims to assist recovering drug addicts by providing housing and employment, and typically solicits contributions from motorists in busy intersections. Unfortunately, there is no way to verify what this organization does with the money it collects because it refuses to file annual financial reports. In March 2019, this organization was enjoined from soliciting in the state of South Carolina by order of the South Carolina Administrative Law Court. In October 2019, it was held in contempt of court for violating the injunction, and a bench warrant was issued against its CEO. Presently, it owes over \$12,000.00 in administrative fines for failure to comply with the South Carolina Solicitation of Charitable Funds Act. Despite these actions, the Secretary of State's Office periodically receives complaints about the organization soliciting within the state—most recently in Greenville, Richland and Spartanburg Counties.



## National Cancer Assistance Foundation, Inc., Daytona Beach, Florida

In FY 2019, this organization reported spending **30.2%** of its total expenses on charitable programs.

This organization's main programs are providing direct financial assistance to cancer patients and promoting awareness of the effects of cancer, as well as the need for early detection. In FY 2019, NCAF awarded \$380,216.00 in grants and other assistance to 735 individuals. This equated to an average of \$517.00 per person, and less than 9% of the organization's total expenses that year.

Of the \$1.28 million the organization reported spending on program expenses, \$724,061.00 was spent on a combined educational and fundraising campaign. Without this joint cost allocation, the percentage spent on program services drops from 30.2% to 13.2%.

### <u>Project Cure, Inc.,</u> Lakewood Ranch, Florida

Project Cure's primary program service is educating consumers, health professionals, and policymakers on alternative, "non-mainstream" medicine through letters, phone calls, reports, brochures, e-books, PDF downloads, websites and social media. It does business under the names "Alzheimer's Disease Fund," "National Diabetes Fund," and "Prostate Cancer Fund."

In FY 2020, this organization reported spending **27.4%** of its total expenses on charitable programs. Over half of these expenses were for a combined educational and fundraising campaign. Without this joint cost allocation, its program expense percentage would be 12.1%.

According to Project Cure's annual financial report, the organization's president received a loan from the organization in the amount of \$217,336.00.

## Retired Police Canine Foundation, Inc., Weeki Wachee, Florida

This organization's purpose is to provide medical care for police and military service dogs, and educate the public about the special needs of service dogs.

In FYE 2020, the organization reported spending **28.3%** of its total services on program services. It reported spending **\$11**,902.00 on K-9 supplies; **\$31**,535.00 on medical expenses; **\$31**6.00 on K-9 airline expenses; and **\$2**,794 on K-9 cremation—which amounted to less than 5% of the organization's total expenses. In contrast, nearly **\$195**,000.00 of costs allocated as program service expenses were for a combined educational and fundraising campaign.

The organization also operates under the name "Help Our Military and Police Dogs."



The stated purpose of this organization is "cancer research and public information." It uses the d/b/as of National Breast Cancer Research Center and National Cancer Research Center.

In FY 2019, this organization reported spending **35.2%** of its total expenses on program services; however, many of the listed program expenses were for combined educational and fundraising campaigns. Without this joint cost allocation, the organization's program service expense percentage would be just 9.6%. The organization reported raising \$4.1 million in revenue in FY 2019, but it spent less than \$430,000.00 on cancer research.

According to its FY 2019 annual financial report, the organization received over \$47,000.00 in list rental income.



Did you know that you can file an online, confidential complaint with the Secretary of State about a charity or professional fundraiser?

Visit the Secretary of State's website at sos.sc.gov and complete the Online Charitable Solicitation Complaint Form.

## PROFESSIONAL SOLICITOR REPORT

Prior to starting a fundraising campaign, professional solicitors are required to file a notice of solicitation and fundraising contract with the Division of Public Charities. At the conclusion of a fundraising campaign, or each year of a multi-year campaign, a professional solicitor is required to file a joint financial report with the Division of Public Charities. The joint financial report must be signed by both the professional solicitor and the charitable organization, and must disclose the gross receipts from the campaign, the itemized expenses incurred by the professional solicitor, and the total amount remitted to the charitable organization. This report provides a comprehensive listing of the data provided in joint financial reports filed by professional solicitors during 2020, and a listing of all active fundraising contracts as of October 1, 2021.

Part I of the Professional Solicitor Report lists in alphabetical order each charitable organization for which a joint financial report was filed in 2020. The report then lists all professional solicitors employed by the charitable organization, along with the fundraising methods used by the professional solicitor; the date the joint financial report was filed; the dates of the fundraising campaign covered by the joint financial report; the gross receipts from the campaign; the amount remitted to the charity; and the percentage of the gross receipts that the charity received.

### PROFESSIONAL SOLICITOR REPORT

Part II of the Professional Solicitor Report lists in alphabetical order each professional solicitor with an active fundraising contract on file with the Division of Public Charities as of October 1, 2021. The report then lists each charity client of the professional solicitor for which a contract was filed, the dates of the solicitation campaign, and either the minimum guaranteed percentage of gross receipts to be remitted to the charity based on the contract, or other terms of remuneration.

Although each charitable organization and professional solicitor referenced in this report was registered with the Division of Public Charities to solicit donations in South Carolina at the time the fundraising campaigns were conducted, many of the joint financial reports and contracts were for national campaigns. Therefore, it is important to note that the reported gross receipts reflect donations from all solicited persons, not just South Carolinians. Furthermore, the data presented in the Professional Solicitor Report does not reflect how much the charitable organizations spent on their program services. This information is available on the Secretary of State's website at sos.sc.gov, under <a href="Charities Search">Charities Search</a>. You may also search professional fundraisers registered with the Secretary of State and review joint financial reports by using the <a href="Professional Fundraisers Search">Professional Fundraisers Search</a> feature on the Secretary of State's website at <a href="Sos.sc.gov">Sos.sc.gov</a>.

If you have any questions regarding a charitable organization or professional fundraiser listed in this report, please contact the Division of Public Charities at charities@sos.sc.gov or (803) 734-1790.

The Honorable Mark Hammond · South Carolina Secretary of State
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Telephone (803) 734-1790 · Toll Free 1-888-CHARITI · sos.sc.gov · charities@sos.sc.gov

| <u>Charity</u>                                         | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|--------------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                          | Method                | rncu                 | Campaign             | <u>Campaign</u>    | кесерь                   | to Charity               | to Charity               |
| A.T. Still University of Health Sciences - Kirksville, | , MO                  |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                               | Phone                 | 08/24/2020           | 11/23/2019           | 06/30/2020         | \$12,257.00              | \$1,263.00               | 10.30%                   |
| Abbeville County Shrine Club - Abbeville, SC           |                       |                      |                      |                    |                          |                          |                          |
| Scott A. Long                                          | Bingo                 | 09/24/2020           | 01/01/2019           | 12/31/2019         | \$1,114,087.15           | \$12,334.92              | 1.11%                    |
| Abilene Christian University - Abilene, TX             |                       |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                               | Phone                 | 12/04/2020           | 10/21/2019           | 10/20/2020         | \$79,930.00              | \$8,751.59               | 10.95%                   |
| ActionAid U.S.A Washington, DC                         |                       |                      |                      |                    |                          |                          |                          |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 04/13/2020           | 12/02/2019           | 01/07/2020         | \$1,185.00               | (\$456.25)               | -38.50%                  |
| AFS-USA, Inc New York, NY                              |                       |                      |                      |                    |                          |                          |                          |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 01/17/2020           | 11/15/2018           | 11/14/2019         | \$3,945.00               | (\$6,672.75)             | -169.14%                 |
| Aiken Elementary PTO - Aiken, SC                       |                       |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                              | Electronic Media      | 09/02/2020           | 01/28/2019           | 02/06/2019         | \$22,262.47              | \$9,353.86               | 42.02%                   |
| Air Force Academy Foundation - USAF Academy,           | СО                    |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                               | Phone                 | 02/21/2020           | 03/28/2019           | 12/31/2019         | \$184,132.70             | \$74,308.14              | 40.36%                   |
| Alliance Defending Freedom - Scottsdale, AZ            |                       |                      |                      |                    |                          |                          |                          |
| MDS Communications Corporation                         | Phone                 | 11/02/2020           | 10/05/2019           | 09/06/2020         | \$114,617.00             | \$48,005.00              | 41.88%                   |

| <u>Charity</u>                                 | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <b>Professional Solicitor</b>                  | <u>ivictiou</u>       | Titu                 | Cumpaign             | Campaign           | receipts          | to Charity               | to Charty                |
|                                                |                       |                      |                      |                    |                   |                          |                          |
| American Association of State Troopers, Inc Ta | llahassee, FL         |                      |                      |                    |                   |                          |                          |
| United Partners Outreach, Inc.                 | Phone, Mail           | 12/15/2020           | 01/01/2020           | 12/31/2020         | \$12,300.00       | \$2,460.00               | 20.00%                   |
| United Partners Outreach, Inc.                 | Phone, Mail           | 02/21/2020           | 01/01/2019           | 12/31/2019         | \$27,043.00       | \$5,408.60               | 20.009                   |
| American Bible Society - Philadelphia, PA      |                       |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation                 | Phone                 | 08/24/2020           | 07/01/2019           | 06/30/2020         | \$346,729.00      | \$113,574.00             | 32.76%                   |
| American Breast Cancer Foundation, Inc Colum   | nbia, MD              |                      |                      |                    |                   |                          |                          |
| National Charity Services                      | Vehicle Donation      | 08/20/2020           | 02/16/2019           | 02/15/2020         | \$674,559.00      | \$246,436.73             | 36.539                   |
| American Children's Cancer Foundation Inc Hu   | ntington, NY          |                      |                      |                    |                   |                          |                          |
| Associated Community Services, Inc.            | Phone                 | 06/15/2020           | 10/20/2018           | 10/19/2019         | \$8,323.00        | \$3,537.38               | 42.509                   |
| American Diabetes Association - Arlington, VA  |                       |                      |                      |                    |                   |                          |                          |
| Automotive Recovery Services                   | Electronic Media      | 12/07/2020           | 10/17/2019           | 10/16/2020         | \$471,175.00      | \$324,344.01             | 68.89                    |
| American Federation of Police and Concerned Ci | tizens, Inc Titusvi   | lle, FL              |                      |                    |                   |                          |                          |
| Midwest Publishing-DN, Inc.                    | Phone, Mail           | 08/28/2020           | 06/08/2019           | 06/07/2020         | \$269,298.69      | \$32,315.85              | 12.009                   |
| American Indian College Fund - Denver, CO      |                       |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                      | Phone, Mail           | 07/06/2020           | 07/19/2019           | 03/26/2020         | \$1,382,204.62    | \$1,215,141.28           | 87.91                    |

| <u>Charity</u> Professional Solicitor      | Fundraising<br><u>Method</u> | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
|                                            |                              |                      |                      |                    |                   |                          |                          |
| American Institute for Cancer Research - A | Arlington, VA                |                      |                      |                    |                   |                          |                          |
| 10928046 Canada, Inc.                      | Phone                        | 04/06/2020           | 02/15/2019           | 12/31/2019         | \$332.00          | (\$1,437.00)             | -432.83%                 |
| InfoCision, Inc.                           | Phone, Mail                  | 02/25/2020           | 01/01/2019           | 12/31/2019         | \$793,961.40      | \$232,196.04             | 29.25%                   |
| American Lebanese Syrian Associated Cha    | rities, Inc Memphis, T       | 'N                   |                      |                    |                   |                          |                          |
| InfoCision, Inc.                           | Phone, Mail                  | 09/28/2020           | 07/09/2019           | 06/30/2020         | \$4,519,074.31    | (\$19,467.32)            | -0.43%                   |
| American Legion Larry Jeffers Post 195 Inc | Lugoff, SC                   |                      |                      |                    |                   |                          |                          |
| Thomas J. Irwin - Bingo Promoter           | Bingo                        | 12/09/2020           | 10/01/2019           | 09/30/2020         | \$86,905.00       | \$1,506.24               | 1.73%                    |
| American Legion Post 215 - Columbia, SC    |                              |                      |                      |                    |                   |                          |                          |
| Aiken Bingo, Inc.                          | Bingo                        | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$1,611,045.99    | \$16,047.92              | 1.00%                    |
| Aiken Bingo, Inc.                          | Bingo                        | 01/13/2020           | 10/01/2018           | 09/30/2019         | \$1,960,862.77    | \$21,115.92              | 1.08%                    |
| American Legion, Post #140 - Lynchburg, S  | SC                           |                      |                      |                    |                   |                          |                          |
| Christi Johnson Brunson                    | Bingo                        | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$1,674,589.00    | \$33,016.85              | 1.97%                    |
| American Leprosy Missions - Greenville, So | <u> </u>                     |                      |                      |                    |                   |                          |                          |
| Capitol Resources, Inc.                    | Phone, Mail                  | 09/08/2020           | 03/02/2020           | 06/30/2020         | \$40,632.17       | \$16,973.97              | 41.77%                   |
| Capitol Resources, Inc.                    | Phone, Mail                  | 02/28/2020           | 03/16/2019           | 12/31/2019         | \$73,750.07       | \$886.36                 | 1.20%                    |
| American Lung Association - Chicago, IL    |                              |                      |                      |                    |                   |                          |                          |
| Heritage Company                           | Phone, Mail                  | 03/09/2020           | 11/20/2019           | 12/31/2019         | \$11,050.00       | \$0.00                   | 0.00%                    |
| InfoCision, Inc.                           | Phone, Mail                  | 11/19/2020           | 10/12/2019           | 09/30/2020         | \$65,548.00       | \$21,063.70              | 32.13%                   |

| Charity                                      | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                | Methou                       | rneu                 | Campaign             | <u>Campaign</u>    | <u>Keceipts</u>   | to Charity               | to Charity               |
| American Red Cross - N. Charleston, SC       |                              |                      |                      |                    |                   |                          |                          |
| Coinstar Asset Holdings, LLC                 | Electronic Media             | 01/29/2020           | 12/31/2018           | 12/30/2019         | \$147,237.83      | \$132,509.59             | 90.00%                   |
| Donor Services Group, LLC                    | Phone, Mail                  | 06/05/2020           | 11/26/2019           | 03/26/2020         | \$30,662.00       | \$9,928.49               | 32.38%                   |
| Americans United for Separation of Church ar | nd State - Washington        | , DC                 |                      |                    |                   |                          |                          |
| InfoCision, Inc.                             | Phone, Mail                  | 09/17/2020           | 11/05/2019           | 07/31/2020         | \$8,697.00        | \$1,737.92               | 19.98%                   |
| Americares Foundation, Inc Stamford, CT      |                              |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation               | Phone                        | 09/11/2020           | 01/01/2020           | 06/30/2020         | \$52,536.00       | \$15,212.00              | 28.96%                   |
| Omaze                                        | Electronic Media             | 04/27/2020           | 10/01/2018           | 09/30/2019         | \$0.00            | \$0.00                   | n/a                      |
| AMVETS - Lanham, MD                          |                              |                      |                      |                    |                   |                          |                          |
| Heritage Company                             | Phone, Mail                  | 03/02/2020           | 09/23/2019           | 12/30/2019         | \$167,342.71      | \$47,182.97              | 28.20%                   |
| Anderson County Fraternal Order of Police Lo | dge #10 - Anderson, S        | C                    |                      |                    |                   |                          |                          |
| POP's Charity Bingo Upstate, Inc.            | Bingo                        | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$2,077,649.60    | \$56,275.65              | 2.70%                    |
| AnMed Health Foundation - Anderson, SC       |                              |                      |                      |                    |                   |                          |                          |
| Everett Group                                | Other                        | 09/28/2020           | 01/01/2019           | 12/31/2019         | \$573,066.00      | \$528,066.00             | 92.15%                   |
| Autism Spectrum Disorder Foundation, Inc 9   | Schererville, IN             |                      |                      |                    |                   |                          |                          |
| Heritage Company                             | Phone, Mail                  | 03/02/2020           | 06/23/2019           | 12/31/2019         | \$6,941.00        | \$6,941.00               | 100.00%                  |
| Midwest Publishing-DN, Inc.                  | Phone, Mail                  | 08/03/2020           | 05/01/2019           | 04/30/2020         | \$344,779.41      | \$51,716.90              | 15.00%                   |

| Charity                                               | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-------------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|--------------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                         | Method                | rneu                 | Campaign             | <u>Campaign</u>    | Keceipts                 | to Charity               | to Charity               |
| Ballentine Elementary School PTO - Irmo, SC           |                       |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                             | Electronic Media      | 09/02/2020           | 09/24/2018           | 10/03/2018         | \$52,283.96              | \$26,756.18              | 51.17%                   |
| Baylor University - Waco, TX                          |                       |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                              | Phone                 | 12/04/2020           | 10/20/2019           | 10/19/2020         | \$188,144.77             | \$4,774.47               | 2.54%                    |
| Bethel Volunteer Fire Department - Sumter, SC         |                       |                      |                      |                    |                          |                          |                          |
| Palmetto Photo LLC                                    | Door to door          | 08/05/2020           | 05/09/2019           | 04/29/2020         | \$11,875.00              | \$6,175.00               | 52.00%                   |
| Bethesda Volunteer Fire Department - Rock Hill,       | SC                    |                      |                      |                    |                          |                          |                          |
| Southeast Promotions                                  | Door to door          | 01/06/2020           | 03/15/2019           | 10/15/2019         | \$33,541.00              | \$16,770.50              | 50.00%                   |
| Blaney Volunteer Fire Department - Elgin, SC          |                       |                      |                      |                    |                          |                          |                          |
| Palmetto Photo LLC                                    | Door to door          | 05/27/2020           | 12/14/2018           | 11/13/2019         | \$22,361.00              | \$11,180.50              | 50.00%                   |
| Blenheim Volunteer Fire District - Blenheim, SC       |                       |                      |                      |                    |                          |                          |                          |
| Roy & Patty's Bingo Consultants & Concessions,<br>LLC | Bingo                 | 05/01/2020           | 04/01/2019           | 03/31/2020         | \$1,242,823.00           | \$93,158.00              | 7.5%                     |
| Blue Ridge Shrine Club - Seneca, SC                   |                       |                      |                      |                    |                          |                          |                          |
| Wanda Gale Jacks, Bingo Promoter                      | Bingo                 | 12/11/2020           | 10/01/2019           | 09/30/2020         | \$1,117,448.00           | \$19,234.15              | 1.72%                    |
| Bluffton Middle School PTO - Bluffton, SC             |                       |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                             | Electronic Media      | 09/02/2020           | 04/15/2019           | 04/26/2019         | \$5,530.00               | \$2,477.00               | 44.79%                   |

### **Division of Public Charities Professional Solicitor Report**

Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| Charity                                       |                            | Date Report  | Start of        | End of          | Gross           | Net Amount      | Percentage |
|-----------------------------------------------|----------------------------|--------------|-----------------|-----------------|-----------------|-----------------|------------|
| <u>Professional Solicitor</u>                 | <u>Method</u>              | <u>Filed</u> | <u>Campaign</u> | <u>Campaign</u> | <u>Receipts</u> | to Charity      | to Charity |
| Broadway Fire Protection Association Inc Ande | erson, SC                  |              |                 |                 |                 |                 |            |
| PointOn Solutions LLC                         | Door to door               | 02/05/2020   | 10/28/2019      | 01/26/2020      | \$35,326.00     | \$20,273.00     | 57.39%     |
| Buford Elementary PTO - Lancaster, SC         |                            |              |                 |                 |                 |                 |            |
| Booster Enterprises, Inc.                     | Electronic Media           | 09/02/2020   | 01/17/2018      | 01/30/2018      | \$30,474.86     | \$13,525.18     | 44.38%     |
| Buist Academy Foundation - Charleston, SC     |                            |              |                 |                 |                 |                 |            |
| Booster Enterprises, Inc.                     | Electronic Media           | 09/02/2020   | 01/30/2018      | 02/08/2018      | \$50,435.50     | \$26,243.88     | 52.03%     |
| Cancer Awareness Foundation - Bluffton, SC    |                            |              |                 |                 |                 |                 |            |
| AAT, Inc.                                     | Thrift Store               | 10/05/2020   | 01/01/2019      | 12/31/2019      | \$932,944.00    | \$103,000.00    | 11.04%     |
| Cancer Support Community - Washington, DC     |                            |              |                 |                 |                 |                 |            |
| Omaze                                         | Electronic Media           | 04/09/2020   | 06/30/2018      | 06/29/2019      | \$0.00          | \$0.00          | n/a        |
| Cancer Survivors' Fund - Missouri City, TX    |                            |              |                 |                 |                 |                 |            |
| Group Consultants, Inc.                       | Phone, Mail                | 09/21/2020   | 02/15/2020      | 08/13/2020      | \$44,449.57     | \$5,216.65      | 11.74%     |
| Group Consultants, Inc.                       | Phone, Mail                | 03/16/2020   | 02/15/2019      | 02/14/2020      | \$99,324.10     | \$12,574.25     | 12.66%     |
| Midwest Publishing-DN, Inc.                   | Phone, Mail                | 02/24/2020   | 12/01/2018      | 11/30/2019      | \$226,123.36    | \$22,612.34     | 10.00%     |
| Midwest Publishing-DN, Inc.                   | Phone, Mail                | 07/01/2020   | 12/01/2019      | 02/18/2020      | \$41,888.50     | \$4,188.85      | 10.00%     |
| Car Donation Foundation - St. Louis Park, MN  |                            |              |                 |                 |                 |                 |            |
| National Fundraising Management, Inc.         | Phone,<br>Electronic Media | 07/20/2020   | 01/01/2019      | 12/31/2019      | \$53,618,410.00 | \$27,129,139.00 | 50.6%      |

| Charity                                           | Fundraising Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|---------------------------------------------------|--------------------|----------------------|----------------------|--------------------|--------------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                     | <u>Method</u>      | <u>rneu</u>          | <u>Campaign</u>      | <u>Campaign</u>    | <u>Keceipts</u>          | to Charity               | to Charity               |
| Care Net - Lansdowne, VA                          |                    |                      |                      |                    |                          |                          |                          |
| Heritage Company                                  | Phone, Mail        | 03/02/2020           | 02/14/2019           | 02/13/2020         | \$87,422.00              | \$0.00                   | 0.00%                    |
| Carlisle Fosters Grove School SC PTA - Chesnee, S | ic .               |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                         | Electronic Media   | 09/02/2020           | 04/09/2019           | 04/19/2019         | \$19,109.92              | \$7,554.96               | 39.53%                   |
|                                                   |                    |                      |                      |                    |                          |                          |                          |
| Carolina Dive & Rescue - Rock Hill, SC            |                    |                      |                      |                    |                          |                          |                          |
| 911Fundraising/William Thomas Vallini             | Door to door       | 01/30/2020           | 10/04/2018           | 10/03/2019         | \$84,984.00              | \$41,263.00              | 48.55%                   |
| 911Fundraising/William Thomas Vallini             | Door to door       | 12/28/2020           | 10/04/2019           | 10/01/2020         | \$84,603.00              | \$40,898.00              | 48.3%                    |
| Carolina Voyager Charter School Parent Teacher    | Organization, Inc  | Charleston,          | sc                   |                    |                          |                          |                          |
| Booster Enterprises, Inc.                         | Electronic Media   | 09/02/2020           | 10/14/2019           | 10/24/2019         | \$54,006.25              | \$32,564.00              | 60.30%                   |
| Catholic Medical Mission Board, Inc New York,     | NY                 |                      |                      |                    |                          |                          |                          |
| MDS Communications Corporation                    | Phone              | 12/18/2020           | 10/01/2019           | 09/30/2020         | \$210,170.00             | \$73,702.00              | 35.07%                   |
| Catholic University of America - Washington, DC   |                    |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                          | Phone              | 09/18/2020           | 10/25/2019           | 06/14/2020         | \$56,584.89              | \$56,584.89              | 100.00%                  |
| Ruffalo Noel Levitz, LLC                          | Phone              | 11/30/2020           | 12/23/2019           | 09/09/2020         | \$5,700.14               | \$577.64                 | 10.13%                   |
| Central Carolina SCFOP Lodge 31 - Sumter, SC      |                    |                      |                      |                    |                          |                          |                          |
| Triad Alliance LLC                                | Phone              | 02/10/2020           | 02/25/2019           | 12/31/2019         | \$50,735.00              | \$15,220.50              | 30.00%                   |

| <u>Charity</u>                                      | Fundraising I                              | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------|--------------------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <b>Professional Solicitor</b>                       | <u>Methou</u>                              | rneu                 | <u>Campaign</u>      | <u>Campaign</u>    | Keeepts           | to Charity               | to Charity               |
| Charities Aid Foundation America - Alexandria, VA   | 1                                          |                      |                      |                    |                   |                          |                          |
| AscendFS Delaware, Inc.                             | Electronic Media                           | 10/16/2020           | 06/01/2019           | 04/24/2020         | \$8,210.00        | \$3,439.00               | 41.9%                    |
| Omaze                                               | Electronic Media                           | 09/29/2020           | 06/30/2019           | 06/29/2020         | \$81,328,631.99   | \$19,787,267.45          | 24.3%                    |
| Charleston Animal Society - N. Charleston, SC       |                                            |                      |                      |                    |                   |                          |                          |
| Hal E. Irwin - Bingo Promoter                       | Bingo                                      | 05/22/2020           | 04/01/2019           | 03/31/2020         | \$1,440,494.00    | \$34,562.22              | 2.40%                    |
|                                                     |                                            |                      |                      |                    |                   |                          |                          |
| Charleston County Volunteer Rescue Squad, Inc - I   | N. Charleston, SC                          |                      |                      |                    |                   |                          |                          |
| JDM Promotions, LLC                                 | Phone, Mail                                | 04/23/2020           | 08/01/2019           | 04/10/2020         | \$18,478.00       | \$4,619.50               | 25.00%                   |
| Charleston Metro Fraternal Order of Police - Charl  | leston, SC                                 |                      |                      |                    |                   |                          |                          |
| McCall Development of Charleston, LLC               | Other                                      | 08/28/2020           | 07/01/2019           | 06/30/2020         | \$1,372,720.54    | \$14,943.04              | 1.09%                    |
| Triad Alliance LLC                                  | Phone                                      | 02/13/2020           | 04/15/2019           | 12/31/2019         | \$8,775.00        | \$2,632.50               | 30.00%                   |
| Charlotte Regional Business Alliance Foundation -   | Charlotte, NC                              |                      |                      |                    |                   |                          |                          |
|                                                     | Phone, Mail,<br>Electronic Media,<br>Event | 07/27/2020           | 03/19/2019           | 03/18/2020         | \$0.00            | \$0.00                   | n/a                      |
| Cherokee Athletics - Gaffney, SC                    |                                            |                      |                      |                    |                   |                          |                          |
| B & E Associates, Inc. Bingo Promoter               | Bingo                                      | 08/11/2020           | 01/01/2019           | 12/31/2019         | \$954,225.50      | \$11,050.00              | 1.2%                     |
| Chesterfield County School District - Chesterfield, | SC                                         |                      |                      |                    |                   |                          |                          |
| mPower6                                             | Electronic Media                           | 04/17/2020           | 02/17/2020           | 04/30/2020         | \$275.00          | \$224.91                 | 81.8%                    |

| <u>Charity</u> Professional Solicitor           | Fundraising<br><u>Method</u> | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br><u>Receipts</u> | Net Amount<br>to Charity | Percentage<br>to Charity |
|-------------------------------------------------|------------------------------|----------------------|----------------------|--------------------|---------------------------------|--------------------------|--------------------------|
| T TOTAL SOLUTION                                |                              |                      |                      |                    |                                 |                          |                          |
| Chiefs Athletic Booster Club - Little River, SC |                              |                      |                      |                    |                                 |                          |                          |
| North Myrtle Beach Bingo Concessions, Inc.      | Bingo                        | 11/19/2020           | 10/01/2019           | 09/30/2020         | \$2,070,353.00                  | \$55,795.60              | 2.7%                     |
| ChildFund International, USA - Richmond, VA     |                              |                      |                      |                    |                                 |                          |                          |
| Ascenta Group Inc.                              | Door to Door                 | 08/14/2020           | 07/08/2019           | 06/30/2020         | \$213,210.00                    | (\$121,899.00)           | -57.17%                  |
| InfoCision, Inc.                                | Phone, Mail                  | 09/03/2020           | 08/15/2019           | 06/30/2020         | \$5,032,759.69                  | \$5,000,343.40           | 99.36%                   |
| Thriving Children Advocates, LLC                | Event                        | 10/09/2020           | 11/15/2019           | 06/30/2020         | \$227,853.00                    | \$155,353.00             | 68.18%                   |
| Thriving Children Advocates, LLC                | Event                        | 07/16/2020           | 03/29/2020           | 03/29/2020         | \$0.00                          | \$0.00                   | n/a                      |
| Childhood Leukemia Foundation, Inc Brick, N     | IJ                           |                      |                      |                    |                                 |                          |                          |
| Midwest Publishing-DN, Inc.                     | Phone, Mail                  | 08/28/2020           | 06/08/2019           | 06/07/2020         | \$342,908.10                    | \$44,578.07              | 13.0%                    |
| Children International - Kansas City, MO        |                              |                      |                      |                    |                                 |                          |                          |
| InfoCision, Inc.                                | Phone, Mail                  | 11/19/2020           | 10/18/2019           | 09/30/2020         | \$84,471.00                     | \$45,796.00              | 54.22%                   |
| Thriving Children Advocates, LLC                | Event                        | 09/30/2020           | 11/01/2019           | 06/30/2020         | \$34,570.00                     | \$29,852.98              | 86.36%                   |
| Thriving Children Advocates, LLC                | Event                        | 01/03/2020           | 08/24/2019           | 09/30/2019         | \$301,708.00                    | \$215,308.00             | 71.36%                   |
| Thriving Children Advocates, LLC                | Event                        | 01/03/2020           | 09/26/2019           | 09/30/2019         | \$15,714.00                     | \$12,394.00              | 78.87%                   |
| Thriving Children Advocates, LLC                | Event                        | 01/03/2020           | 09/25/2019           | 09/30/2019         | \$6,285.00                      | \$4,485.00               | 71.36%                   |
| Thriving Children Advocates, LLC                | Event                        | 09/30/2020           | 03/06/2020           | 06/30/2020         | \$0.00                          | (\$8,500.00)             | -850.0%                  |
| Children's Cancer Cooperative, Inc Summerv      | ille, SC                     |                      |                      |                    |                                 |                          |                          |
| Truck, Trailer & Equipment Sales, Inc.          | Bingo                        | 01/27/2020           | 11/01/2018           | 10/31/2019         | \$806,367.40                    | \$61,442.02              | 7.62%                    |
| Children's Chance - Columbia, SC                |                              |                      |                      |                    |                                 |                          |                          |
| Deborah Lee LLC (Old Palmetto Thrift)           | Thrift Store                 | 11/02/2020           | 11/02/2018           | 11/01/2019         | \$329,828.00                    | \$2,260.00               | 0.69%                    |

| Charity                                       | Fundraising <u>Method</u> | Date Report<br><u>Filed</u> | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------|---------------------------|-----------------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                 |                           |                             |                      |                    |                   |                          |                          |
| Children's Miracle Network - Salt Lake City,  | UT                        |                             |                      |                    |                   |                          |                          |
| Ameridial, Inc.                               | Phone, Mail               | 02/10/2020                  | 03/01/2019           | 12/31/2019         | \$179,986.00      | \$140,617.69             | 78.13%                   |
| Children's Wish Foundation International, In  | nc Atlanta, GA            |                             |                      |                    |                   |                          |                          |
| Heritage Company                              | Phone, Mail               | 05/04/2020                  | 01/01/2019           | 12/31/2019         | \$1,437,410.19    | \$465,156.50             | 32.36%                   |
|                                               |                           |                             |                      |                    |                   |                          |                          |
| Christian Advocates Serving Evangelism, Inc   | c Tucker, GA              |                             |                      |                    |                   |                          |                          |
| Ameridial, Inc.                               | Phone, Mail               | 02/03/2020                  | 01/01/2019           | 12/31/2019         | \$177,680.06      | \$132,030.84             | 74.31%                   |
| Heritage Company                              | Phone, Mail               | 03/02/2020                  | 07/09/2019           | 12/31/2019         | \$185,499.65      | \$146,683.00             | 79.07%                   |
| InfoCision, Inc.                              | Phone, Mail               | 08/19/2020                  | 06/01/2019           | 05/31/2020         | \$561,468.28      | \$496,001.58             | 88.34%                   |
| MDS Communications Corporation                | Phone                     | 03/16/2020                  | 01/15/2019           | 12/31/2019         | \$1,123,010.00    | \$976,122.00             | 86.92%                   |
| Christian Appalachian Project, Inc - Paintsvi | ille, KY                  |                             |                      |                    |                   |                          |                          |
| Ameridial, Inc.                               | Phone, Mail               | 02/03/2020                  | 01/01/2019           | 12/31/2019         | \$10,247.14       | \$1,852.65               | 18.08%                   |
| MDS Communications Corporation                | Phone                     | 10/26/2020                  | 09/01/2019           | 08/31/2020         | \$40,509.00       | (\$40,492.00)            | -99.96%                  |
| Chukker Creek Elementary PTO, Inc Aiken       | ı, SC                     |                             |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                     | Electronic Media          | 09/02/2020                  | 04/11/2018           | 04/20/2018         | \$40,695.41       | \$19,975.52              | 49.09%                   |
| Booster Enterprises, Inc.                     | Electronic Media          | 09/02/2020                  | 04/17/2019           | 04/26/2019         | \$38,113.70       | \$18,581.40              | 48.75%                   |
| Citizens United - Washington, DC              |                           |                             |                      |                    |                   |                          |                          |
| InfoCision, Inc.                              | Phone, Mail               | 02/25/2020                  | 01/07/2019           | 01/06/2020         | \$324,434.58      | \$130,858.97             | 40.33%                   |

| <u>Charity</u>                               | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                | <u>Method</u>                | <u>rneu</u>          | Campaign             | <u>Campaign</u>    | Keceipis          | to Charity               | to Charity               |
| Colby-Sawyer College – New London, NH        |                              |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 10/23/2020           | 09/05/2019           | 07/30/2020         | \$22,431.00       | (\$3,083.00)             | -13.74%                  |
| Communities In Schools, Inc Arlington, VA    | <u> </u>                     |                      |                      |                    |                   |                          |                          |
| Omaze                                        | Electronic Media             | 11/02/2020           | 05/01/2019           | 04/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| Omaze                                        | Electronic Media             | 04/20/2020           | 05/01/2018           | 04/30/2019         | \$0.00            | \$0.00                   | n/a                      |
|                                              |                              |                      |                      |                    |                   |                          |                          |
| Concerned Citizens for Animals - Greenville, | , SC                         |                      |                      |                    |                   |                          |                          |
| POP's Charity Bingo-Greenville, Inc.         | Bingo                        | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$800,268.90      | \$23,361.09              | 2.90%                    |
| Concord Elementary PTA - Anderson, SC        |                              |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                    | Electronic Media             | 09/02/2020           | 02/26/2019           | 03/08/2019         | \$26,207.20       | \$13,724.32              | 52.37%                   |
| Consumer Reports, Inc Yonkers, NY            |                              |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation               | Phone                        | 06/22/2020           | 05/19/2019           | 04/01/2020         | \$0.00            | \$0.00                   | n/a                      |
| Convoy of Hope - Springfield, MO             |                              |                      |                      |                    |                   |                          |                          |
| TSM Donor Engagement Team, Inc.              | Phone, Mail                  | 03/24/2020           | 02/18/2019           | 12/31/2019         | \$2,300.00        | (\$17,366.66)            | -755.07%                 |
| Cooperative for Assistance and Relief Every  | where, Inc Atlanta, GA       | \                    |                      |                    |                   |                          |                          |
| Ascenta Group Inc.                           | Door to door                 | 08/21/2020           | 10/28/2019           | 06/30/2020         | \$136,560.00      | (\$158,790.00)           | -116.28%                 |
| MDS Communications Corporation               | Phone                        | 09/08/2020           | 07/07/2019           | 06/30/2020         | \$802,202.00      | (\$5,112.00)             | -0.64%                   |

| <u>Charity</u> <u>Professional Solicitor</u> | <u>Fundraising</u><br><u>Method</u> | Date Report<br><u>Filed</u> | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|-------------------------------------|-----------------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| Coral Ridge Ministries Media, Inc - Fort La  | uderdale. FL                        |                             |                      |                    |                   |                          |                          |
| InfoCision, Inc.                             | Phone, Mail                         | 05/22/2020                  | 04/01/2019           | 03/31/2020         | \$13,356.47       | (\$2,024.43)             | -15.16%                  |
| Coronaca Volunteer Fire Department - Gre     | eenwood, SC                         |                             |                      |                    |                   |                          |                          |
| Palmetto Photo LLC                           | Door to door                        | 02/03/2020                  | 09/15/2018           | 09/14/2019         | \$19,176.00       | \$9,588.00               | 50.00%                   |
| Corrie ten Boom Fellowship, Inc - Colleyvil  | lle, TX                             |                             |                      |                    |                   |                          |                          |
| InfoCision, Inc.                             | Phone, Mail                         | 07/15/2020                  | 08/04/2019           | 04/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| Craytonville Fire Department Inc. – Honea    | Path, SC                            |                             |                      |                    |                   |                          |                          |
| PointOn Solutions LLC                        | Door to door                        | 10/26/2020                  | 09/14/2020           | 10/31/2020         | \$13,465.00       | \$7,825.00               | 58.11%                   |
| Crisis Relief Network, Inc Dallas, TX        |                                     |                             |                      |                    |                   |                          |                          |
| CRF, Inc.                                    | Phone, Mail                         | 07/30/2020                  | 05/01/2019           | 04/30/2020         | \$337,750.58      | \$40,530.07              | 12.00%                   |
| Outreach Calling                             | Phone, Mail                         | 06/04/2020                  | 07/08/2019           | 12/31/2019         | \$436,568.48      | \$43,656.85              | 10.00%                   |
| Cross International, Inc Pompano Beach       | , FL                                |                             |                      |                    |                   |                          |                          |
| Ameridial, Inc.                              | Phone, Mail                         | 04/06/2020                  | 03/15/2019           | 12/31/2019         | \$30,153.88       | \$9,105.28               | 30.20%                   |
| Crowders Creek Elementary PTO - Clover,      | SC SC                               |                             |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                    | Electronic Media                    | 10/15/2020                  | 09/19/2018           | 05/28/2019         | \$81,162.52       | \$45,074.26              | 55.54%                   |
| Booster Enterprises, Inc.                    | Electronic Media                    | 12/17/2020                  | 10/27/2020           | 11/06/2020         | \$60,201.00       | \$33,411.00              | 55.50%                   |
| D.A.R.E. America – Culver City, CA           |                                     |                             |                      |                    |                   |                          |                          |
| Mid-Atlantic Clothing Recycling, LLC         | Donation Bin                        | 06/04/2020                  | 01/01/2019           | 12/31/2019         | \$2,407,975.00    | \$22,790.00              | 0.95%                    |

| Charity                                  | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <b>Professional Solicitor</b>            | <u>Method</u>                | rneu                 | <u>Campaign</u>      | <u>Campaign</u>    | Keceipts          | to Charity               | <u>to Charity</u>        |
| David Lynch Foundation for Consciousnes  | ss-Based Education and Wo    | orld Peace - N       | New York, NY         |                    |                   |                          |                          |
| Omaze                                    | Electronic Media             | 04/20/2020           | 04/01/2018           | 03/31/2019         | \$144,243.50      | \$92,449.51              | 64.09%                   |
| Omaze                                    | Electronic Media             | 04/20/2020           | 04/01/2019           | 04/18/2019         | \$0.00            | \$0.00                   | n/a                      |
| Defeat Diabetes Foundation Inc Madei     | ra Beach, FL                 |                      |                      |                    |                   |                          |                          |
| Group Consultants, Inc.                  | Phone                        | 03/16/2020           | 02/15/2019           | 02/14/2020         | \$71,543.18       | \$10,528.66              | 14.72%                   |
| Outreach Calling                         | Phone, Mail                  | 06/04/2020           | 11/28/2019           | 12/31/2019         | \$4,141.70        | \$621.26                 | 15.00%                   |
| Disabled American Veterans - Erlanger, K | Υ                            |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                         | Phone, Mail                  | 01/22/2020           | 12/01/2018           | 10/31/2019         | \$27,658.00       | \$1,684.21               | 6.09%                    |
| Doris Day Animal League - Washington, D  | OC                           |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                | Phone, Mail                  | 05/12/2020           | 01/01/2019           | 12/31/2019         | \$3,604.00        | (\$6,069.52)             | -168.41%                 |
| Double Springs Volunteer Fire Departmen  | nt #5 - Townville, SC        |                      |                      |                    |                   |                          |                          |
| PointOn Solutions LLC                    | Door to door                 | 07/20/2020           | 06/22/2020           | 07/12/2020         | \$22,534.00       | \$13,842.00              | 61.43%                   |
| Drexel University - Philadelphia, PA     |                              |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                 | Phone                        | 12/04/2020           | 10/14/2019           | 10/13/2020         | \$50,041.03       | (\$47,026.39)            | -93.98%                  |
| Ducks Unlimited, Inc Memphis, TN         |                              |                      |                      |                    |                   |                          |                          |
| Ameridial, Inc.                          | Phone, Mail                  | 04/06/2020           | 03/14/2019           | 02/29/2020         | \$4,075.00        | (\$4,447.37)             | -109.14%                 |

| <u>Charity</u> <u>Professional Solicitor</u>           | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| Foot Cooper Community Outrooch (FCCO) Mayor            | t Discount CC         |                      |                      |                    |                   |                          |                          |
| East Cooper Community Outreach (ECCO) - Moun           |                       | <u> </u>             |                      |                    |                   | 1 .                      |                          |
| Kristin Westerson                                      | Strategy              | 10/02/2020           | 07/01/2019           | 06/30/2020         | \$837,702.00      | \$819,502.00             | 97.83%                   |
| Easter Seals, Inc Chicago, IL                          |                       |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                       | Phone, Mail           | 09/14/2020           | 07/26/2019           | 07/04/2020         | \$255,316.60      | \$57,526.68              | 22.53%                   |
| Eastern Virginia Medical School Foundation - Nor       | folk. VA              |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                               | Phone                 | 09/08/2020           | 10/10/2019           | 06/30/2020         | \$25,714.00       | \$19,530.00              | 75.95%                   |
|                                                        |                       |                      |                      |                    |                   |                          |                          |
| Embry-Riddle Aeronautical University - Daytona I       | Beach, FL             |                      |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 03/27/2020           | 05/27/2019           | 01/07/2020         | \$13,262.17       | (\$22,487.71)            | -169.56%                 |
| Endowment Fund of the Phi Kappa Psi Fraternity         | - Indianapolis, IN    | <u> </u>             |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 01/17/2020           | 11/01/2018           | 10/31/2019         | \$10,726.52       | (\$1,756.17)             | -16.37%                  |
| Enlisted Association of the National Guard of the      | United States 1       | Machinaton D         | •                    |                    |                   |                          |                          |
|                                                        | 1                     |                      |                      | 42/24/2040         | <u> </u>          | <u> </u>                 | 100.000                  |
| Heritage Company                                       | Phone, Mail           | 03/05/2020           | 10/16/2019           | 12/31/2019         | \$1,661.00        | \$1,661.00               | 100.00%                  |
| ETV Endowment of South Carolina, Inc Spartan           | burg, SC              |                      |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 01/14/2020           | 12/01/2018           | 11/30/2019         | \$20,771.72       | \$3,489.77               | 16.80%                   |
| Aria Communications Corporation d/b/a Support Services | Phone                 | 03/19/2020           | 12/01/2019           | 01/07/2020         | \$0.00            | \$0.00                   | n/                       |

| Charity                                      | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of          | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|------------------------------|----------------------|----------------------|-----------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                | <u>Method</u>                | <u>rneu</u>          | <u>Campaign</u>      | <u>Campaign</u> | <u>Keceipis</u>   | <u>to Charity</u>        | to Charity               |
| Family Research Council - Washington, DC     |                              |                      |                      |                 |                   |                          |                          |
| MDS Communications Corporation               | Phone                        | 08/13/2020           | 07/01/2019           | 06/30/2020      | \$200,158.00      | \$100,167.00             | 50.04%                   |
| Family Research Council Action - Washington  | on, DC                       |                      |                      |                 |                   |                          |                          |
| MDS Communications Corporation               | Phone                        | 08/13/2020           | 07/01/2019           | 06/30/2020      | \$61,880.00       | \$16,087.00              | 26.00%                   |
| Famously Hot New Year - Columbia, SC         |                              |                      |                      |                 |                   |                          |                          |
| SHB Marketing & Events, LLC                  | Phone, Mail                  | 06/19/2020           | 07/30/2019           | 03/31/2020      | \$174,080.00      | \$164,022.00             | 94.22%                   |
| Feed the Children, Inc Oklahoma City, OK     |                              |                      |                      |                 |                   |                          |                          |
| InfoCision, Inc.                             | Phone, Mail                  | 09/02/2020           | 06/03/2019           | 06/02/2020      | \$59,342.00       | (\$8,624.20)             | -14.53%                  |
| TSM Donor Engagement Team, Inc.              | Phone, Mail                  | 10/22/2020           | 08/01/2019           | 07/31/2020      | \$10,551.02       | (\$26,056.58)            | -246.96%                 |
| Feeding America - Chicago, IL                |                              |                      |                      |                 |                   |                          |                          |
| Coinstar Asset Holdings, LLC                 | Other                        | 01/17/2020           | 11/30/2018           | 11/29/2019      | \$906.01          | \$815.33                 | 89.99%                   |
| MDS Communications Corporation               | Phone                        | 06/25/2020           | 04/26/2019           | 04/18/2020      | \$706,005.00      | \$291,690.00             | 41.32%                   |
| Firefighters Charitable Foundation, Inc Fa   | rmingdale, NY                |                      |                      |                 |                   |                          |                          |
| Group Consultants, Inc.                      | Phone                        | 03/16/2020           | 02/15/2019           | 02/14/2020      | \$228,448.93      | \$33,942.41              | 14.86%                   |
| Midwest Publishing-DN, Inc.                  | Phone, Mail                  | 05/11/2020           | 04/15/2019           | 12/31/2019      | \$246,646.98      | \$34,530.58              | 14.00%                   |
| Fisher DeBerry Foundation – Isle of Palms, S | SC                           |                      |                      |                 |                   |                          |                          |
| Coaching Charities                           | Phone                        | 11/09/2020           | 06/17/2019           | 06/16/2020      | \$255,898.00      | \$14,490.00              | 5.70%                    |

| <u>Charity</u>                                                                                                  | Fundraising l    | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------------------------------------------------------------|------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                                                                                   | <u> </u>         | <u>1 1104</u>        | <u></u>              | <u> </u>           | <u>receipts</u>   | to chartey               | to Chartey               |
| Food for the Hungry, Inc Phoenix, AZ                                                                            |                  |                      |                      |                    |                   |                          |                          |
| Jason Barton                                                                                                    | Event            | 12/22/2020           | 08/20/2020           | 09/30/2020         | \$34,976.00       | (\$317,351.24)           | -907.34%                 |
| MDS Communications Corporation                                                                                  | Phone            | 08/10/2020           | 06/24/2019           | 06/23/2020         | \$136,339.00      | \$59,361.00              | 43.54%                   |
| Food For The Poor Inc Coconut Creek, FL                                                                         |                  |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                                                                                | Phone, Mail      | 12/15/2020           | 10/11/2019           | 09/30/2020         | \$951,514.41      | \$919,019.94             | 96.6%                    |
|                                                                                                                 |                  |                      |                      |                    |                   |                          |                          |
| Forest Acres PTO (FAE Parent Teacher Organization                                                               | on) - Easley, SC |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                                                                                       | Electronic Media | 09/02/2020           | 03/19/2019           | 03/28/2019         | \$40,879.26       | \$20,074.80              | 49.11%                   |
| Fort Mill Elementary School PTO – Fort Mill, SC                                                                 |                  |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                                                                                       | Electronic Media | 09/02/2020           | 09/04/2018           | 05/13/2019         | \$79,256.00       | \$43,175.92              | 54.48%                   |
| Foundation for a Christian Civilization, Inc Sprin                                                              | g Grove, PA      |                      |                      |                    |                   |                          |                          |
| Ameridial, Inc.                                                                                                 | Phone, Mail      | 02/03/2020           | 01/01/2019           | 12/31/2019         | \$30,110.10       | (\$74,346.15)            | -246.91%                 |
| Foundation for National Progress - San Francisco,                                                               | CA               |                      |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support Services                                                          | Phone            | 03/11/2020           | 09/27/2019           | 01/07/2020         | \$0.00            | \$0.00                   | n/a                      |
| Equadation for Public Proadcasting in Coording In                                                               | c Atlanta GA     |                      |                      |                    |                   |                          |                          |
| Foundation for Public Broadcasting in Georgia, Inc<br>Aria Communications Corporation d/b/a Support<br>Services | Phone            | 04/17/2020           | 07/01/2019           | 01/07/2020         | \$69,078.08       | \$51,871.68              | 75.09%                   |

| <u>Charity</u> <u>Professional Solicitor</u>     | <u>Fundraising</u><br><u>Method</u> | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------------|-------------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| Fraternal Order of Police - Lodge 12 - Myrtle Be | ach, SC                             |                      |                      |                    |                   |                          |                          |
| Gregory S. Irwin                                 | Bingo                               | 05/22/2020           | 04/01/2019           | 03/31/2020         | \$219,763.85      | \$14,277.39              | 6.50%                    |
| Public Safety Outreach, LLC                      | Phone                               | 09/30/2020           | 02/01/2020           | 07/01/2020         | \$32,570.00       | \$8,245.16               | 25.32%                   |
| Shield Support, LLC                              | Phone                               | 01/22/2020           | 01/01/2019           | 12/31/2019         | \$32,760.00       | \$13,104.00              | 40.00%                   |
| Fraternal Order of Police Inc. Laurens County Lo | odge #29 - Laurens                  | s, SC                |                      |                    |                   |                          |                          |
| Lowcountry Promotions, Inc. Bingo Promoter       | Bingo                               | 07/14/2020           | 04/01/2019           | 03/31/2020         | \$1,407,685.36    | \$15,086.40              | 1.07%                    |
| Fraternal Order of Police SC State Lodge - Harts | ville, SC                           |                      |                      |                    |                   |                          |                          |
| Charity Awareness, LLC                           | Mail                                | 06/05/2020           | 01/01/2019           | 12/31/2019         | \$12,870.80       | \$4,117.08               | 31.99%                   |
| Midwest Publishing-DN, Inc.                      | Phone, Mail                         | 05/11/2020           | 01/01/2019           | 12/31/2019         | \$37,589.95       | \$5,638.49               | 15.00%                   |
| POP's Charity Bingo Upstate, Inc.                | Bingo                               | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$827,317.40      | \$22,222.22              | 2.70%                    |
| Residential Programs, Inc.                       | Phone                               | 03/26/2020           | 01/01/2019           | 12/31/2019         | \$195,282.13      | \$28,878.68              | 14.79%                   |
| Triad Alliance LLC                               | Phone                               | 02/07/2020           | 01/14/2019           | 12/31/2019         | \$16,955.00       | \$5,595.15               | 33.00%                   |
| Fraternal Order of Police Tri-County Lodge #3 -  | Hanahan, SC                         |                      |                      |                    |                   |                          |                          |
| Lowcountry Promotions, Inc. Bingo Promoter       | Bingo                               | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$2,496,891.48    | \$64,988.00              | 2.6%                     |
| Fraternal Order of Police York County Lodge #1   | 5 - Rock Hill, SC                   |                      |                      |                    |                   |                          |                          |
| Thomas J. Irwin - Bingo Promoter                 | Bingo                               | 12/09/2020           | 10/01/2019           | 09/30/2020         | \$793,137.80      | \$11,625.69              | 1.47%                    |
| Triad Alliance LLC                               | Phone                               | 02/10/2020           | 05/27/2019           | 12/31/2019         | \$57,051.00       | \$18,826.83              | 33.00%                   |

| <u>Charity</u>                                   | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                    | Method                | rneu                 | <u>Campaign</u>      | <u>Campaign</u>    | кесеріз           | to Charity               | to Charity               |
| Fraternal Order of Police, Berkeley County Loc   | lge #19 – Moncks C    | Corner, SC           |                      |                    |                   |                          |                          |
| Midlands Promotions, Inc. Bingo Promoter         | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$1,863,824.56    | \$21,120.96              | 1.1%                     |
| Triad Alliance LLC                               | Phone                 | 02/24/2020           | 02/18/2019           | 12/31/2019         | \$6,470.00        | \$1,941.00               | 30.00%                   |
| Fraternal Order of Police, Pee Dee Lodge #25 -   | Effingham, SC         |                      |                      |                    |                   |                          |                          |
| Triad Alliance LLC                               | Phone                 | 02/19/2020           | 01/14/2019           | 12/31/2019         | \$35,274.00       | \$11,640.42              | 33.00%                   |
| Fraternal Order of Police-Foothills Lodge #9 - B | Easley, SC            |                      |                      |                    |                   |                          |                          |
| POP's Charity Bingo-Carolina, Inc.               | Bingo                 | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$1,286,386.50    | \$14,910.55              | 1.2%                     |
| Friends of the Edisto, Inc Batesburg, SC         |                       |                      |                      |                    |                   |                          |                          |
| Gamecock Promotions, Inc., Promoter              | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$2,868,715.20    | \$72,776.20              | 2.5%                     |
| Fund for Animals, Inc Washington, DC             |                       |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                        | Phone, Mail           | 04/13/2020           | 01/01/2019           | 12/31/2019         | \$1,073.00        | (\$5,152.76)             | -480.22%                 |
| Gaffney Elks Lodge BPOE #1305 - Gaffney, SC      |                       |                      |                      |                    |                   |                          |                          |
| B & E Associates, Inc. Bingo Promoter            | Bingo                 | 08/11/2020           | 04/01/2019           | 03/31/2020         | \$1,723,146.40    | \$42,829.00              | 2.5%                     |
| Gateway for Cancer Research - Schaumburg, II     | <u> </u>              |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                 | Phone, Mail           | 08/19/2020           | 12/06/2019           | 05/31/2020         | \$0.00            | \$0.00                   | n/a                      |
| Georgia Southern University Foundation - Stat    | tesboro, GA           |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                         | Phone                 | 12/17/2020           | 10/19/2019           | 10/18/2020         | \$41,734.02       | (\$53,965.98)            | -129.31%                 |
| -                                                | <del>.</del>          |                      |                      |                    |                   | •                        | -                        |

| Charity                                                         | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br>Receipts | Net Amount<br>to Charity | Percentage to Charity |
|-----------------------------------------------------------------|------------------------------|----------------------|----------------------|--------------------|--------------------------|--------------------------|-----------------------|
| <u>Professional Solicitor</u>                                   | <u>ivietnou</u>              | <u>rneu</u>          | Campaign             | <u>Campaign</u>    | <u>Keceipis</u>          | to Charity               | to Charity            |
| Georgian Court University - Lakewood, NJ                        |                              |                      |                      |                    |                          |                          |                       |
| Ruffalo Noel Levitz, LLC                                        | Phone                        | 09/21/2020           | 12/12/2019           | 06/30/2020         | \$705.00                 | \$705.00                 | 100.00%               |
| Girl Scouts of Eastern South Carolina - N. Charle               | eston, SC                    |                      |                      |                    |                          |                          |                       |
| Great American Opportunities, Inc. DBA Southwestern Fundraising | Door to door                 | 03/05/2020           | 09/01/2019           | 09/01/2019         | \$0.00                   | \$0.00                   | n/a                   |
| Girl Scouts of SC - Greenville, SC                              |                              |                      |                      |                    |                          |                          |                       |
| Great American Opportunities, Inc. DBA Southwestern Fundraising | Door to door                 | 03/05/2020           | 09/06/2019           | 11/15/2019         | \$35,492.00              | \$15,975.36              | 45.0%                 |
| Global Poverty Project, Inc New York, NY                        |                              |                      |                      |                    |                          |                          |                       |
| Omaze                                                           | Electronic Media             | 03/03/2020           | 06/30/2018           | 06/29/2019         | \$0.00                   | \$0.00                   | n/a                   |
| Grand Strand Junior's Volleyball Club, Inc Cor                  | nway, SC                     |                      |                      |                    |                          |                          |                       |
| Patricia Perpetuino Grand Strand Juniors<br>Volleyball          | Bingo                        | 12/17/2020           | 10/01/2019           | 09/30/2020         | \$2,585,145.00           | \$30,186.43              | 1.17%                 |
| Greenville County School District - Greenville, S               | iC .                         |                      |                      |                    |                          |                          |                       |
| Community Philanthropic Ventures, LLC                           | Door to door                 | 07/31/2020           | 03/09/2020           | 04/09/2020         | \$38,635.00              | \$18,688.50              | 48.4%                 |
| Greenville Elks Lodge #858 - Greenville, SC                     |                              |                      |                      |                    |                          |                          |                       |
| POP's Charity Bingo Upstate, Inc.                               | Bingo                        | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$2,245,737.00           | \$62,677.42              | 2.8%                  |

| Charity                                        | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                  | Method                | rneu                 | <u>Campaign</u>      | Campaign           | Kecepts           | to Charity               | to Charity               |
| Greenville Shrine Club - Greenville, SC        |                       |                      |                      |                    |                   |                          |                          |
| Palmetto Upstate Promotions, Inc.              | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$3,063,425.31    | \$76,423.20              | 2.5%                     |
| Greenville Symphony - Greenville, SC           |                       |                      |                      |                    |                   |                          |                          |
| Strategic Marketing for the Arts LLC           | Phone                 | 01/27/2020           | 05/20/2019           | 12/29/2019         | \$24,406.00       | \$9,991.96               | 40.94%                   |
| H. F. Help, Inc Summerville, SC                |                       |                      |                      |                    |                   |                          |                          |
| Lowcountry Promotions, Inc. Bingo Promoter     | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$696,502.50      | \$17,258.00              | 2.5%                     |
| Lowcountry Promotions, Inc. Bingo Promoter     | Bingo                 | 02/10/2020           | 10/01/2018           | 09/30/2019         | \$1,390,322.00    | \$35,966.00              | 2.59%                    |
| Habitat for Humanity International, Inc Atlant | ta, GA                |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                      | Phone, Mail           | 06/19/2020           | 08/02/2019           | 03/26/2020         | \$1,987,968.27    | \$1,806,008.65           | 90.85%                   |
| MDS Communications Corporation                 | Phone                 | 09/08/2020           | 01/01/2020           | 06/30/2020         | \$1,845,245.00    | \$870,430.00             | 47.17%                   |
| MDS Communications Corporation                 | Phone                 | 02/10/2020           | 12/22/2018           | 12/03/2019         | \$3,247,477.00    | \$1,339,202.00           | 41.24%                   |
| Harrisburg Elementary School Parent Teacher C  | Organization - Indian | Land, SC             |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 09/11/2018           | 05/20/2019         | \$92,457.73       | \$52,550.06              | 56.84%                   |
| Haven Ministries - Riverside, CA               |                       |                      |                      |                    |                   |                          |                          |
| Heritage Company                               | Phone                 | 03/02/2020           | 11/15/2019           | 12/31/2019         | \$71,174.00       | \$32,597.69              | 45.80%                   |
| Heifer Project International - Little Rock, AR |                       |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation                 | Phone                 | 09/08/2020           | 07/15/2019           | 06/26/2020         | \$2,985,772.00    | \$1,569,943.00           | 52.58%                   |

| <u>Charity</u>                              | Fundraising<br><u>Method</u>          | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br><u>Receipts</u> | Net Amount<br>to Charity | Percentage<br>to Charity |
|---------------------------------------------|---------------------------------------|----------------------|----------------------|--------------------|---------------------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>               |                                       |                      |                      |                    | <del></del>                     |                          |                          |
| Hejaz Temple Shriners International - Green | ville, SC                             |                      |                      |                    |                                 |                          |                          |
| Etsell, Inc. dba Shrine Services            | Phone, Mail                           | 12/04/2020           | 10/04/2019           | 10/03/2020         | \$597,408.62                    | \$183,750.00             | 30.76%                   |
| Gamecock Promotions, Inc., Promoter         | Bingo                                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$1,716,500.29                  | \$18,541.04              | 1.1%                     |
| Help Hospitalized Veterans - Winchester, CA | 1                                     |                      |                      |                    |                                 |                          |                          |
| Heritage Company                            | Phone                                 | 01/10/2020           | 12/12/2018           | 12/11/2019         | \$101,316.26                    | \$36,319.05              | 35.85%                   |
| Heritage Company                            | Phone                                 | 03/05/2020           | 12/12/2019           | 12/31/2019         | \$1,655.00                      | \$0.00                   | 0.00%                    |
| Heroes on the Water - Allen, TX             |                                       |                      |                      |                    |                                 |                          |                          |
| National Charity Services                   | Vehicle Donation                      | 10/16/2020           | 05/06/2019           | 05/05/2020         | \$2,251,427.00                  | \$732,282.02             | 32.53%                   |
| Hilton Head Humane Association, Inc Hilto   | on Head, SC                           |                      |                      |                    |                                 |                          |                          |
| Hal E. Irwin - Bingo Promoter               | Bingo                                 | 05/22/2020           | 04/01/2019           | 03/31/2020         | \$1,364,330.75                  | \$39,314.25              | 2.88%                    |
| Holt International Children's Services, Inc | Eugene, OR                            |                      |                      |                    |                                 |                          |                          |
| MDS Communications Corporation              | Phone                                 | 10/05/2020           | 08/09/2019           | 07/28/2020         | \$184,520.00                    | \$96,139.00              | 52.10%                   |
| Honor Bound Foundation, Inc Darien, CT      |                                       |                      |                      |                    |                                 |                          |                          |
| Automotive Recovery Services                | Electronic Media,<br>Vehicle Donation | 05/18/2020           | 03/02/2019           | 03/01/2020         | \$2,261,576.67                  | \$496,062.33             | 21.93%                   |
| Horse Creek Midland Valley Veterans Park -  | Warrenville SC                        |                      |                      |                    |                                 |                          |                          |
| Midlands Promotions, Inc. Bingo Promoter    | Bingo                                 | 12/18/2020           | 07/01/2020           | 09/30/2020         | \$21,000.00                     | \$0.00                   | 0.00%                    |
| Midlands Promotions, Inc. Bingo Promoter    | Bingo                                 | 08/28/2020           |                      |                    | \$792,522.98                    | \$8,177.68               | 1.03%                    |
|                                             | l 0-                                  | , -,                 | , : , ===            | .,,                | ,-                              | 1 - 7                    |                          |

| <b>Charity</b>                                 | <u>Fundraising</u><br>Method | <u>Date Report</u><br><u>Filed</u> | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|------------------------------------------------|------------------------------|------------------------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                  | Method                       | rneu                               | Campaign             | <u>Campaign</u>    | Keceipts          | to Charity               | to Charity               |
| Humane Net - Charleston, SC                    |                              |                                    |                      |                    |                   |                          |                          |
| Midlands Promotions, Inc. Bingo Promoter       | Bingo                        | 12/29/2020                         | 10/01/2019           | 09/30/2020         | \$2,086,947.54    | \$23,392.32              | 1.1%                     |
| Humane Society International - Washington,     | DC                           |                                    |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                      | Phone                        | 04/13/2020                         | 03/11/2019           | 12/31/2019         | \$32,505.00       | \$4,881.95               | 15.02%                   |
| Humane Society Legislative Fund - Washingto    | n, DC                        |                                    |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                      | Phone, Mail                  | 05/12/2020                         | 01/05/2019           | 12/31/2019         | \$3,368.00        | (\$4,919.40)             | -146.06%                 |
| Humane Society of Lancaster SC - Lancaster, S  | SC                           |                                    |                      |                    |                   |                          |                          |
| POP's Charity Bingo-Carolina, Inc.             | Bingo                        | 12/30/2020                         | 10/01/2019           | 09/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| Humane Society of the United States - Washii   | ngton, DC                    |                                    |                      |                    |                   |                          |                          |
| Coinstar Asset Holdings, LLC                   | Other                        | 04/23/2020                         | 04/01/2019           | 03/31/2020         | \$48,686.11       | \$43,817.14              | 90.00%                   |
| Donor Services Group, LLC                      | Phone, Mail                  | 04/13/2020                         | 01/01/2019           | 12/31/2019         | \$187,070.67      | (\$854,503.35)           | -456.78%                 |
| Humane Society of York County - Fort Mill, SC  | ·                            |                                    |                      |                    |                   |                          |                          |
| Charles Lamar Mattox, Bingo Promoter           | Bingo                        | 12/30/2020                         | 10/01/2019           | 09/30/2020         | \$2,388,892.80    | \$68,781.77              | 2.88%                    |
| Hunter College Foundation, Inc - New York, N   | Y                            |                                    |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                       | Phone                        | 09/18/2020                         | 08/30/2019           | 06/30/2020         | \$112,383.42      | \$20,733.42              | 18.45%                   |
| Illinois State University Foundation - Normal, | IL                           |                                    |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                       | Phone                        | 09/21/2020                         | 07/01/2019           | 06/30/2020         | \$365,510.46      | \$223,201.46             | 61.07%                   |
| L                                              |                              |                                    |                      |                    |                   | 1                        |                          |

| Charity                                       | Fundraising<br><u>Method</u>     | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------|----------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                 |                                  |                      |                      |                    |                   |                          |                          |
| International Fellowship of Christians and Jo | ews, Inc Chicago, IL             |                      |                      |                    |                   |                          |                          |
| Causeworx, Inc.                               | Phone                            | 11/23/2020           | 07/05/2019           | 07/04/2020         | \$3,127,837.00    | \$2,127,084.00           | 68.00%                   |
| Donor Services Group, LLC                     | Phone                            | 06/05/2020           | 02/08/2020           | 03/26/2020         | \$306,189.00      | \$274,783.00             | 89.74%                   |
| Heritage Company                              | Phone                            | 03/05/2020           | 12/23/2019           | 12/31/2019         | \$0.00            | \$0.00                   | n/a                      |
| InfoCision, Inc.                              | Phone                            | 03/04/2020           | 01/20/2019           | 12/31/2019         | \$1,332,032.00    | \$1,056,339.85           | 79.30%                   |
| MDS Communications Corporation                | Phone                            | 10/02/2020           | 07/23/2019           | 07/22/2020         | \$805,379.00      | (\$696,611.00)           | -86.49%                  |
| International Fund for Animal Welfare, Inc.   | - Yarmouth Port, MA              |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                     | Phone, Mail                      | 06/22/2020           | 02/10/2019           | 12/31/2019         | \$0.00            | \$0.00                   | n/a                      |
| International Union of Police Associations,   | AFL-CIO - Sarasota, FL           |                      |                      |                    |                   |                          |                          |
| Group Consultants, Inc.                       | Phone                            | 03/16/2020           | 02/15/2019           | 02/14/2020         | \$142,632.86      | \$16,995.97              | 11.92%                   |
| Midwest Publishing-DN, Inc.                   | Phone, Mail                      | 01/28/2020           | 11/01/2018           | 10/31/2019         | \$639,598.76      | \$63,959.88              | 10.00%                   |
| Outreach Calling                              | Phone, Mail                      | 06/04/2020           | 09/05/2019           | 12/31/2019         | \$300,542.70      | \$30,054.27              | 10.00%                   |
| Irmo Arbor Day, Inc W. Columbia, SC           |                                  |                      |                      |                    |                   |                          |                          |
| Gamecock Promotions, Inc., Promoter           | Bingo                            | 09/21/2020           | 01/01/2019           | 12/31/2019         | \$1,348,176.65    | \$14,386.40              | 1.07%                    |
| Jam Room Foundation - Columbia, SC            |                                  |                      |                      |                    |                   |                          |                          |
| SHB Marketing & Events, LLC                   | Phone, Mail,<br>Electronic Media | 01/07/2020           | 06/01/2019           | 11/30/2019         | \$3,000.00        | \$2,791.67               | 93.06%                   |
| Jamil Shriners - Columbia, SC                 |                                  |                      |                      |                    |                   |                          |                          |
| Etsell, Inc. dba Shrine Services              | Phone, Mail                      | 12/04/2020           | 10/08/2019           | 10/07/2020         | \$212,646.00      | \$42,075.24              | 19.79%                   |
| ·                                             | <u>'</u>                         |                      |                      |                    | • •               | · · ·                    |                          |

| Charity                                                   | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of          | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------|------------------------------|----------------------|----------------------|-----------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                             | Method                       | <u>Flieu</u>         | <u>Campaign</u>      | <u>Campaign</u> | Receipts          | to Charity               | <u>to Charity</u>        |
| JDRF International - New York, NY                         |                              |                      |                      |                 |                   |                          |                          |
| InfoCision, Inc.                                          | Phone, Mail                  | 07/29/2020           | 06/09/2019           | 05/06/2020      | \$0.00            | (\$9,419.28)             | -941.9%                  |
| Jewish Voice Ministries International - Phoenix, A        | ΔZ                           |                      |                      |                 |                   |                          |                          |
| InfoCision, Inc.                                          | Phone, Mail                  | 12/15/2020           | 10/01/2019           | 09/30/2020      | \$2,763,912.03    | \$2,149,529.72           | 77.8%                    |
| Johns Hopkins University - Baltimore, MD                  |                              |                      |                      |                 |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                        | 09/21/2020           | 09/05/2019           | 06/30/2020      | \$36,706.10       | (\$6,199.90)             | -16.89%                  |
| Ruffalo Noel Levitz, LLC                                  | Phone                        | 09/18/2020           | 09/10/2019           | 06/30/2020      | \$477,406.15      | \$215,651.25             | 45.17%                   |
| Kappa Kappa Gamma Foundation - Dublin, OH                 |                              |                      |                      |                 |                   |                          |                          |
| Aria Communications Corporation d/b/a Support<br>Services | Phone                        | 03/17/2020           | 02/01/2019           | 01/07/2020      | \$29,092.50       | \$11,450.66              | 39.36%                   |
| Keep the Midlands Beautiful, Inc West Columbi             | a, SC                        |                      |                      |                 |                   |                          |                          |
| Lowcountry Promotions, Inc. Bingo Promoter                | Bingo                        | 07/14/2020           | 04/08/2019           | 04/07/2020      | \$879,249.51      | \$8,179.92               | 0.93%                    |
| Lowcountry Promotions, Inc. Bingo Promoter                | Bingo                        | 08/28/2020           | 04/08/2020           | 06/30/2020      | \$80,836.90       | \$481.60                 | 0.60%                    |
| Kids Wish Network, Inc Palm Harbor, FL                    |                              |                      |                      |                 |                   |                          |                          |
| CRF, Inc.                                                 | Phone, Mail                  | 03/16/2020           | 01/07/2020           | 01/31/2020      | \$21,018.52       | \$2,522.22               | 12.00%                   |
| CRF, Inc.                                                 | Phone, Mail                  | 02/18/2020           | 01/07/2019           | 01/06/2020      | \$373,610.39      | \$44,833.25              | 12.00%                   |
| L.B.C. American Legion Post 153 - Warrenville, SC         |                              |                      |                      |                 |                   |                          |                          |
| Gamecock Promotions, Inc., Promoter                       | Bingo                        | 12/29/2020           | 10/01/2019           | 09/30/2020      | \$836,037.40      | \$16,808.40              | 2.0%                     |

| Charity                                                   | Fundraising 1 Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------|----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                             | <u> </u>             | 11104                | <u>Cumpuiçu</u>      | <u> </u>           | <u>110001713</u>  | to Charley               | to Charty                |
| Lake Carolina Elementary School PTO - Blythewo            | od, SC               |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                                 | Electronic Media     | 09/02/2020           | 10/24/2018           | 11/02/2018         | \$69,977.35       | \$37,087.09              | 53.00%                   |
| Lambda Chi Alpha Educational Foundation, Inc. –           | Carmel, IN           |                      |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support<br>Services | Phone                | 03/12/2020           | 02/01/2019           | 01/07/2020         | \$11,510.00       | (\$1,877.72)             | -16.31%                  |
| Laurens County Shrine Club, Inc Waterloo, SC              |                      |                      |                      |                    |                   |                          |                          |
| POP's Charity Bingo-Carolina, Inc.                        | Bingo                | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| Laurens Dixie Youth Baseball, Inc Laurens, SC             |                      |                      |                      |                    |                   |                          |                          |
| POP's Charity Bingo-Carolina, Inc.                        | Bingo                | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| LBC Midland Valley Lions Club - Warrenville, SC           |                      |                      |                      |                    |                   |                          |                          |
| Aiken Bingo, Inc.                                         | Bingo                | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$817,018.35      | \$8,307.60               | 1.0%                     |
| Leading the Way with Dr. Michael Youssef, Inc - A         | Atlanta. GA          |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                          | Phone, Mail          | 03/12/2020           | 12/14/2018           | 12/13/2019         | \$430,378.16      | \$320,276.12             | 74.42%                   |
| InfoCision, Inc.                                          | Phone, Mail          | 03/12/2020           | 12/14/2019           | 01/15/2020         | \$92,385.34       | \$80,681.70              | 87.33%                   |
| LeSEA Global Feed the Hungry, Inc. – South Bend           | , IN                 |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                          | Phone, Mail          | 03/17/2020           | 02/04/2019           | 01/31/2020         | \$83,335.25       | \$77,263.45              | 92.71%                   |

| <u>Charity</u>                                         | Fundraising Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |  |  |  |
|--------------------------------------------------------|--------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|--|--|--|
| <u>Professional Solicitor</u>                          | Method             | <u>Flieu</u>         | <u>Campaign</u>      | <u>Campaign</u>    | Receipts          | to Charity               | to Charity               |  |  |  |
| Leukemia & Lymphoma Society, Inc. – Rye Brook          | , NY               |                      |                      |                    |                   |                          |                          |  |  |  |
| Coinstar Asset Holdings, LLC                           | Electronic Media   | 01/29/2020           | 12/31/2018           | 12/30/2019         | \$5,696,006.66    | \$5,126,342.84           | 90.00%                   |  |  |  |
| Heritage Company                                       | Phone, Mail        | 03/09/2020           | 08/01/2019           | 12/31/2019         | \$138,242.06      | \$55,325.20              | 40.02%                   |  |  |  |
| Liberty Counsel Action - Maitland, FL                  |                    |                      |                      |                    |                   |                          |                          |  |  |  |
| Ameridial, Inc.                                        | Phone, Mail        | 01/31/2020           | 02/18/2019           | 12/31/2019         | \$0.00            | \$0.00                   | n/a                      |  |  |  |
| LSU Foundation – Baton Rouge, LA                       |                    |                      |                      |                    |                   |                          |                          |  |  |  |
| Ruffalo Noel Levitz, LLC                               | Phone              | 09/08/2020           | 08/19/2019           | 06/30/2020         | \$235,985.94      | \$163,468.94             | 69.27%                   |  |  |  |
| Lucy T. Davis Elementary PTO - Florence, SC            |                    |                      |                      |                    |                   |                          |                          |  |  |  |
| Booster Enterprises, Inc.                              | Electronic Media   | 09/10/2020           | 01/15/2019           | 01/24/2029         | \$21,879.52       | \$10,252.53              | 46.86%                   |  |  |  |
| Lutheran World Relief - Baltimore, MD                  |                    |                      |                      |                    |                   |                          |                          |  |  |  |
| Aria Communications Corporation d/b/a Support Services | Phone              | 03/27/2020           | 07/22/2019           | 01/07/2020         | \$0.00            | \$0.00                   | n/a                      |  |  |  |
| QCSS, Inc., d/b/a Aria                                 | Phone,             | 08/17/2020           | 07/01/2019           | 04/12/2020         | \$0.00            | \$0.00                   | n/a                      |  |  |  |
| Magdalene House of Charleston - Summerville, S         | c                  |                      |                      |                    |                   |                          |                          |  |  |  |
| Aiken Bingo, Inc.                                      | Bingo              | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$648,563.01      | \$7,003.36               | 1.1%                     |  |  |  |
| March of Dimes Inc Arlington, VA                       |                    |                      |                      |                    |                   |                          |                          |  |  |  |
| InfoCision, Inc.                                       | Phone, Mail        | 02/19/2020           | 02/25/2019           | 12/31/2019         | \$623,649.53      | \$263,518.76             | 42.25%                   |  |  |  |
|                                                        |                    |                      |                      |                    |                   |                          |                          |  |  |  |

| <u>Charity</u>                                   | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage to Charity |
|--------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|-----------------------|
| <u>Professional Solicitor</u>                    | Methou                | rneu                 | Campaign             | <u>Campaign</u>    | Keceipts          | to Charity               | to Charity            |
| Meadow Glen Elementary School PTO - Lexingto     | n, SC                 |                      |                      |                    |                   |                          |                       |
| Booster Enterprises, Inc.                        | Electronic Media      | 09/02/2020           | 04/09/2018           | 04/18/2018         | \$60,876.34       | \$32,090.75              | 52.71%                |
| Booster Enterprises, Inc.                        | Electronic Media      | 09/02/2020           | 03/26/2019           | 04/04/2019         | \$64,047.50       | \$33,866.60              | 52.88%                |
| Medecins Sans Frontieres USA, Inc./Doctors Wit   | hout Borders USA,     | Inc New Yo           | ork, NY              |                    |                   |                          |                       |
| Heritage Company                                 | Phone, Mail           | 03/26/2020           | 12/06/2018           | 12/05/2019         | \$117,150.90      | \$3,949.48               | 3.37%                 |
| Heritage Company                                 | Phone, Mail           | 03/26/2020           | 12/06/2019           | 12/31/2019         | \$6,885.00        | \$0.00                   | 0.00%                 |
| Medical University of South Carolina - Charlesto | n, SC                 |                      |                      |                    |                   |                          |                       |
| Ruffalo Noel Levitz, LLC                         | Phone                 | 09/08/2020           | 07/26/2019           | 07/25/2020         | \$130,883.06      | \$17,696.43              | 13.52%                |
| Mental Health America of Beaufort-Jasper Coun    | ties - Bluffton, SC   |                      |                      |                    |                   |                          |                       |
| Hal E. Irwin - Bingo Promoter                    | Bingo                 | 05/22/2020           | 04/01/2019           | 03/31/2020         | \$784,042.50      | \$32,654.49              | 4.16%                 |
| Mercy Corps - Portland, OR                       |                       |                      |                      |                    |                   |                          |                       |
| Donor Services Group, LLC                        | Phone, Mail           | 06/15/2020           | 09/28/2019           | 03/26/2020         | \$712,955.88      | \$666,388.98             | 93.47%                |
| MDS Communications Corporation                   | Phone                 | 08/14/2020           | 07/01/2019           | 06/30/2020         | \$67,970.00       | (\$34,082.00)            | -50.14%               |
| Mercy Ships - Lindale, TX                        |                       |                      |                      |                    |                   |                          |                       |
| Gateway Communications, Inc.                     | Phone, Mail           | 04/02/2020           | 08/07/2019           | 12/31/2019         | \$225,744.00      | \$151,518.94             | 67.12%                |
| Middle Tyger Ruritan Club - Lyman, SC            |                       |                      |                      |                    |                   |                          |                       |
| Palmetto Upstate Promotions, Inc.                | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$1,047,937.65    | \$11,479.44              | 1.1%                  |

# Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| <u>Charity</u> <u>Professional Solicitor</u>              | Fundraising<br><u>Method</u> | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br><u>Receipts</u> | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------|------------------------------|----------------------|----------------------|--------------------|---------------------------------|--------------------------|--------------------------|
| Midlands Lodge #1 Fraternal Order of Police - Col         | umbia, SC                    |                      |                      |                    |                                 |                          |                          |
| Hal E. Irwin - Bingo Promoter                             | Bingo                        | 05/22/2020           | 04/01/2019           | 03/31/2020         | \$453,418.45                    | \$16,945.34              | 3.74%                    |
| Miracle Flights - Las Vegas, NV                           |                              |                      |                      |                    |                                 |                          |                          |
| Heritage Company                                          | Phone, Mail                  | 03/05/2020           | 09/07/2019           | 12/31/2019         | \$35,069.00                     | \$12,103.27              | 34.51%                   |
| Mitchell Hamline School of Law – Saint Paul, MN           |                              |                      |                      |                    |                                 |                          |                          |
| Aria Communications Corporation d/b/a Support<br>Services | Phone                        | 03/23/2020           | 10/14/2019           | 01/07/2020         | \$12,668.00                     | \$5,135.50               | 40.54%                   |
| Montana State University Foundation, Inc Boze             | man MT                       |                      |                      |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                        | 09/21/2020           | 06/02/2019           | 05/15/2020         | \$292,981.07                    | \$172,588.07             | 58.91%                   |
| Montana Tech Foundation - Butte, MT                       |                              |                      |                      |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                        | 08/24/2020           | 09/03/2019           | 06/30/2020         | \$64,154.40                     | \$57,759.90              | 90.03%                   |
| Moody Bible Institute of Chicago - Chicago, IL            |                              |                      |                      |                    |                                 |                          |                          |
| Ameridial, Inc.                                           | Phone, Mail                  | 04/06/2020           | 03/21/2019           | 02/29/2020         | \$120,650.30                    | \$50,937.97              | 42.22%                   |
| Mothers Against Drunk Driving - Irving, TX                |                              |                      |                      |                    |                                 |                          |                          |
| Ameridial, Inc.                                           | Phone, Mail                  | 01/31/2020           | 03/23/2019           | 12/31/2019         | \$0.00                          | \$0.00                   | n/a                      |
| Causeworx, Inc.                                           | Phon                         | 06/15/2020           | 03/24/2019           | 03/23/2020         | \$0.00                          | \$0.00                   | n/a                      |
| DialAmerica Marketing, Inc.                               | Phone                        | 09/28/2020           | 07/18/2019           | 07/17/2020         | \$324,188.91                    | \$33,240.15              | 10.25%                   |
| Heritage Company                                          | Phone, Mail                  | 03/09/2020           | 02/07/2019           | 12/31/2019         | \$512,793.70                    | \$256,997.99             | 50.12%                   |
| InfoCision, Inc.                                          | Phone, Mail                  | 02/20/2020           | 01/01/2019           | 12/31/2019         | \$0.00                          | \$0.00                   | n/a                      |

| Fundraising<br>Method | Date Report<br>Filed                                                                                                                                      | Start of<br>Campaign                                                                                                                                                                                                                   | <u>End of</u><br>Campaign       | Gross<br>Receipts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Net Amount<br>to Charity                                   | Percentage<br>to Charity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|-----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                       |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                       |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone                 | 08/24/2020                                                                                                                                                | 08/18/2019                                                                                                                                                                                                                             | 06/30/2020                      | \$89,120.68                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$68,580.68                                                | 76.95%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Cherry Hill, NJ       |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone, Mail           | 03/02/2020                                                                                                                                                | 07/29/2019                                                                                                                                                                                                                             | 12/31/2019                      | \$277,243.90                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$116,471.00                                               | 42.01%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| ch, SC                |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Electronic Media      | 09/02/2020                                                                                                                                                | 03/06/2019                                                                                                                                                                                                                             | 03/15/2019                      | \$15,191.12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$5,595.56                                                 | 36.83%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| tusville, FL          |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone, Mail           | 06/18/2020                                                                                                                                                | 02/01/2019                                                                                                                                                                                                                             | 01/31/2020                      | \$880,131.68                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$132,019.75                                               | 15.00%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| avtona Beach. FL      |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone, Mail           | 06/29/2020                                                                                                                                                | 05/01/2019                                                                                                                                                                                                                             | 04/30/2020                      | \$728,061.71                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$87,367.41                                                | 12.0%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                       |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone, Mail           | 02/21/2020                                                                                                                                                | 01/01/2019                                                                                                                                                                                                                             | 12/31/2019                      | \$67,507.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$13,501.54                                                | 20.00%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| and Medicare - Was    | shington, DC                                                                                                                                              |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone, Mail           | 1                                                                                                                                                         | 04/14/2019                                                                                                                                                                                                                             | 01/31/2020                      | \$0.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (\$9,172.73)                                               | -917.2%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| /Δ                    |                                                                                                                                                           |                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Phone                 | 08/31/2020                                                                                                                                                | 06/22/2019                                                                                                                                                                                                                             | 06/21/2020                      | \$6,565,302.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$3,602,037.80                                             | 54.9%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                       | Method  Phone  Cherry Hill, NJ  Phone, Mail  ch, SC  Electronic Media  tusville, FL  Phone, Mail  aytona Beach, FL  Phone, Mail  Phone, Mail  Phone, Mail | Method Filed  Phone 08/24/2020  Cherry Hill, NJ  Phone, Mail 03/02/2020  tusville, FL  Phone, Mail 06/18/2020  aytona Beach, FL  Phone, Mail 06/29/2020  Phone, Mail 02/21/2020  and Medicare - Washington, DC  Phone, Mail 02/21/2020 | Phone   08/24/2020   08/18/2019 | Method         Filed         Campaign         Campaign           Phone         08/24/2020         08/18/2019         06/30/2020           Cherry Hill, NJ         Phone, Mail         03/02/2020         07/29/2019         12/31/2019           Ch, SC         Electronic Media         09/02/2020         03/06/2019         03/15/2019           tusville, FL         Phone, Mail         06/18/2020         02/01/2019         01/31/2020           aytona Beach, FL         Phone, Mail         06/29/2020         05/01/2019         04/30/2020           Phone, Mail         02/21/2020         01/01/2019         12/31/2019           and Medicare - Washington, DC           Phone, Mail         02/21/2020         04/14/2019         01/31/2020 | Phone   08/24/2020   08/18/2019   06/30/2020   \$89,120.68 | Method         Filed         Campaign         Campaign         Receipts         to Charity           Phone         08/24/2020         08/18/2019         06/30/2020         \$89,120.68         \$68,580.68           Cherry Hill, NJ         Phone, Mail         03/02/2020         07/29/2019         12/31/2019         \$277,243.90         \$116,471.00           Ch, SC         Electronic Media         09/02/2020         03/06/2019         03/15/2019         \$15,191.12         \$5,595.56           stusville, FL           Phone, Mail         06/18/2020         02/01/2019         01/31/2020         \$880,131.68         \$132,019.75           saytona Beach, FL           Phone, Mail         06/29/2020         05/01/2019         04/30/2020         \$728,061.71         \$87,367.41           Phone, Mail         02/21/2020         01/01/2019         12/31/2019         \$67,507.70         \$13,501.54           sand Medicare - Washington, DC           Phone, Mail         02/21/2020         04/14/2019         01/31/2020         \$0.00         (\$9,172.73) |

| Charity                                    | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>              |                              |                      |                      |                    |                   | -                        | -                        |
| National Right To Life Committee, Inc Al   | exandria, VA                 |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation             | Phone                        | 06/25/2020           | 05/05/2019           | 04/30/2020         | \$324,191.00      | \$172,370.00             | 53.17%                   |
| National Wheelchair Basketball Association | on – Colorado Springs, CO    |                      |                      |                    |                   |                          |                          |
| Heritage Company                           | Phone, Mail                  | 03/09/2020           | 04/26/2019           | 12/31/2019         | \$77,226.50       | \$20,458.99              | 26.49%                   |
| National Wildlife Federation - Reston, VA  |                              |                      |                      |                    |                   |                          |                          |
| Heritage Company                           | Phone, Mail                  | 03/09/2020           | 04/05/2019           | 12/31/2019         | \$20,157.00       | \$0.00                   | 0.00%                    |
|                                            |                              |                      |                      |                    |                   |                          |                          |
| Network for Good, Inc Washington, DC       |                              |                      |                      |                    |                   |                          |                          |
| Network For Good, Inc                      | Electronic Media             | 12/18/2020           | 10/05/2019           | 10/04/2020         | \$646,024,541.00  | \$639,413,774.00         | 98.98%                   |
| New Mexico State University Foundation,    | Inc Las Cruces, NM           |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                   | Phone                        | 09/21/2020           | 09/02/2019           | 06/30/2020         | \$87,413.76       | \$36,411.26              | 41.65%                   |
| New Providence Elementary PTA - Lexingt    | on. SC                       |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                  | Electronic Media             | 09/02/2020           | 09/12/2018           | 09/21/2018         | \$75,348.05       | \$40,948.39              | 54.35%                   |
| New York University - New York, NY         |                              |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                   | Phone                        | 12/29/2020           | 11/04/2019           | 11/03/2020         | \$469,380.26      | (\$175,962.47)           | -37.49%                  |
| North Dakota State University Foundation   | - Fargo ND                   |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                   | Phone                        | 02/24/2020           | 03/06/2019           | 12/31/2019         | \$132,854.15      | \$103,181.15             | 77.66%                   |
| ·                                          |                              |                      |                      |                    | ·                 | •                        |                          |

# Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| Charity                                     | Fundraising<br>Method   | Date Report<br>Filed | Start of        | End of          | Gross<br>Bassints | Net Amount<br>to Charity | Percentage<br>to Charity |
|---------------------------------------------|-------------------------|----------------------|-----------------|-----------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>               | Method                  | <u>rneu</u>          | <u>Campaign</u> | <u>Campaign</u> | <u>Receipts</u>   | <u>to Charity</u>        | to Charity               |
| North Pointe Elementary School PTO - Anders | son, SC                 |                      |                 |                 |                   |                          |                          |
| Community Philanthropic Ventures, LLC       | Event                   | 08/03/2020           | 02/18/2020      | 04/02/2020      | \$54,356.00       | \$23,688.00              | 43.6%                    |
| North Shore Animal League America, Inc Po   | rt Washington, NY       |                      |                 |                 |                   |                          |                          |
| InfoCision, Inc.                            | Phone, Mail             | 03/17/2020           | 02/07/2019      | 01/31/2020      | \$180,406.00      | \$57,734.99              | 32.00%                   |
| Oakridge Elementary School PTO - Clover, SC |                         |                      |                 |                 |                   |                          |                          |
| Booster Enterprises, Inc.                   | Electronic Media        | 09/02/2020           | 09/05/2018      | 05/14/2019      | \$51,575.24       | \$26,366.38              | 51.12%                   |
| Booster Enterprises, Inc.                   | Electronic Media        | 10/23/2020           | 09/21/2020      | 10/01/2020      | \$60,977.00       | \$35,331.00              | 57.94%                   |
| Ocean Bay Elementary PTO - Myrtle Beach, So | 2                       |                      |                 |                 |                   |                          |                          |
| Booster Enterprises, Inc.                   | Electronic Media        | 09/02/2020           | 09/17/2019      | 09/27/2019      | \$93,028.68       | \$59,398.93              | 63.85%                   |
| Okatie Elementary School PTO - Okatie, SC   |                         |                      |                 |                 |                   |                          |                          |
| Booster Enterprises, Inc.                   | Electronic Media        | 09/02/2020           | 03/05/2019      | 03/14/2019      | \$32,372.80       | \$15,186.40              | 46.91%                   |
| Open Doors With Brother Andrew, Inc. – Sant | :a Ana, CA              |                      |                 |                 |                   |                          |                          |
| InfoCision, Inc.                            | Phone, Mail             | 01/29/2020           | 11/01/2018      | 10/31/2019      | \$61,523.95       | \$11,846.18              | 19.25%                   |
| Operation Smile, Inc. – Virginia Beach, VA  |                         |                      |                 |                 |                   |                          |                          |
| MDS Communications Corporation              | Phone                   | 08/24/2020           | 06/10/2019      | 06/09/2020      | \$2,500,949.00    | \$884,688.00             | 35.37%                   |
| Orchard Park Elementary School Parent Teach | ner Organization - Fort | : Mill. SC           |                 |                 |                   |                          |                          |
| Booster Enterprises, Inc.                   | Electronic Media        | _                    | 10/03/2017      | 06/12/2018      | \$65,161.93       | \$34,490.68              | 52.93%                   |
| Booster Enterprises, Inc.                   | Electronic Media        | <u> </u>             | · · ·           |                 | \$60,812.00       | \$33,841.00              | 55.65%                   |
| · ·                                         |                         |                      |                 |                 | •                 | 1                        |                          |

| <u>Charity</u>                                  | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                   | <u> </u>              | rneu                 | <u>Campaign</u>      | <u>Campaign</u>    | Kecepts           | to Charity               | to Charity               |
| Order Sons of Italy Myrtle Beach Lodge 2662 - N | yrtle Beach, SC       |                      |                      |                    |                   |                          |                          |
| Angela Schwindel, Bingo Promoter                | Bingo                 | 10/26/2020           | 10/01/2019           | 09/30/2020         | \$931,837.00      | \$15,429.10              | 1.66%                    |
| Oxfam-America, Inc Boston, MA                   |                       |                      |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                       | Phone, Mail           | 06/05/2020           | 04/19/2019           | 03/26/2020         | \$24,250.00       | (\$54,179.50)            | -223.42%                 |
| Pace University - New York, NY                  |                       |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                        | Phone                 | 10/09/2020           | 08/18/2019           | 08/17/2020         | \$113,789.63      | (\$32,700.17)            | -28.74%                  |
| Paralyzed Veterans of America (PVA) - Washing   | on, DC                |                      |                      |                    |                   |                          |                          |
| Automotive Recovery Services                    | Vehicle Donation      | 07/13/2020           | 11/06/2019           | 03/12/2020         | \$72,450.00       | \$51,085.07              | 70.51%                   |
| Pet Helpers, Inc Charleston, SC                 |                       |                      |                      |                    |                   |                          |                          |
| Gamecock Promotions, Inc., Promoter             | Bingo                 | 12/29/2020           | 10/01/2019           | 09/30/2020         | \$1,967,143.00    | \$52,262.00              | 2.7%                     |
| Pine Grove Volunteer Fire Department - Lugoff,  | sc                    |                      |                      |                    |                   |                          |                          |
| Palmetto Photo LLC                              | Door to door          | 03/15/2020           | 02/02/2019           | 10/04/2019         | \$12,510.00       | \$6,620.00               | 52.92%                   |
| Pine Street Parent/Teacher Organization - Spart | anburg. SC            |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                       | Electronic Media      | 09/02/2020           | 10/09/2018           | 10/18/2018         | \$79,976.17       | \$44,386.18              | 55.50%                   |
| Powdersville Volunteer Fire Department - Easle  | ı, SC                 |                      |                      |                    |                   |                          |                          |
| PointOn Solutions LLC                           | Door to door          | 04/14/2020           | 01/27/2020           | 04/05/2020         | \$45,726.00       | \$27,618.00              | 60.40%                   |

| Charity                                    | Fundraising<br>Method                     | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|--------------------------------------------|-------------------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>              |                                           |                      |                      |                    |                   |                          |                          |
| Prevent Cancer Foundation - Alexandria, V  | /A                                        |                      |                      |                    |                   |                          |                          |
| Omaze                                      | Electronic Media                          | 04/09/2020           | 06/30/2018           | 06/29/2019         | \$0.00            | \$0.00                   | n/a                      |
| Prisma Health Midlands Foundation - Colu   | ımbia, SC                                 |                      |                      |                    |                   |                          |                          |
| Thrift Store of Greenville, Inc.           | Thrift Store                              | 08/31/2020           | 01/01/2019           | 12/31/2019         | \$235,350.00      | \$0.00                   | 0.00%                    |
| Prison Fellowship Ministries - Lansdowne,  | VA                                        |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation             | Phone                                     | 09/18/2020           | 07/22/2019           | 06/30/2020         | \$693,689.00      | \$328,972.00             | 47.42%                   |
| Programs For Exceptional People - Bluffton | n, SC                                     |                      |                      |                    |                   |                          |                          |
| Grant Us Lowcountry Fundsourcing           | Mail, Print<br>Media, Electronic<br>Media | 10/19/2020           | 06/01/2019           | 05/31/2020         | \$8,850.00        | \$7,522.50               | 85.0%                    |
| Project Hope - People-to-People Health Fo  | oundation, Inc Bethesda                   | , MD                 |                      |                    |                   |                          |                          |
| Donor Services Group, LLC                  | Phone, Mail                               | 06/15/2020           | 11/07/2019           | 03/26/2020         | \$195,947.60      | \$152,798.97             | 77.98%                   |
| Donor Services Group, LLC                  | Phone, Mail                               | 01/06/2020           | 12/06/2018           | 10/31/2019         | \$281,117.08      | \$180,995.54             | 64.38%                   |
| Heritage Company                           | Phone, Mail                               | 03/09/2020           | 11/22/2019           | 12/31/2019         | \$29,460.00       | \$12,649.50              | 42.94%                   |
| MDS Communications Corporation             | Phone                                     | 03/16/2020           | 04/05/2019           | 12/31/2019         | \$81,790.00       | (\$124,251.00)           | -151.91%                 |
| Promenade Nationale Corporation - Indian   | napolis, IN                               |                      |                      |                    |                   |                          |                          |
| Heritage Company                           | Phone, Mail                               | 02/24/2020           | 10/01/2019           | 12/31/2019         | \$19,369.00       | \$3,883.80               | 20.05%                   |
| Reidville Elementary PTO - Reidville, SC   |                                           |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                  | Electronic Media                          | 09/02/2020           | 02/20/2019           | 03/01/2019         | \$32,568.75       | \$23,752.25              | 72.93%                   |

## Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| Charity                                        | Fundraising<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|------------------------------------------------|-----------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| Professional Solicitor                         | Wethou                | rneu                 | Campaign             | <u>Campaign</u>    | ксстріз           | to Charity               | to Charity               |
| River Ridge Elementary PTO - Moore, SC         |                       |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 09/12/2017           | 09/21/2017         | \$38,149.04       | \$18,600.48              | 48.76%                   |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 09/10/2019           | 09/19/2019         | \$40,598.87       | \$19,923.39              | 49.07%                   |
| River Springs Elementary School PTO - Irmo, SC |                       |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 03/20/2018           | 03/29/2018         | \$33,548.74       | \$15,780.83              | 47.04%                   |
|                                                |                       |                      |                      |                    |                   |                          |                          |
| Riverview Elementary School Parent Teacher Org |                       | 1                    |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 02/05/2019           | 10/14/2019         | \$55,469.04       | \$28,507.97              | 51.39%                   |
| Ronald McDonald House Charities of Charleston  | SC Inc - Charlesto    | n sc                 |                      |                    |                   |                          |                          |
| Automotive Recovery Services                   | Vehicle Donation      | ·                    | 08/01/2019           | 07/31/2020         | \$1,200.00        | \$1,005.00               | 83.75%                   |
| Ronald McDonald House Charities of the Carolin | as, Inc Greenville    | , SC                 |                      |                    |                   |                          |                          |
| Automotive Recovery Services                   | Vehicle Donation      | 02/07/2020           | 11/27/2018           | 11/26/2019         | \$0.00            | \$0.00                   | n/a                      |
| Round Top Elementary PTO - Blythewood, SC      |                       |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                      | Electronic Media      | 09/02/2020           | 10/22/2018           | 10/31/2018         | \$43,429.11       | \$21,451.72              | 49.39%                   |
| Rutgers University Foundation - New Brunswick, | NJ                    |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                       | Phone                 | 02/10/2020           | 12/21/2018           | 12/20/2019         | \$545,056.31      | (\$488,878.19)           | -89.69%                  |
| Ruffalo Noel Levitz, LLC                       | Phone                 | 09/08/2020           | 12/21/2019           | 06/30/2020         | \$103,579.75      | \$323,946.00             | 312.75%                  |

| Charity                                             | Fundraising Description Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | <u>Gross</u><br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------|--------------------------------|----------------------|----------------------|--------------------|--------------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                       |                                | <u></u>              |                      |                    |                          | <del></del>              | <u> </u>                 |
| Saint Mary's School - Raleigh, NC                   |                                |                      |                      |                    |                          |                          |                          |
| Ruffalo Noel Levitz, LLC                            | Phone                          | 09/08/2020           | 12/12/2019           | 06/30/2020         | \$10,267.00              | \$5,008.00               | 48.78%                   |
| Satchel Ford Elementary School PTO - Columbia, 9    | <br>SC                         |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                           | Electronic Media               | 09/02/2020           | 02/21/2018           | 03/02/2018         | \$66,786.16              | \$35,400.25              | 53.01%                   |
| Save the Children Federation, Inc Fairfield, CT     |                                |                      |                      |                    |                          |                          |                          |
| Donor Services Group, LLC                           | Phone, Mail                    | 07/06/2020           | 01/01/2020           | 03/26/2020         | \$248,433.67             | \$227,279.30             | 91.48%                   |
| Donor Services Group, LLC                           | Phone, Mail                    | 03/16/2020           | 02/01/2019           | 12/31/2019         | \$1,969,051.18           | \$1,795,632.86           | 91.19%                   |
| MDS Communications Corporation                      | Phone                          | 08/17/2020           | 07/13/2019           | 07/12/2020         | \$841,498.00             | (\$35,179.00)            | -4.18%                   |
| SC Law Enforcement Officers' Association - Colum    | ıbia, SC                       |                      |                      |                    |                          |                          |                          |
| Public Safety Services, LLC                         | Door to Door                   | 11/23/2020           | 10/01/2019           | 09/30/2020         | \$180,108.00             | \$23,414.04              | 13.00%                   |
| SC Professional Firefighters Association - Williams | ston, SC                       |                      |                      |                    |                          |                          |                          |
| United Partners Outreach, Inc.                      | Phone, Mail                    | 05/12/2020           | 01/01/2019           | 12/31/2019         | \$0.00                   | \$0.00                   | n/a                      |
| SC Women's Leadership Network - Columbia, SC        |                                |                      |                      |                    |                          |                          |                          |
| SHB Marketing & Events, LLC                         | Phone, Mail                    | 10/21/2020           | 05/22/2019           | 05/21/2020         | \$72,950.00              | \$67,877.10              | 93.0%                    |
| Seaside Elementary School PTO - Garden City, SC     |                                |                      |                      |                    |                          |                          |                          |
| Booster Enterprises, Inc.                           | Electronic Media               | 09/02/2020           | 11/07/2017           | 11/17/2017         | \$26,811.46              | \$11,405.73              | 42.54%                   |

| <u>Charity</u>                             | <u>Fundraising</u><br>Method          | Date Report<br>Filed | <u>Start of</u><br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage to Charity |
|--------------------------------------------|---------------------------------------|----------------------|-----------------------------|--------------------|-------------------|--------------------------|-----------------------|
| <b>Professional Solicitor</b>              | Method                                | rneu                 | <u>Campaign</u>             | <u>Campaign</u>    | Keceipts          | to Charity               | to Charity            |
| Senior Action, Inc Greenville, SC          |                                       |                      |                             |                    |                   |                          |                       |
| Andrea Smith                               | Bingo                                 | 02/19/2020           | 11/27/2018                  | 11/26/2019         | \$6,346.00        | (\$10,762.00)            | -169.59%              |
| Sertoma Club of North Augusta - Granitevi  | ille, SC                              |                      |                             |                    |                   |                          |                       |
| Hal E. Irwin - Bingo Promoter              | Bingo                                 | 05/22/2020           | 04/01/2019                  | 03/31/2020         | \$2,455,693.75    | \$79,612.94              | 3.24%                 |
| Share Our Strength - Washington, DC        |                                       |                      |                             |                    |                   |                          |                       |
| MDS Communications Corporation             | Phone                                 | 09/14/2020           | 08/30/2019                  | 06/30/2020         | \$25,465.00       | (\$35,941.00)            | -141.14%              |
| Sharon Volunteer Fire Department - Abber   | ville, SC                             |                      |                             |                    |                   |                          |                       |
| Palmetto Photo LLC                         | Door to door                          | 08/05/2020           | 05/10/2019                  | 03/03/2020         | \$0.00            | \$0.00                   | n/a                   |
| Shepard Volunteer Fire Department - Cass   | att, SC                               |                      |                             |                    |                   |                          |                       |
| Palmetto Photo LLC                         | Door to door                          | 08/05/2020           | 05/10/2019                  | 04/15/2020         | \$7,390.00        | \$3,695.00               | 50.0%                 |
| Shriners International, Omar Shriners – Mo | ount Pleasant, SC                     |                      |                             |                    |                   |                          |                       |
| JDM Promotions, LLC                        | Phone, Mail                           | 06/11/2020           | 12/09/2019                  | 06/05/2020         | \$10,637.00       | \$2,659.25               | 25.00%                |
| JDM Promotions, LLC                        | Phone, Mail                           | 09/18/2020           | 04/01/2020                  | 09/04/2020         | \$12,218.00       | \$3,054.50               | 25.00%                |
| Sierra Club - Oakland, CA                  |                                       |                      |                             |                    |                   |                          |                       |
| InfoCision, Inc.                           | Phone, Mail                           | 01/28/2020           | 11/09/2018                  | 10/31/2019         | \$32,160.00       | (\$23,511.47)            | -73.11%               |
| Sixteen Thirty Fund - Washington, DC       |                                       |                      |                             |                    |                   |                          |                       |
| Telefund, Inc.                             | Phone, Mail                           | 10/30/2020           | 07/25/2018                  | 12/31/2018         | \$0.00            | \$0.00                   | n/a                   |
|                                            | · · · · · · · · · · · · · · · · · · · | •                    |                             |                    |                   |                          |                       |

| <b>Charity</b>                                  | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-------------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                   | <u>Method</u>                | <u>rneu</u>          | <u>Campaign</u>      | <u>Campaign</u>    | Receipts          | <u>to Charity</u>        | to Charity               |
| Smile Train, Inc New York, NY                   |                              |                      |                      |                    |                   |                          |                          |
| InfoCision, Inc.                                | Phone, Mail                  | 11/25/2020           | 09/07/2019           | 08/31/2020         | \$336,097.83      | (\$56,267.11)            | -16.74%                  |
| Soldiers' Angels – San Antonio, TX              |                              |                      |                      |                    |                   |                          |                          |
| National Charity Services                       | Vehicle Donation             | 07/31/2020           | 02/16/2019           | 02/15/2020         | \$4,459,809.00    | \$1,530,312.00           | 34.31%                   |
| SOS Children's Villages-USA, Inc Washington     | , DC                         |                      |                      |                    |                   |                          |                          |
| 10928046 Canada, Inc.                           | Phone, Mail                  | 09/30/2020           | 02/04/2019           | 05/31/2019         | \$713.00          | \$0.00                   | 0.00%                    |
| South Carolina Congress of Parents and Teacher  | ers - Myrtle Beach, SC       |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                       | Electronic Media             | 09/02/2020           | 09/24/2019           | 10/03/2019         | \$69,915.67       | \$35,754.46              | 51.1%                    |
| South Carolina National Guard Foundation - Co   | olumbia, SC                  |                      |                      |                    |                   |                          |                          |
| Aiken Bingo, Inc.                               | Bingo                        | 02/10/2020           | 11/01/2018           | 10/31/2019         | \$2,420,403.73    | \$28,984.48              | 1.20%                    |
| South Carolina Police Chiefs Association - Colu | mbia, SC                     |                      |                      |                    |                   |                          |                          |
| Public Safety Services, LLC                     | Door to Door                 | 03/09/2020           | 01/07/2019           | 01/06/2020         | \$19,582.95       | \$2,545.78               | 13.00%                   |
| South Carolina Troopers Association - Columbi   | a, SC                        |                      |                      |                    |                   |                          |                          |
| Midwest Publishing-DN, Inc.                     | Phone, Mail                  | 07/30/2020           | 05/01/2019           | 04/30/2020         | \$217,155.88      | \$41,207.78              | 19.0%                    |
| Special Olympics South Carolina - Irmo, SC      |                              |                      |                      |                    |                   |                          |                          |
| DialAmerica Marketing, Inc.                     | Phone                        | 09/28/2020           | 07/01/2019           | 06/30/2020         | \$16,854.55       | \$1,730.41               | 10.27%                   |
| Heritage Company                                | Phone                        | 03/09/2020           | 01/01/2019           | 12/31/2019         | \$68,368.75       | \$30,058.63              | 43.97%                   |

# Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| <u>Charity</u>                               | Fundraising Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage to Charity |
|----------------------------------------------|--------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|-----------------------|
| <u>Professional Solicitor</u>                | <u>Method</u>      | <u>rneu</u>          | Campaign             | <u>Campaign</u>    | кесерь            | to Charity               | to Charity            |
| Special Olympics, Inc Washington, DC         |                    |                      |                      |                    |                   |                          |                       |
| Heritage Company                             | Phone              | 02/24/2020           | 01/07/2019           | 12/31/2019         | \$2,655,261.53    | \$1,520,529.49           | 57.26%                |
| MDS Communications Corporation               | Phone              | 05/22/2020           | 04/21/2019           | 03/01/2020         | \$511,982.00      | \$14,687.00              | 2.9%                  |
| Springfield Elementary School PTA - Fort Mil | I, SC              |                      |                      |                    |                   |                          |                       |
| Booster Enterprises, Inc.                    | Electronic Media   | 09/02/2020           | 09/19/2017           | 05/28/2018         | \$65,057.45       | \$34,432.17              | 52.93%                |
| St. James Elementary PTA - Myrtle Beach, SC  | •                  |                      |                      |                    |                   |                          |                       |
| Booster Enterprises, Inc.                    | Electronic Media   | 09/02/2020           | 11/06/2018           | 11/15/2018         | \$46,718.52       | \$22,293.63              | 47.72%                |
| St. Paul's Playground, Inc Hollywood, SC     |                    |                      |                      |                    |                   |                          |                       |
| Truck, Trailer & Equipment Sales, Inc.       | Bingo              | 08/07/2020           | 05/14/2019           | 05/13/2020         | \$457,232.00      | (\$33,925.97)            | -7.42%                |
| Students for Life Action Inc Fredericksburg  | , VA               |                      |                      |                    |                   |                          |                       |
| MDS Communications Corporation               | Phone              | 04/06/2020           | 09/20/2019           | 12/31/2019         | \$0.00            | \$0.00                   | n/a                   |
| Students for Life of America, Inc Fredericks | sburg, VA          |                      |                      |                    |                   |                          |                       |
| MDS Communications Corporation               | Phone              | 03/09/2020           | 01/17/2019           | 12/31/2019         | \$539,240.00      | \$171,863.00             | 31.87%                |
| Susan B. Anthony List, Inc Arlington, VA     |                    |                      |                      |                    |                   |                          |                       |
| Capitol Resources, Inc.                      | Phone, Mail        | 03/12/2020           | 03/02/2019           | 12/31/2019         | \$0.00            | \$0.00                   | n/a                   |
| Syrian Lebanon American Society of SC - Coli | umbia, SC          |                      |                      |                    |                   |                          |                       |
| Thomas J. Irwin - Bingo Promoter             | Bingo              | 09/24/2020           | 07/01/2019           | 06/30/2020         | \$2,159,049.00    | \$58,733.93              | 2.72%                 |
|                                              | •                  |                      |                      |                    |                   |                          |                       |

| <u>Charity</u>                                     | Fundraising l<br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------------|-------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                      | Method                  | rneu                 | Campaign             | <u>Campaign</u>    | Keceipts          | to Charity               | to Charity               |
| Tea Party Patriots Action, Inc Washington, DC      |                         |                      |                      |                    |                   |                          |                          |
| Capitol Resources, Inc.                            | Phone, Mail             | 02/28/2020           | 03/16/2019           | 12/31/2019         | \$402,337.19      | \$118,025.13             | 29.33%                   |
| Teachers College, Columbia University - New York   | , NY                    |                      |                      |                    |                   |                          |                          |
| Lester, Inc.                                       | Phone                   | 05/20/2020           | 10/03/2018           | 08/31/2019         | \$73,371.35       | \$21,337.35              | 29.08%                   |
| Tega Cay Elementary School Parent-Teacher Orga     | nization – Tega Ca      | y, SC                |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                          | Electronic Media        | 09/02/2020           | 08/27/2018           | 05/06/2019         | \$92,623.51       | \$52,647.87              | 56.84%                   |
| Booster Enterprises, Inc.                          | Electronic Media        | 11/05/2020           | 10/06/2020           | 10/30/2020         | \$88,234.00       | \$52,545.00              | 59.55%                   |
| The American Society for the Prevention of Cruelt  | y to Animals - Nev      | v York, NY           |                      |                    |                   |                          |                          |
| Ameridial, Inc.                                    | Phone                   | 02/10/2020           | 01/10/2019           | 12/31/2019         | \$348,464.80      | \$313,859.35             | 90.07%                   |
| Ascenta Group Inc.                                 | Other                   | 05/26/2020           | 04/01/2019           | 12/31/2019         | \$64,480.00       | (\$22,860.00)            | -35.45%                  |
| Donor Services Group, LLC                          | Phone, Mail             | 03/19/2020           | 01/15/2019           | 12/31/2019         | \$5,744,289.88    | \$4,713,201.05           | 82.05%                   |
| The Bible League - Crete, IL                       |                         |                      |                      |                    |                   |                          |                          |
| MDS Communications Corporation                     | Phone                   | 11/12/2020           | 10/26/2019           | 09/30/2020         | \$129,717.00      | \$55,605.00              | 42.87%                   |
| The Breast Cancer Charities of America, Inc. – The | Woodlands, TX           |                      |                      |                    |                   |                          |                          |
| Associated Community Services, Inc.                | Phone                   | 06/15/2020           | 08/15/2018           | 08/14/2019         | \$24,285.90       | \$12,975.05              | 53.43%                   |
| The Committee For Missing Children, Inc Lawren     | nceville, GA            |                      |                      |                    |                   |                          |                          |
| Midwest Publishing-DN, Inc.                        | Phone, Mail             | 05/11/2020           | 01/01/2019           | 12/31/2019         | \$244,291.24      | \$32,979.30              | 13.50%                   |

| <u>Charity</u> <u>Professional Solicitor</u> | Fundraising<br><u>Method</u> | Date Report<br><u>Filed</u> | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|------------------------------|-----------------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| The Floride Chate Heimerite Foundati         | ion los Tellahassas Fl       |                             |                      |                    |                   |                          |                          |
| The Florida State University Foundat         |                              |                             |                      |                    | 4                 |                          | <del></del>              |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/21/2020                  | 03/15/2020           | 06/30/2020         | \$0.00            | \$0.00                   | n/a                      |
| The Heritage Foundation - Washington         | on, DC                       |                             |                      |                    |                   |                          |                          |
| GiveRight, Inc.                              | Phone, Mail,<br>Door to Door | 03/19/2020                  | 01/25/2019           | 01/24/2020         | \$3,941,210.00    | \$2,549,089.10           | 64.68%                   |
| GiveRight, Inc.                              | Phone, Mail,<br>Door to Door | 05/12/2020                  | 01/25/2020           | 12/31/2020         | \$797,445.00      | \$417,634.54             | 52.37%                   |
| The Inspirational Network, Inc Indi          | an Land, SC                  |                             |                      |                    |                   |                          |                          |
| Ameridial, Inc.                              | Phone, Mail                  | 02/03/2020                  | 01/24/2019           | 12/31/2019         | \$63,991.20       | (\$40,258.96)            | -62.91%                  |
| The MatchingFund.Org – Mount Plea            | asant, SC                    |                             |                      |                    |                   |                          |                          |
| GoMatchMe, LP                                | Electronic Media             | 03/10/2020                  | 01/01/2019           | 12/31/2019         | \$47,676.00       | \$45,282.67              | 94.98%                   |
| The Mission Continues - Saint Louis,         | MO                           |                             |                      |                    |                   |                          |                          |
| Omaze                                        | Electronic Media             | 04/24/2020                  | 05/01/2018           | 04/30/2019         | \$0.00            | \$0.00                   | n/a                      |
| Omaze                                        | Electronic Media             | 11/02/2020                  | 05/01/2019           | 04/18/2020         | \$0.00            | \$0.00                   | n/a                      |
| The National Children's Cancer Socie         | ty, Inc Saint Louis, MO      |                             |                      |                    |                   |                          |                          |
| Heritage Company                             | Phone, Mail                  | 03/05/2020                  | 01/08/2019           | 12/31/2019         | \$674,863.76      | \$306,548.16             | 45.42%                   |
| The Ohio State University Alumni Ass         | sociation, Inc Columbus, OH  |                             |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/08/2020                  | 08/17/2019           | 05/20/2020         | \$491,357.00      | \$103,607.35             | 21.09%                   |
|                                              |                              |                             |                      |                    |                   |                          |                          |

| <u>Charity</u> <u>Professional Solicitor</u>              | Fundraising<br>Method            | Date Report<br><u>Filed</u> | <u>Start of</u><br><u>Campaign</u> | End of<br>Campaign | <u>Gross</u><br><u>Receipts</u> | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------|----------------------------------|-----------------------------|------------------------------------|--------------------|---------------------------------|--------------------------|--------------------------|
| The Ohio University Foundation - Athens, OH               |                                  |                             |                                    |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                            | 06/12/2020                  | 07/12/2019                         | 03/30/2020         | \$118,038.03                    | (\$171,936.97)           | -145.66%                 |
| The University of Connecticut Foundation, Inc S           | Storrs, CT                       |                             |                                    |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                            | 09/21/2020                  | 09/02/2019                         | 06/30/2020         | \$203,572.61                    | \$51,218.68              | 25.16%                   |
| Three & Twenty Fire Department - Easley, SC               |                                  |                             |                                    |                    |                                 |                          |                          |
| PointOn Solutions LLC                                     | Door to door                     | 09/30/2020                  | 07/20/2020                         | 09/13/2020         | \$36,668.00                     | \$22,074.00              | 60.20%                   |
| Townville Volunteer Fire Department Station 17            | - Townville, SC                  |                             |                                    |                    |                                 |                          |                          |
| PointOn Solutions LLC                                     | Door to door                     | 06/19/2020                  | 05/25/2020                         | 08/31/2020         | \$17,364.00                     | \$11,297.00              | 65.06%                   |
| Trustees of the Hamline University of Minnesota           | - Saint Paul, MN                 |                             |                                    |                    |                                 |                          |                          |
| Aria Communications Corporation d/b/a Support<br>Services | Phone                            | 03/27/2020                  | 08/26/2019                         | 01/07/2020         | \$64,435.00                     | \$53,462.43              | 82.97%                   |
| Trustees of the University of Pennsylvania - Phila        | delphia, PA                      |                             |                                    |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                            | 10/30/2020                  | 12/19/2019                         | 07/31/2020         | \$19,875.00                     | \$13,956.00              | 70.22%                   |
| Trustees of Tufts College - Somerville, MA                |                                  |                             |                                    |                    |                                 |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone                            | 09/18/2020                  | 08/29/2019                         | 06/30/2020         | \$685,622.91                    | \$498,020.10             | 72.64%                   |
| U. S. Charitable Gift Trust - Boston, MA                  |                                  |                             |                                    |                    |                                 |                          |                          |
| Eaton Vance Distributors                                  | Phone, Mail,<br>Electronic Media | 05/19/2020                  | 03/01/2019                         | 02/29/2020         | \$195,878,614.00                | \$191,281,188.00         | 97.65%                   |

# Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| <u>Charity</u>                                            | Fundraising 1    | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-----------------------------------------------------------|------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| Professional Solicitor                                    | <u>ivietnou</u>  | rneu                 | Campaign             | <u>Campaign</u>    | Keceipis          | to Charity               | to Charity               |
|                                                           |                  |                      |                      |                    |                   |                          |                          |
| UMKC Foundation - Kansas City, MO                         |                  |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                                  | Phone            | 11/30/2020           | 11/08/2019           | 09/02/2020         | \$47,403.56       | \$15,513.56              | 32.73%                   |
| Union County Fire Rescue Squad - Union, SC                |                  |                      |                      |                    |                   |                          |                          |
| POP's Charity Bingo Upstate, Inc.                         | Bingo            | 12/30/2020           | 10/01/2019           | 09/30/2020         | \$382,965.70      | \$4,448.35               | 1.20%                    |
| Union Elks Lodge #1321 - Union, SC                        |                  |                      |                      |                    |                   |                          |                          |
| Charles Lamar Mattox, Bingo Promoter                      | Bingo            | 11/23/2020           | 10/01/2019           | 09/30/2020         | \$236,851.70      | \$16,253.88              | 6.86%                    |
| Union of Concerned Scientists, Inc Cambridge, I           | МΔ               |                      |                      |                    |                   |                          |                          |
| Aria Communications Corporation d/b/a Support<br>Services | Phone            | 03/23/2020           | 04/08/2019           | 01/07/2020         | \$3,924.80        | \$1,773.16               | 45.18%                   |
| United Cancer Support Foundation - Knoxville, TN          | ı                |                      |                      |                    |                   |                          |                          |
| Outreach Calling                                          | Phone, Mail      | 06/04/2020           | 07/10/2019           | 12/31/2019         | \$732,260.35      | \$73,226.04              | 10.00%                   |
| United Cerebral Palsy of South Carolina, Inc Col          | umbia SC         |                      |                      |                    |                   |                          |                          |
| Automotive Recovery Services                              | Vehicle Donation | 06/03/2020           | 03/12/2019           | 03/11/2020         | \$0.00            | \$0.00                   | n/a                      |
| Automotive necovery services                              | venicle bondion  | 00/03/2020           | 03/12/2013           | 03/11/2020         | 70.00             | 70.00                    | 11/4                     |
| United Service Organizations, Incorporated - Arlin        | ngton, VA        |                      |                      |                    |                   |                          |                          |
| Ameridial, Inc.                                           | Phone, Mail      | 03/16/2020           | 04/19/2019           | 12/31/2019         | \$8,176.00        | (\$8,583.05)             | -104.98%                 |
| InfoCision, Inc.                                          | Phone, Mail      | 07/06/2020           | 04/05/2019           | 03/31/2020         | \$14,512.50       | (\$15,112.67)            | -104.14%                 |
| MDS Communications Corporation                            | Phone            | 05/12/2020           | 08/16/2019           | 12/31/2019         | \$13,636.00       | (\$37,320.00)            | -273.69%                 |

## Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| Charity                                      | <u>Fundraising</u><br>Method | <u>Date Report</u><br>Filed | Start of        | End of          | Gross        | Net Amount<br>to Charity | Percentage<br>to Charity |
|----------------------------------------------|------------------------------|-----------------------------|-----------------|-----------------|--------------|--------------------------|--------------------------|
| <u>Professional Solicitor</u>                | Method                       | <u>Filed</u>                | <u>Campaign</u> | <u>Campaign</u> | Receipts     | <u>to Charity</u>        | to Charity               |
| United States Association for UNHCR - Was    | hington, DC                  |                             |                 |                 |              |                          |                          |
| InfoCision, Inc.                             | Phone, Mail                  | 08/27/2020                  | 09/22/2019      | 05/31/2020      | \$71,040.00  | \$26,145.71              | 36.8%                    |
| United Way Worldwide - Alexandria, VA        |                              |                             |                 |                 |              |                          |                          |
| Coinstar Asset Holdings, LLC                 | Other                        | 02/25/2020                  | 02/01/2019      | 01/31/2020      | \$47,317.58  | \$42,582.92              | 89.99%                   |
| University of Alaska Foundation - Fairbanks  | s. AK                        |                             |                 |                 |              |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/21/2020                  | 08/05/2019      | 05/15/2020      | \$115,094.36 | \$37,215.36              | 32.33%                   |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/21/2020                  | 11/06/2019      | 06/30/2020      | \$50,808.00  | \$28,973.50              | 57.03%                   |
| University of Cincinnati Foundation - Cincin | nnati, OH                    |                             |                 |                 |              |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/08/2020                  | 08/18/2019      | 06/30/2020      | \$371,807.85 | \$130,635.65             | 35.14%                   |
| University of Colorado Foundation - Denve    | r, CO                        |                             |                 |                 |              |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 04/03/2020                  | 02/23/2019      | 02/22/2020      | \$742,057.88 | \$218,518.17             | 29.45%                   |
| University of Dayton - Dayton, OH            |                              |                             |                 |                 |              |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 09/18/2020                  | 04/28/2020      | 06/30/2020      | \$661,525.99 | \$429,025.92             | 64.85%                   |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 06/19/2020                  |                 |                 | \$265,975.01 | \$131,435.01             | 49.42%                   |
| University of Georgia - Athens, GA           |                              |                             |                 |                 |              |                          |                          |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 01/06/2020                  | 12/02/2018      | 12/01/2019      | \$812,468.85 | \$497,426.83             | 61.22%                   |

| <u>Charity</u>                                     | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage to Charity |  |  |
|----------------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|-----------------------|--|--|
| <u>Professional Solicitor</u>                      | Method                       | riicu                | Campaign             | <u>Campaign</u>    | Receipts          | to Charity               | to Charity            |  |  |
| University of Maryland College Park Foundation     | , Inc. – College Parl        | k, MD                |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 09/21/2020           | 08/08/2019           | 08/07/2020         | \$123,776.25      | (\$183,912.75)           | -148.58%              |  |  |
| University of Maryland Foundation, Inc Adelphi, MD |                              |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 09/18/2020           | 12/19/2019           | 06/30/2020         | \$33,026.88       | (\$47,490.12)            | -143.79%              |  |  |
| University of Miami – Coral Gables, FL             |                              |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 09/21/2020           | 10/14/2019           | 05/31/2020         | \$110,473.43      | \$27,739.70              | 25.11%                |  |  |
| University of Nebraska Foundation - Lincoln, NE    |                              |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 09/08/2020           | 11/26/2019           | 06/30/2020         | \$158,347.00      | \$73,034.50              | 46.12%                |  |  |
| University of Nevada, Las Vegas Foundation – La    | s Vegas, NV                  |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 09/08/2020           | 09/03/2019           | 06/30/2020         | \$115,833.33      | (\$173,951.67)           | -150.17%              |  |  |
| University of Tennessee Foundation, Inc Knox       | ville, TN                    |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 11/17/2020           | 10/12/2019           | 10/11/2020         | \$5,427.00        | (\$45,935.50)            | -846.43%              |  |  |
| University of Texas System - Austin, TX            |                              |                      |                      |                    |                   |                          |                       |  |  |
| Ruffalo Noel Levitz, LLC                           | Phone                        | 11/17/2020           | 01/23/2020           | 08/31/2020         | \$165,724.49      | (\$32,839.51)            | -19.82%               |  |  |
| Urban Alternative - DeSoto, TX                     |                              |                      |                      |                    |                   |                          |                       |  |  |
| Ameridial, Inc.                                    | Phone, Mail                  | 02/03/2020           | 01/10/2019           | 12/31/2019         | \$59,604.00       | \$1,530.21               | 2.57%                 |  |  |

| Charity                                      | <u>Fundraising</u><br>Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |  |  |
|----------------------------------------------|------------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|--|--|
| <u>Professional Solicitor</u>                | Method                       | rneu                 | Campaign             | <u>Campaign</u>    | Keceipts          | to Charity               | to Charity               |  |  |
| Veterans of Foreign Wars of the United State | tes - Kansas City, MO        |                      |                      |                    |                   |                          |                          |  |  |
| MDS Communications Corporation               | Phone                        | 11/19/2020           | 10/13/2019           | 09/30/2020         | \$174,639.00      | \$23,007.00              | 13.17%                   |  |  |
| Veterans Relief Network, Inc Dyer, IN        |                              |                      |                      |                    |                   |                          |                          |  |  |
| Midwest Publishing-DN, Inc.                  | Phone, Mail                  | 07/30/2020           | 05/03/2019           | 05/02/2020         | \$403,574.30      | \$40,357.43              | 10.00%                   |  |  |
| Veterans Support Foundation - Silver Spring  | g, MD                        |                      |                      |                    |                   |                          |                          |  |  |
| Group Consultants, Inc.                      | Phone, Mail                  | 03/16/2020           | 02/15/2019           | 02/14/2020         | \$130,487.13      | \$19,253.02              | 14.75%                   |  |  |
| Midwest Publishing-DN, Inc.                  | Phone, Mail                  | 12/07/2020           | 09/11/2019           | 09/10/2020         | \$688,434.68      | \$103,265.21             | 15.00%                   |  |  |
| VFW OB Rossenger Post 2779 - Orangeburg      | , SC                         |                      |                      |                    |                   |                          |                          |  |  |
| Jane K. Blewer                               | Bingo                        | 01/29/2020           | 01/01/2019           | 12/31/2019         | \$688,093.00      | \$23,934.36              | 3.48%                    |  |  |
| Volunteer Firefighter Alliance, Inc. – White | Pine, TN                     |                      |                      |                    |                   |                          |                          |  |  |
| Associated Community Services, Inc.          | Phone, Mail                  | 04/03/2020           | 08/13/2018           | 08/12/2019         | \$946,010.82      | \$94,601.07              | 10.00%                   |  |  |
| Outreach Calling                             | Phone, Mail                  | 06/04/2020           | 03/06/2019           | 12/31/2019         | \$1,228,162.62    | \$122,816.26             | 10.00%                   |  |  |
| Washington State University Foundation - F   | Pullman. WA                  |                      |                      |                    |                   |                          |                          |  |  |
| Ruffalo Noel Levitz, LLC                     | Phone                        | 12/17/2020           | 10/26/2019           | 10/25/2020         | \$286,697.00      | \$134,098.50             | 46.77%                   |  |  |
| Way Media, Inc Colorado Springs, CO          |                              |                      |                      |                    |                   |                          |                          |  |  |
| MDS Communications Corporation               | Phone                        | 02/06/2020           | 11/16/2018           | 11/15/2019         | \$67,583.00       | (\$47,060.00)            | -69.63%                  |  |  |

# Secretary of State Mark Hammond <u>Division of Public Charities Professional Solicitor Report</u> Joint Financial Reports Filed January 1, 2020 through December 31, 2020

| Charity                                   | Fundraising <u></u> Method | Date Report<br>Filed | Start of<br>Campaign | End of<br>Campaign | Gross<br>Receipts | Net Amount<br>to Charity | Percentage<br>to Charity |
|-------------------------------------------|----------------------------|----------------------|----------------------|--------------------|-------------------|--------------------------|--------------------------|
| <b>Professional Solicitor</b>             | Method                     | <u>1 ncu</u>         | <u>Campaign</u>      | <u>Campaign</u>    | <u>Recupus</u>    | to Charity               | to Charity               |
| West Pelzer Fire Department - West Pelzer | , SC                       |                      |                      |                    |                   |                          |                          |
| PointOn Solutions LLC                     | Door to door               | 05/28/2020           | 04/06/2020           | 08/31/2020         | \$15,075.00       | \$8,250.00               | 54.73%                   |
| Whitworth University - Spokane, WA        |                            |                      |                      |                    |                   |                          |                          |
| Ruffalo Noel Levitz, LLC                  | Phone                      | 09/21/2020           | 12/22/2019           | 06/30/2020         | \$5,924.80        | (\$4,200.20)             | -70.89%                  |
| Woodland Elementary School PTA - Greer,   | SC                         |                      |                      |                    |                   |                          |                          |
| Booster Enterprises, Inc.                 | Electronic Media           | 09/02/2020           | 04/10/2018           | 04/19/2018         | \$43,628.57       | \$21,559.43              | 49.42%                   |
| World Wildlife Fund, Inc Washington, DC   |                            |                      |                      |                    |                   |                          |                          |
| Coinstar Asset Holdings, LLC              | Other                      | 06/29/2020           | 06/01/2019           | 05/31/2020         | \$87,825.37       | \$79,039.71              | 90.00%                   |
| Wounded Warrior Project, Inc Jacksonvill  | e, FL                      |                      |                      |                    |                   |                          |                          |
| Ameridial, Inc.                           | Phone, Mail                | 02/18/2020           | 01/24/2019           | 12/31/2019         | \$9,846.99        | \$2,375.96               | 24.13%                   |
| YMCA of Anderson, Inc Anderson, SC        |                            |                      |                      |                    |                   |                          |                          |
| Convergent Nonprofit Solutions, LLC       | In-Person<br>Solicitation  | 10/13/2020           | 07/22/2019           | 07/21/2020         | \$191,937.18      | \$46,345.84              | 24.15%                   |
| York County Regional Chamber of Commer    | ce Foundation - Rock Hill  | l. SC                |                      |                    |                   |                          |                          |
| Convergent Nonprofit Solutions, LLC       | In-Person<br>Solicitation  | 07/17/2020           | 01/01/2020           | 06/30/2020         | \$0.00            | \$0.00                   | n/a                      |
|                                           |                            |                      |                      |                    |                   |                          |                          |

| Professional Solicitor  Charity                                              | Fundraising<br>Method | <u>Contract</u><br><u>Start Date</u> | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                                    |
|------------------------------------------------------------------------------|-----------------------|--------------------------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| 10928046 Canada—Toronto, ON                                                  |                       |                                      |                      |                                                                                                                                               |
| International Fund for Animal Welfare, Inc.                                  | Phone                 | 03/08/2020                           | 12/31/2021           | \$2.00 - \$4.50 per completed call.                                                                                                           |
| AAT, Inc.—Bluffton, SC<br>d/b/a Off Island Thrift                            |                       |                                      |                      |                                                                                                                                               |
| Cancer Awareness Foundation                                                  | Thrift Store          | 03/15/2000                           | n/a                  | Net profits donated to charity after expenses paid.                                                                                           |
| Aiken Bingo, Inc.—Charleston, SC  LBC Midland Valley Lions Club              | Bingo                 | 10/01/2011                           | n/a                  | Charity to receive \$1,000.00/monthly + 10% net                                                                                               |
| EBE Wildiana Valley Floris Clas                                              | Dirigo                | 10/01/2011                           | 11/ 4                | available proceeds.                                                                                                                           |
| Louis D. Simmons American Legion Post 215 Inc.                               | Bingo                 | 10/01/2010                           | n/a                  | Charity to receive \$1,000.00/monthly + 10% net available proceeds.                                                                           |
| Magdalene House of Charleston                                                | Bingo                 | 11/01/2011                           | n/a                  | Charity to receive \$1,000.00/monthly + 10% net available proceeds.                                                                           |
| South Carolina National Guard Foundation                                     | Bingo                 | 11/01/2018                           | n/a                  | 1% of gross receipts (or 28% of 4% SCDOR tax) minimum guaranteed to charity.                                                                  |
| Andrea Smith—Greenville, SC                                                  |                       |                                      |                      |                                                                                                                                               |
| Senior Action, Inc.                                                          | Bingo                 | 11/27/2018                           | n/a                  | Solicitor to receive \$100.00/year (Note: Solicitor also serves as Executive Director of the charity and receives a salary in that capacity.) |
| Angela Schwindel, Bingo Promoter—Myrtle B<br>d/b/a Big Bucks Beach Bingo LLC | Seach, SC             |                                      |                      |                                                                                                                                               |
| Order Sons of Italy Myrtle Beach Lodge 2662                                  | Bingo                 | 10/01/2006                           | n/a                  | 3% minimum guaranteed to charity.                                                                                                             |

| Professional Solicitor                                                                                                                                                                    | Fundraising<br>Method                                    | Contract<br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                                                                         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                                                                                                            |                                                          | <u> </u>               |                      |                                                                                                                                                                                    |
| AscendFS Delaware, Inc.—New York, NY                                                                                                                                                      |                                                          |                        |                      |                                                                                                                                                                                    |
| Charities Aid Foundation America                                                                                                                                                          | Electronic                                               | 06/01/2019             | 06/01/2024           | 80% minimum guaranteed to charity.                                                                                                                                                 |
|                                                                                                                                                                                           | Media                                                    |                        |                      |                                                                                                                                                                                    |
|                                                                                                                                                                                           |                                                          |                        |                      |                                                                                                                                                                                    |
| Ascenta Group Inc.—Lindenhurst, NY                                                                                                                                                        |                                                          |                        |                      |                                                                                                                                                                                    |
| d/b/a Ascenta Group, Ascenta Solutions                                                                                                                                                    | Τ.                                                       |                        |                      | 1 - 100                                                                                                                                                                            |
| The American Society for the Prevention of                                                                                                                                                | In-person                                                | 02/01/2021             | 12/31/2021           | Solicitor to receive \$40.00 per recruiter per day of                                                                                                                              |
| Cruelty to Animals                                                                                                                                                                        | Solicitation                                             |                        |                      | solicitation, and acquisition fees of \$285.00 per dono                                                                                                                            |
| The American Society for the Prevention of                                                                                                                                                | In-person                                                | 08/27/2021             | 06/30/2022           | Solicitor to receive \$40.00 per recruiter per day of                                                                                                                              |
| Cruelty to Animals                                                                                                                                                                        | Solicitation                                             |                        |                      | solicitation, and acquisition fees of \$285.00 per dono                                                                                                                            |
| The Nature Conservancy                                                                                                                                                                    | In-person                                                | 01/01/2021             | 12/31/2021           | Charity to receive an estimated 43% of gross revenue                                                                                                                               |
|                                                                                                                                                                                           | Solicitation                                             |                        |                      |                                                                                                                                                                                    |
|                                                                                                                                                                                           |                                                          |                        |                      |                                                                                                                                                                                    |
|                                                                                                                                                                                           |                                                          |                        |                      |                                                                                                                                                                                    |
| Automotive Recovery Services—Westchester                                                                                                                                                  | r, IL                                                    |                        |                      |                                                                                                                                                                                    |
| <del>-</del>                                                                                                                                                                              | r, IL                                                    |                        |                      |                                                                                                                                                                                    |
| d/b/a Insurance Auto Auctions                                                                                                                                                             | r, IL  Electronic                                        | 10/07/2011             | n/a                  | 0% minimum guaranteed to charity or                                                                                                                                                |
| d/b/a Insurance Auto Auctions                                                                                                                                                             |                                                          | 10/07/2011             | n/a                  | 0% minimum guaranteed to charity or 50% of net proceeds after deduction of fees/expense                                                                                            |
| d/b/a Insurance Auto Auctions American Diabetes Association                                                                                                                               | Electronic                                               | 10/07/2011             | n/a<br>n/a           | ,                                                                                                                                                                                  |
| d/b/a Insurance Auto Auctions American Diabetes Association                                                                                                                               | Electronic<br>Media                                      |                        | •                    | 50% of net proceeds after deduction of fees/expense                                                                                                                                |
| d/b/a Insurance Auto Auctions American Diabetes Association Honor Bound Foundation, Inc.                                                                                                  | Electronic<br>Media<br>Electronic                        |                        | •                    | 50% of net proceeds after deduction of fees/expense 0% minimum guaranteed to charity or 50% of net proceeds after deduction of fees/expense                                        |
| Automotive Recovery Services—Westchester d/b/a Insurance Auto Auctions American Diabetes Association Honor Bound Foundation, Inc. Ronald McDonald House Charities of Charleston, SC, Inc. | Electronic<br>Media<br>Electronic<br>Media               | 03/02/2011             | n/a                  | 50% of net proceeds after deduction of fees/expense  0% minimum guaranteed to charity or  50% of net proceeds after deduction of fees/expense  0% minimum guaranteed to charity or |
| d/b/a Insurance Auto Auctions  American Diabetes Association  Honor Bound Foundation, Inc.  Ronald McDonald House Charities of                                                            | Electronic<br>Media<br>Electronic<br>Media<br>Electronic | 03/02/2011             | n/a                  | 50% of net proceeds after deduction of fees/expense 0% minimum guaranteed to charity or 50% of net proceeds after deduction of fees/expense                                        |

n/a

0% minimum guaranteed to charity or 90% of net proceeds after deduction of fees/expenses.

03/12/2018

Electronic

Media

United Cerebral Palsy of South Carolina, Inc.

| Professional Solicitor                   | <u>Fundraising</u><br>Method                  | Contract<br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                                 |
|------------------------------------------|-----------------------------------------------|------------------------|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                           | <u>Method</u>                                 | Start Date             | End Date             | of Other Terms of Remuneration                                                                                                             |
| B & E Associates, Inc. Bingo Promoter—G  | affney, SC                                    |                        |                      |                                                                                                                                            |
| Cherokee Athletics                       | Bingo                                         | 01/01/2009             | n/a                  | Charity to receive \$12,000.00/year + tax revenue per Bingo Act, minus compensation and bonus to promoter.                                 |
| Gaffney Elks Lodge BPOE #1305            | Bingo                                         | 04/01/2009             | n/a                  | Charity to receive \$12,000.00/year + tax revenue per Bingo Act, minus compensation and bonus to promoter.                                 |
| Bingo-Rama, Inc. – Bingo Promoter—Col    | umbia. SC                                     |                        |                      |                                                                                                                                            |
| Veterans of Foreign Wars Post 3181       | Bingo                                         | 10/02/2019             | n/a                  | Charity to receive 80% of remaining cash after all expenses and fees have been paid, and all bingo tax refunds from Department of Revenue. |
| BJU Education Group, Inc.—Greenville, S  | <u>с</u>                                      |                        |                      |                                                                                                                                            |
| BJA Scholarship Fund                     | Phone, Mail,<br>Electronic<br>Media, Strategy | 06/01/2020             | 05/31/2025           | Solicitor to receive management fees and direct expenses; 0% minimum guaranteed to charity.                                                |
|                                          |                                               |                        |                      |                                                                                                                                            |
| Booster Enterprises, Inc.—Alpharetta, GA |                                               |                        |                      |                                                                                                                                            |
| Ballentine Elementary School PTO         | Electronic<br>Media                           | 09/23/2021             | 12/31/2021           | 50% minimum guaranteed to charity.                                                                                                         |
| Bethel PTA                               | Electronic<br>Media                           | 11/15/2021             | 12/31/2021           | 50% minimum guaranteed to charity.                                                                                                         |
| Blythe Academy PTA                       | Electronic<br>Media                           | 09/16/2021             | 12/31/2021           | 50% minimum guaranteed to charity.                                                                                                         |
| Catawba Trail Elementary PTO             | Electronic<br>Media                           | 03/31/2022             | 06/30/2022           | 50% minimum guaranteed to charity.                                                                                                         |
| Carolina Voyager Charter School          | Electronic<br>Media                           | 09/27/2021             | 12/31/2021           | 55% minimum guaranteed to charity.                                                                                                         |

| Professional Solicitor                                       | <u>Fundraising</u><br>Method | <u>Contract</u><br>Start Date | <u>Contract</u><br>End Date | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration |
|--------------------------------------------------------------|------------------------------|-------------------------------|-----------------------------|-------------------------------------------------------------------------|
| <u>Charity</u>                                               |                              |                               |                             |                                                                         |
| Crowders Creek Elementary PTO                                | Electronic<br>Media          | 09/15/2021                    | 05/24/2022                  | 50% minimum guaranteed to charity.                                      |
| George Briggs APT                                            | Electronic<br>Media          | 08/30/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| Lake Carolina Elementary School PTO                          | Electronic<br>Media          | 10/13/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| Lakeview Elementary PTO                                      | Electronic<br>Media          | 10/18/2021                    | 12/31/2021                  | 55% minimum guaranteed to charity.                                      |
| Meadowfield Elementary School Parent<br>Teacher Organization | Electronic<br>Media          | 10/04/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| New Providence Elementary PTA                                | Electronic<br>Media          | 10/25/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| Oakridge Elementary School PTO                               | Electronic<br>Media          | 09/21/2021                    | 05/29/2022                  | 50% minimum guaranteed to charity.                                      |
| Oakview Elementary School PTA                                | Electronic<br>Media          | 09/09/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| Plain Elementary PTA                                         | Electronic<br>Media          | 10/26/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| River Ridge Elementary PTO                                   | Electronic<br>Media          | 09/20/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |
| Springdale Elementary School PTO                             | Electronic<br>Media          | 09/01/2021                    | 12/31/2021                  | 50% minimum guaranteed to charity.                                      |

| Carolina Bingo Promotions, LLC—Lake Wylie, | SC    |            |     |                                                      |
|--------------------------------------------|-------|------------|-----|------------------------------------------------------|
| Union Elks Lodge #1321                     | Bingo | 08/15/2020 | n/a | Charity to receive 28% of bingo taxes paid to SCDOR. |

| Professional Solicitor                                                          | <b>Fundraising</b> | <b>Contract</b>   | <b>Contract</b> | Minimum Percentage Guaranteed to Charity            |
|---------------------------------------------------------------------------------|--------------------|-------------------|-----------------|-----------------------------------------------------|
|                                                                                 | <b>Method</b>      | <b>Start Date</b> | End Date        | or Other Terms of Remuneration                      |
| <u>Charity</u>                                                                  |                    |                   |                 |                                                     |
| Causeworx, Inc.—Ajax, Ontario, Canada                                           |                    |                   |                 |                                                     |
| International Fellowship of Christians and Jews, Inc.                           | Phone, Mail        | 07/05/2016        | n/a             | 70% minimum guaranteed to charity.                  |
| National Audubon Society, Inc.                                                  | Phone              | 07/24/2020        | 06/30/2023      | 70% minimum guaranteed to charity.                  |
| People for the Ethical Treatment of Animals, Inc.                               | Phone              | 05/15/2021        | n/a             | 70% minimum guaranteed to charity.                  |
| The Nature Conservancy                                                          | Phone              | 03/14/2021        | 12/31/2021      | 70% minimum guaranteed to charity.                  |
| Union of Concerned Scientists, Inc.                                             | Phone              | 05/22/2021        | 09/30/2022      | 70% minimum guaranteed to charity.                  |
|                                                                                 |                    |                   |                 |                                                     |
| Charity Awareness, LLC—South Jordan, UT                                         |                    |                   |                 |                                                     |
| Fraternal Order of Police SC State Lodge                                        | Mail               | 01/01/2019        | n/a             | Charity to receive 10% to 35% of donations.         |
| International Union of Police Associations, AFL-CIO                             |                    | 01/15/2021        | 06/30/2022      | Charity to receive 15% of donations.                |
| United Cancer Support Foundation                                                | Mail               | 07/01/2020        | 06/30/2022      | Charity to receive 20% of donations.                |
| Charles Lamar Mattox, Bingo Promoter—Laked/b/a Clover Bingo, Clover Beach Bingo |                    |                   |                 |                                                     |
| Humane Society of York County                                                   | Bingo              | 07/08/2004        | n/a             | Charity to receive 28% of bingo taxes paid to SCDOR |
|                                                                                 |                    |                   |                 |                                                     |
| Charlotte Regional Business Alliance—Charlo                                     | tte, NC            |                   |                 |                                                     |
| Charlotte Regional Business Alliance                                            | Phone, Mail,       | 03/19/2019        | n/a             | 0% minimum guaranteed to charity.                   |
| Foundation                                                                      | Events             |                   |                 |                                                     |
|                                                                                 |                    |                   |                 |                                                     |
| Christi Johnson Brunson—Sumter, SC                                              |                    | _                 |                 |                                                     |
| American Legion, Post #140                                                      | Bingo              | 10/01/2019        | n/a             | Charity to receive 28% of bingo taxes paid to SCDOR |

| Professional Solicitor                                       | <u>Fundraising</u><br><u>Method</u> | <u>Contract</u><br><u>Start Date</u> | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration |
|--------------------------------------------------------------|-------------------------------------|--------------------------------------|----------------------|----------------------------------------------------------------------------|
| <u>Charity</u>                                               |                                     |                                      |                      |                                                                            |
| Coaching Charities—Las Vegas, NV                             |                                     |                                      |                      |                                                                            |
| Fisher DeBerry Foundation                                    | Phone,                              | 06/17/2019                           | n/a                  | Solicitor to receive 20% of gross revenue.                                 |
|                                                              | Electronic                          |                                      |                      |                                                                            |
|                                                              | Media                               |                                      |                      |                                                                            |
| Cainstan Assat Haldings H.C. Ballanca WA                     |                                     |                                      |                      |                                                                            |
| Coinstar Asset Holdings, LLC—Bellevue, WA American Red Cross | Other                               | 12/21/2017                           | n/a                  | 00.00/ minimum guaranteed to charity                                       |
|                                                              |                                     | 12/31/2017                           | n/a                  | 90.0% minimum guaranteed to charity.                                       |
| Children's Miracle Network                                   | Other                               | 11/30/2011                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
| Feeding America                                              | Other                               | 11/27/2008                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
| Humane Society of the United States                          | Other                               | 04/01/2013                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
| Leukemia & Lymphoma Society, Inc.                            | Other                               | 12/31/2017                           | n/a                  | 90.0% minimum guaranteed to charity.                                       |
| Make-A-Wish Foundation of America                            | Other                               | 09/01/2021                           | n/a                  | 90.0% minimum guaranteed to charity.                                       |
| NAACP Empowerment Programs, Inc.                             | Other                               | 11/30/2020                           | n/a                  | 90.0% minimum guaranteed to charity.                                       |
| United States Fund for UNICEF                                | Other                               | 09/30/2002                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
| United Way Worldwide                                         | Other                               | 01/11/2016                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
| World Wildlife Fund, Inc.                                    | Other                               | 06/01/2016                           | n/a                  | 92.5% minimum guaranteed to charity.                                       |
|                                                              |                                     |                                      |                      |                                                                            |
| Convergent Nonprofit Solutions, LLC—Atlant                   | a, GA                               |                                      |                      |                                                                            |
| The Greenwood Promise, LLC                                   | In-person                           | 02/04/2021                           | 11/02/2021           | Solicitor to receive \$24,500.00/month.                                    |
|                                                              | Solicitation                        |                                      |                      |                                                                            |
|                                                              |                                     |                                      |                      |                                                                            |
| CRF, Inc.—Greenwood, IN                                      |                                     |                                      |                      |                                                                            |
| d/b/a Charitable Resource Foundation, Inc.                   | Diama Mari                          | 02/22/2020                           | 04/24/2022           | 420/                                                                       |
| Kids Wish Network, Inc.                                      | Phone, Mail                         | 03/22/2020                           | 01/31/2023           | 12% minimum guaranteed to charity.                                         |
| National Cancer Assistance Foundation, Inc.                  | Phone                               | 05/01/2016                           | 01/24/2026           | 12% minimum guaranteed to charity.                                         |
| United Cancer Support Foundation                             | Phone, Mail                         | 05/02/2020                           | 03/16/2023           | 13% minimum guaranteed to charity.                                         |
| Volunteer Firefighter Alliance, Inc.                         | Phone, Mail                         | 05/21/2020                           | 04/01/2025           | 12% minimum guaranteed to charity.                                         |
| Crystal B. Thrasher—Greenville, SC                           |                                     |                                      |                      |                                                                            |
| South Carolina Jaycee Foundation, Inc.                       | Bingo                               | 07/01/2010                           | n/a                  | 20% minimum guaranteed to charity.                                         |
| oralli sarollia sarocci roundation, mei                      | 1 200                               | Part II · Page 6                     | · ·                  | 2070 minimum gadranteed to charity.                                        |

| Professional Solicitor                                  | <u>Fundraising</u><br>Method | Contract<br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                           |
|---------------------------------------------------------|------------------------------|------------------------|----------------------|--------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                          | <u>Method</u>                | Start Date             | End Date             | or other terms of Remuneration                                                                                                       |
|                                                         |                              |                        |                      |                                                                                                                                      |
| Deborah W. Ashy—Sumter, SC                              |                              |                        |                      |                                                                                                                                      |
| South Carolina Police Combat League                     | Bingo                        | 10/01/2011             | n/a                  | Charity to receive 26% of bingo taxes paid to SCDOR.                                                                                 |
| Denise Hamby—Greenville, SC<br>d/b/a Breezy Beach Bingo |                              |                        |                      |                                                                                                                                      |
| Upstate Animal Rescue Foundation of SC                  | Bingo                        | 09/19/2020             | n/a                  | Charity to receive \$1,000.00 guaranteed minimum monthly charitable distribution with SCDOR tax rebate credited against this amount. |
|                                                         |                              |                        |                      |                                                                                                                                      |
| DialAmerica Marketing, Inc.—Brooklyn, IA                |                              | 07/40/2042             | 12/21/2021           |                                                                                                                                      |
| Mothers Against Drunk Driving                           | Phone                        | 07/18/2012             | 12/31/2021           | Charity to receive 10% of magazine subscription sales and 100% of direct donations.                                                  |
| South Carolina Special Olympics                         | Phone                        | 07/01/2015             | 06/30/2022           | Charity to receive 10% of magazine subscription sales and 100% of direct donations                                                   |
|                                                         |                              |                        |                      |                                                                                                                                      |
| Eaton Vance Distributors—Boston, MA                     |                              |                        |                      |                                                                                                                                      |
| U. S. Charitable Gift Trust                             | Phone, Mail                  | 03/01/2014             | n/a                  | 98.8% minimum guaranteed to charity.                                                                                                 |
| Etsell, Inc. dba Shrine Services—Knoxville, 7           | rn.                          |                        |                      |                                                                                                                                      |
| Hejaz Temple Shriners International                     | Phone, Mail                  | 10/04/1999             | 10/13/2024           | Charity to receive minimum of \$35,000.00 or maximum of 75.0%                                                                        |
| Jamil Shriners                                          | Phone, Mail                  | 10/08/2004             | 10/07/2021           | 20.0% minimum guaranteed to charity.                                                                                                 |
| Jamil Shriners                                          | Phone, Mail                  | 07/13/2021             | 07/13/2016           | 22.0% minimum guaranteed to charity.                                                                                                 |
| Frank Consum Manualla TN                                |                              |                        |                      |                                                                                                                                      |
| Everett Group—Knoxville, TN                             | Count Door a sale            | 04 /04 /2040           |                      | Caliatanta magaina 62.750.00/amath                                                                                                   |
| AnMed Health Foundation                                 | Grant Proposals              | 01/01/2018             | n/a                  | Solicitor to receive \$3,750.00/month.                                                                                               |

| Professional Solicitor                           | <u>Fundraising</u><br>Method              | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration                                                      |
|--------------------------------------------------|-------------------------------------------|-------------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                   | <u></u>                                   | <u> </u>                      | <u> Diw Dwe</u>      | <u> </u>                                                                                                                     |
| Front Line Support, LLC—Rio Roncho, NM           |                                           |                               |                      |                                                                                                                              |
| Cancer Recovery Foundation International, Inc.   | Phone                                     | 01/18/2021                    | 10/16/2021           | 10.0% minimum guaranteed to charity.                                                                                         |
|                                                  |                                           |                               |                      |                                                                                                                              |
| Gamecock Promotions, Inc., Promoter—Ch           | arleston, SC                              |                               |                      |                                                                                                                              |
| Friends of the Edisto, Inc.                      | Bingo                                     | 10/01/2011                    | n/a                  | Charity to receive \$1,000.00/monthly + 10% net available proceeds.                                                          |
| Irmo Arbor Day, Inc.                             | Bingo                                     | 01/01/2015                    | n/a                  | 1% minimum guaranteed to charity.                                                                                            |
| Hejaz Temple Shriners International              | Bingo                                     | 10/01/2008                    | n/a                  | Charity to receive \$1,000.00/monthly + 10% net available proceeds.                                                          |
| L.B.C. American Legion Post 153                  | Bingo                                     | 10/01/2008                    | n/a                  | Charity to receive \$1,000.00/monthly + 10% net available proceeds.                                                          |
| Pet Helpers, Inc.                                | Bingo                                     | 10/01/2006                    | n/a                  | Charity to receive 28% of bingo taxes paid to SCDOR and up to 20% of gross proceeds after all bingo expenses have been paid. |
|                                                  |                                           |                               |                      |                                                                                                                              |
| Gateway Communications, Inc.—Portland,           |                                           |                               |                      |                                                                                                                              |
| Hillsdale College                                | Phone, Mail                               | 09/18/2021                    | 06/30/2022           | 1% minimum guaranteed to charity.                                                                                            |
| Open Doors with Brother Andrew, Inc.             | Phone, Mail                               | 03/01/2021                    | 12/31/2021           | 1% minimum guaranteed to charity.                                                                                            |
| GoMatchMe, LP—Mount Pleasant, SC d/b/a Donate2it |                                           |                               |                      |                                                                                                                              |
| The MatchingFund.org                             | Electronic                                | 09/10/2018                    | n/a                  | 2.7% credit card processing fee                                                                                              |
|                                                  | Media                                     |                               |                      | plus 5% administrative fee.                                                                                                  |
| Grant Us Lowcountry Fundsourcing—Moun            | t Pleasant. SC                            |                               |                      |                                                                                                                              |
| Programs For Exceptional People                  | Electronic<br>Media, Print<br>Media, Mail | 06/01/2019                    | n/a                  | 85.0% minimum guaranteed to charity.                                                                                         |

| Professional Solicitor                        | Fundraising<br>Method | Contract<br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration |
|-----------------------------------------------|-----------------------|------------------------|----------------------|----------------------------------------------------------------------------|
| <u>Charity</u>                                | <u>Methou</u>         | Start Date             | Ella Date            | of Other Terms of Remuneration                                             |
|                                               |                       |                        |                      |                                                                            |
| Gregory S. Irwin—Chapin, SC                   | Τ                     |                        | ,                    | T at                                                                       |
| Fraternal Order of Police – Lodge 12          | Bingo                 | 04/01/2011             | n/a                  | Charity to receive \$12,000.00/year + bingo tax rebates.                   |
|                                               |                       |                        |                      |                                                                            |
| Group Consultants, Inc.—Kennesaw, GA          |                       |                        |                      |                                                                            |
| Defeat Diabetes Foundation, Inc.              | Phone, Mail           | 02/15/2019             | 10/31/2021           | 14% minimum guaranteed to charity.                                         |
| Firefighters Charitable Foundation, Inc.      | Phone, Mail           | 02/15/2019             | 10/31/2021           | 15% minimum guaranteed to charity.                                         |
| International Union of Police Associations,   | Phone, Mail           | 02/15/2019             | 10/31/2021           | 12% minimum guaranteed to charity.                                         |
| AFL-CIO                                       |                       |                        |                      |                                                                            |
| Veterans Support Foundation                   | Phone, Mail           | 02/15/2019             | 10/31/2021           | 15% minimum guaranteed to charity.                                         |
| Volunteer Firefighter Alliance, Inc.          | Phone, Mail           | 04/20/2020             | 02/05/2023           | 14% minimum guaranteed to charity.                                         |
|                                               |                       |                        |                      |                                                                            |
| Hal E. Irwin, Bingo Promoter—Chapin, SC       |                       |                        |                      |                                                                            |
| Charleston Animal Society                     | Bingo                 | 04/01/2009             | n/a                  | Charity to receive \$36,000.00/year + bingo tax rebates.                   |
| Hilton Head Humane Association, Inc.          | Bingo                 | 04/01/2009             | n/a                  | Charity to receive \$36,000.00/year + bingo tax rebates.                   |
| Mental Health America of Beaufort-Jasper      | Bingo                 | 04/01/2009             | n/a                  | Charity to receive \$24,000.00/year + bingo tax rebates.                   |
| Counties                                      | 560                   | 0 ., 01, 2000          | , ۵                  | Charles to receive 42 1,000100, year 1 miles 12.1. 2.2.2.2.                |
| Midlands Lodge #1 Fraternal Order of Police   | Bingo                 | 04/01/2017             | n/a                  | Charity to receive \$12,000.00/year + bingo tax rebates.                   |
| Sertoma Club of North Augusta                 | Bingo                 | 04/01/2008             | n/a                  | Charity to receive \$24,000.00/year + bingo tax rebates.                   |
| 3                                             |                       |                        | •                    |                                                                            |
| L.C. Chian, Inc., Alman, OH                   |                       |                        |                      |                                                                            |
| InfoCision, Inc.—Akron, OH                    | Dhara Mail            | 02/07/2021             | 04/24/2022           | 0.10/ minimum avaranteed to charity                                        |
| Alliance Defending Freedom                    | Phone, Mail           | 02/07/2021             | 01/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| American Indian College Fund                  | Phone, Mail           | 05/02/2021             | 04/30/2022           | 0.1% minimum guaranteed to charity.                                        |
| American Institute for Cancer Research        | Phone, Mail           | 02/04/2021             | 12/31/2021           | 2% minimum guaranteed to charity.                                          |
| American Lebanese Syrian Associated           | Phone, Mail           | 07/17/2020             | 06/30/2022           | 1% minimum guaranteed to charity.                                          |
| Charities, Inc.                               | Di NA . II            | 20/00/2024             | 26/20/2022           | 2.427                                                                      |
| ChildFund International, USA                  | Phone, Mail           | 08/08/2021             | 06/30/2022           | 0.1% minimum guaranteed to charity.                                        |
| Christian Advocates Serving Evangelism, Inc.  | Phone, Mail           | 06/17/2021             | 05/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| Citizens United                               | Phone, Mail           | 05/03/2021             | 12/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| Foundation for a Christian Civilization, Inc. | Phone, Mail           | 07/11/2021             | 06/30/2022           | 0.1% minimum guaranteed to charity.                                        |
| Haven Ministries                              | Phone, Mail           | 03/13/2021             | 02/28/2022           | 0.1% minimum guaranteed to charity.                                        |

#### <u>Secretary of State Mark Hammond</u> <u>Division of Public Charities Professional Solicitor Report</u>

Active Professional Solicitor Contracts Filed as of October 1, 2021

| Professional Solicitor                       | Fundraising<br>Method | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration |
|----------------------------------------------|-----------------------|-------------------------------|----------------------|----------------------------------------------------------------------------|
| <u>Charity</u>                               | <u> </u>              |                               | <u>=====</u>         | <del></del>                                                                |
| International Fellowship of Christians and   | Phone, Mail           | 01/02/2020                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Jews, Inc.                                   |                       |                               |                      |                                                                            |
| International Fellowship of Christians and   | Phone                 | 01/18/2021                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Jews, Inc.                                   |                       |                               |                      |                                                                            |
| International Fund for Animal Welfare, Inc.  | Phone, Mail           | 05/23/2021                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| LeSEA Global Feed the Hungry, Inc.           | Phone, Mail           | 02/27/2021                    | 01/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| March of Dimes Inc.                          | Phone, Mail           | 01/14/2021                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Moody Bible Institute of Chicago             | Phone, Mail           | 12/05/2020                    | 10/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Mothers Against Drunk Driving                | Phone, Mail           | 03/15/2021                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Muscular Dystrophy Association, Inc.         | Phone, Mail           | 09/14/2020                    | 06/30/2022           | 0.1% minimum guaranteed to charity.                                        |
| National Rifle Association of America        | Phone                 | 06/22/2012                    | 06/30/2023           | 35% minimum guaranteed to charity.                                         |
| North Shore Animal League America, Inc.      | Phone, Mail           | 03/01/2021                    | 01/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| Rainforest Alliance, Inc.                    | Phone, Mail           | 12/21/2020                    | 10/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Smile Train, Inc.                            | Phone, Mail           | 09/12/2020                    | 08/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| Special Olympics                             | Phone, Mail           | 01/18/2021                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| Special Olympics South Carolina              | Phone, Mail           | 03/20/2020                    | 12/31/2021           | 0.1% minimum guaranteed to charity.                                        |
| The Metropolitan Museum of Art               | Phone, Mail           | 08/20/2021                    | 06/30/2023           | 0.1% minimum guaranteed to charity.                                        |
| The National Children's Cancer Society, Inc. | Phone, Mail           | 02/28/2021                    | 01/14/2022           | 0.1% minimum guaranteed to charity.                                        |
| United Breast Cancer Foundation              | Phone, Mail           | 05/02/2020                    | 04/30/2022           | 0.1% minimum guaranteed to charity.                                        |
| Wounded Warrior Project, Inc.                | Phone, Mail           | 05/17/2021                    | 12/31/2022           | 0.1% minimum guaranteed to charity.                                        |
| Jane K. Blewer—Charleston, SC                |                       |                               |                      | _                                                                          |
| VFW OB Rossenger Post 2779                   | Bingo                 | 01/01/2009                    | n/a                  | Charity to receive 3% or                                                   |
| VI VV OD NOSSENBEN I OSL 2773                | Diligo                | 01/01/2009                    | ii/ a                | 26% of 4% gross tax paid to SCDOR.                                         |
|                                              |                       |                               |                      | 20/0 01 4/0 g1033 tax paid to 300011.                                      |
| Jason Barton—College Grove, TN               |                       |                               |                      |                                                                            |
| Food for the Hungry, Inc.                    | Event                 | 08/28/2021                    | 10/18/2021           | 1% minimum guaranteed to charity.                                          |

| Professional Solicitor                                                                                                                    | <u>Fundraising</u> | <u>Contract</u>                        | Contract                               | Minimum Percentage Guaranteed to Charity                                                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                                                            | <u>Method</u>      | Start Date                             | End Date                               | or Other Terms of Remuneration                                                                                                                                                                                                                                                                                   |
| LFR, LLC—New York, NY                                                                                                                     |                    |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| d/b/a Legends                                                                                                                             |                    |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| The Ohio State University Alumni Association,                                                                                             | Phone,             | 07/01/2020                             | 06/30/2022                             | Solicitor to receive \$13,000.00/month retainer,                                                                                                                                                                                                                                                                 |
| Inc.                                                                                                                                      | Electronic         |                                        |                                        | expenses, and sales bonus not to exceed \$600,000.00.                                                                                                                                                                                                                                                            |
|                                                                                                                                           | Media              |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| Lowcountry Promotions, Inc., Bingo Promoter                                                                                               | ·—N. Charleston, S | iC                                     |                                        |                                                                                                                                                                                                                                                                                                                  |
| Fraternal Order of Police Inc. Laurens County                                                                                             | Bingo              | 04/01/2016                             | n/a                                    | SCDOR taxes paid directly to charity; charity shall not                                                                                                                                                                                                                                                          |
| Lodge #29                                                                                                                                 |                    |                                        | •                                      | receive more than 20% of gross proceeds.                                                                                                                                                                                                                                                                         |
| Fraternal Order of Police Tri-County Lodge #3                                                                                             | Bingo              | 10/01/2000                             | n/a                                    | SCDOR taxes paid directly to charity.                                                                                                                                                                                                                                                                            |
| H. F. Help, Inc.                                                                                                                          | Bingo              | 10/01/2002                             | n/a                                    | SCDOR taxes paid directly to charity.                                                                                                                                                                                                                                                                            |
| Horse Creek Midland Valley Veterans Park                                                                                                  | Bingo              | 02/01/2021                             | n/a                                    | Charity to receive 28% of the 4% SCDOR bingo paper                                                                                                                                                                                                                                                               |
| ,                                                                                                                                         |                    | , ,                                    | •                                      | tax (directly paid by DOR)                                                                                                                                                                                                                                                                                       |
|                                                                                                                                           |                    |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| McCall Development of Charleston, LLC—Cha                                                                                                 | rleston, SC        |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| Charleston Metro Fraternal Order of Police                                                                                                | Bingo              | 07/01/2011                             | n/a                                    | Charity to receive \$1,000.00/monthly + 10% net                                                                                                                                                                                                                                                                  |
|                                                                                                                                           |                    |                                        |                                        | available proceeds.                                                                                                                                                                                                                                                                                              |
|                                                                                                                                           |                    |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| MDS Communications Corporation—Mesa, A                                                                                                    | 7                  |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| Catholic Medical Mission Board, Inc.                                                                                                      |                    |                                        |                                        |                                                                                                                                                                                                                                                                                                                  |
| Catholic Medical Mission Board, inc.                                                                                                      | Phone              | 10/07/2021                             | 09/30/2022                             | Solicitor to receive \$43.00-\$53.00 per logged                                                                                                                                                                                                                                                                  |
| Catholic Medical Mission Board, Inc.                                                                                                      | Phone              | 10/07/2021                             | 09/30/2022                             | Solicitor to receive \$43.00-\$53.00 per logged telephone hour.                                                                                                                                                                                                                                                  |
|                                                                                                                                           | Phone              | 10/07/2021                             | 09/30/2022<br>12/31/2021               | telephone hour.                                                                                                                                                                                                                                                                                                  |
| Christian Advocates Serving Evangelism, Inc.                                                                                              |                    |                                        |                                        | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or                                                                                                                                                                                                                                        |
|                                                                                                                                           |                    |                                        |                                        | telephone hour.                                                                                                                                                                                                                                                                                                  |
| Christian Advocates Serving Evangelism, Inc.                                                                                              | Phone              | 02/26/2021                             | 12/31/2021                             | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or \$42.50-\$52.00 per logged telephone hour.                                                                                                                                                                                             |
| Christian Advocates Serving Evangelism, Inc.                                                                                              | Phone              | 02/26/2021                             | 12/31/2021                             | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or \$42.50-\$52.00 per logged telephone hour.  Solicitor to receive \$3.41 per completed call or                                                                                                                                          |
| Christian Advocates Serving Evangelism, Inc. Christian Appalachian Project, Inc.                                                          | Phone Phone        | 02/26/2021                             | 12/31/2021                             | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or \$42.50-\$52.00 per logged telephone hour.  Solicitor to receive \$3.41 per completed call or \$46.00-\$56.65 per logged telephone hour.                                                                                               |
| Christian Advocates Serving Evangelism, Inc.  Christian Appalachian Project, Inc.  Cooperative for Assistance and Relief                  | Phone Phone        | 02/26/2021                             | 12/31/2021                             | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or \$42.50-\$52.00 per logged telephone hour.  Solicitor to receive \$3.41 per completed call or \$46.00-\$56.65 per logged telephone hour.  Solicitor to receive \$3.10 per completed call or                                            |
| Christian Advocates Serving Evangelism, Inc.  Christian Appalachian Project, Inc.  Cooperative for Assistance and Relief Everywhere, Inc. | Phone Phone Phone  | 02/26/2021<br>09/07/2021<br>07/17/2021 | 12/31/2021<br>08/31/2022<br>06/30/2022 | telephone hour.  Solicitor to receive \$3.60-\$8.00 per completed call or \$42.50-\$52.00 per logged telephone hour.  Solicitor to receive \$3.41 per completed call or \$46.00-\$56.65 per logged telephone hour.  Solicitor to receive \$3.10 per completed call or \$43.00-\$53.00 per logged telephone hour. |

| Professional Solicitor                                  | <u>Fundraising</u><br>Method | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                        |
|---------------------------------------------------------|------------------------------|-------------------------------|----------------------|---------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                          | <u>ivictitou</u>             | Start Date                    | End Date             | of State Terms of Remaineration                                                                   |
| Habitat for Humanity International, Inc.                | Phone                        | 08/16/2021                    | 06/30/2024           | Solicitor to receive \$3.05 per completed call or \$40.00-\$52.00 per logged telephone hour.      |
| Heifer Project International                            | Phone                        | 07/29/2021                    | 06/26/2022           | Solicitor to receive \$3.05 per completed call or \$43.00-\$53.00 per logged telephone hour.      |
| Holt International Children's Services, Inc.            | Phone                        | 08/23/2021                    | 07/28/2022           | Solicitor to receive \$43.00-\$53.00 per logged telephone hour.                                   |
| International Fellowship of Christians and Jews, Inc.   | Phone                        | 07/23/2021                    | 12/31/2021           | 0.05% minimum guaranteed to charity.                                                              |
| Jewish Voice Ministries International                   | Phone                        | 03/10/2021                    | 12/31/2021           | Solicitor to receive \$3.00 per completed call or \$42.00-\$52.00 per logged telephone hour.      |
| National Rifle Association of America                   | Phone                        | 03/30/2020                    | 12/31/2021           | Solicitor to receive \$40.00-\$46.50 per logged telephone hour.                                   |
| Prison Fellowship Ministries                            | Phone                        | 08/01/2021                    | 06/30/2022           | Solicitor to receive \$40.00-\$53.00 per logged telephone hour.                                   |
| Project Hope – People-to-People Health Foundation, Inc. | Phone                        | 02/13/2021                    | 12/31/2021           | Solicitor to receive \$3.00 per completed call or \$42.00-\$52.00 per logged telephone hour.      |
| Save the Children Federation, Inc.                      | Phone                        | 07/01/2021                    | 05/31/2024           | Solicitor to receive \$3.00-3.10 per completed call or \$43.00-\$51.00 per logged telephone hour. |
| Special Olympics, Inc.                                  | Phone                        | 03/22/2021                    | 12/31/2021           | 0.05% minimum guaranteed to charity.                                                              |
| Students for Life Action Inc.                           | Phone                        | 01/01/2021                    | 12/31/2021           | 0.05% minimum guaranteed to charity.                                                              |
| Students for Life of America, Inc.                      | Phone                        | 01/01/2021                    | 12/31/2021           | Solicitor to receive \$3.00 per completed call or \$42.00-\$52.00 per logged telephone hour.      |
| The Heritage Foundation                                 | Phone                        | 09/26/2020                    | 12/31/2021           | 0.05% minimum guaranteed to charity.                                                              |
| United States Association for UNHCR                     | Phone                        | 02/28/2020                    | 01/12/2021           | Solicitor to receive \$3.00 per completed call or \$42.00-\$54.00 per logged telephone hour.      |
| Way Media, Inc.                                         | Phone                        | 11/16/2020                    | 11/15/2021           | Solicitor to receive \$49.50 per logged telephone hour.                                           |

| Professional Solicitor                         | <u>Fundraising</u><br>Method | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration          |
|------------------------------------------------|------------------------------|-------------------------------|----------------------|-------------------------------------------------------------------------------------|
| <u>Charity</u>                                 | Method                       | Start Date                    | <u>Did Date</u>      | of Other Terms of Iventuneration                                                    |
| Member Markets, LLC—Wheat Ridge, CO            |                              |                               |                      |                                                                                     |
| Land of the Free Foundation                    | Electronic<br>Media          | 07/21/2020                    | n/a                  | Charity to receive 100% of donation made through Online Store & Donation Center.    |
| Transadi. Assistance Dragger for Comingra      | Electronic                   | 07/21/2020                    | n /a                 |                                                                                     |
| Tragedy Assistance Program for Survivors       | Media                        | 07/21/2020                    | n/a                  | Charity to receive 100% of donation made through<br>Online Store & Donation Center. |
|                                                |                              |                               |                      |                                                                                     |
| Michael D. Lovett, Bingo Promoter—West Co      | lumbia, SC                   |                               |                      |                                                                                     |
| Gaffney Youth Baseball Inc.                    | Bingo                        | 01/01/2012                    | n/a                  | Charity to receive bingo tax rebates from SCDOR.                                    |
|                                                |                              |                               |                      |                                                                                     |
| Mid-Atlantic Clothing Recycling, LLC—Owing     | s Mills MD                   |                               |                      |                                                                                     |
| d/b/a MAC Recycling                            | S IVIIIIS, IVID              |                               |                      |                                                                                     |
| D.A.R.E. America                               | Donation Bin                 | 01/01/2016                    | n/a                  | Charity paid \$10.83/month for each bin in service                                  |
|                                                | L                            | <u> </u>                      | ,                    | ,, ,                                                                                |
|                                                |                              |                               |                      |                                                                                     |
| Midlands Promotions, Inc. Bingo Promoter—      | Charleston, SC               |                               |                      |                                                                                     |
| Abbeville County Shrine Club                   | Bingo                        | 07/01/2020                    | n/a                  | Distribution from SCDOR of 28% bingo paper tax.                                     |
| Fraternal Order of Police, Berkeley County     | Bingo                        | 01/01/2002                    | n/a                  | SCDOR taxes paid directly to charity.                                               |
| Lodge #19                                      |                              |                               |                      |                                                                                     |
| Humane Net, Inc.                               | Bingo                        | 10/01/2006                    | n/a                  | SCDOR taxes paid directly to charity.                                               |
| ·                                              | 1 0                          | · · ·                         | ,                    |                                                                                     |
|                                                |                              |                               |                      |                                                                                     |
| Midwest Publishing-DN, Inc.—Phoenix, AZ        |                              |                               |                      |                                                                                     |
| d/b/a MPI                                      |                              | T                             |                      |                                                                                     |
| American Federation of Police and Concerned    | Phone, Mail                  | 06/08/2018                    | 05/31/2022           | 12% minimum guaranteed to charity.                                                  |
| Citizens                                       |                              |                               |                      |                                                                                     |
| Autism Spectrum Disorder Foundation, Inc.      |                              | 05/01/2021                    | 04/30/2024           | 10% minimum guaranteed to charity.                                                  |
| Childhood Leukemia Foundation, Inc.            | Phone, Mail                  | 06/08/2018                    | 05/31/2023           | 13% minimum guaranteed to charity.                                                  |
| Committee For Missing and Abused Children,     | Phone, Mail                  | 01/01/2019                    | 12/31/2021           | 13.5% minimum guaranteed to charity.                                                |
| Inc.                                           |                              |                               |                      |                                                                                     |
| Firefighters Charitable Foundation, Inc.       | Phone, Mail                  | 01/01/2020                    | 12/31/2024           | 14% minimum guaranteed to charity.                                                  |
| Fraternal Order of Police SC State Lodge       | Phone, Mail                  | 01/01/2018                    | 12/31/2021           | 15% minimum guaranteed to charity.                                                  |
| National Association of Chiefs of Police, Inc. | Phone, Mail                  | 02/01/2021                    | 01/31/2023           | 12% minimum guaranteed to charity.                                                  |

Part II · Page 13 of 23

| <u>Professional Solicitor</u>                                                                      | Fundraising<br><u>Method</u>    | Contract<br>Start Date | Contract End Date | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration                                                |
|----------------------------------------------------------------------------------------------------|---------------------------------|------------------------|-------------------|------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                     |                                 |                        |                   |                                                                                                                        |
| South Carolina Troopers Association                                                                | Phone, Mail                     | 05/01/2019             | 04/30/2022        | 15% minimum guaranteed to charity for business donations; 20% minimum guaranteed to charity for residential donations. |
| United Cancer Support Foundation                                                                   | Phone, Mail                     | 12/01/2019             | 11/30/2022        | 10% minimum guaranteed to charity.                                                                                     |
| Veterans Relief Network, Inc.                                                                      | Phone, Mail                     | 05/03/2019             | 12/31/2022        | 10% minimum guaranteed to charity.                                                                                     |
| Volunteer Firefighter Alliance, Inc.                                                               | Phone, Mail                     | 10/18/2018             | 09/30/2024        | 10% minimum guaranteed to charity.                                                                                     |
| National Charity Services—Washington, DC d/b/a Charity Dispatch  American Breast Cancer Foundation | Vehicle                         | 02/17/2016             | 01/06/2026        | 20% minimum guaranteed to charity.                                                                                     |
|                                                                                                    | Donation                        | 0=, =, , =0=0          | 0_,00,_00         | 20/01/11/11/19/11/11/11/11/11/11/11/11/11/11                                                                           |
| Heroes on the Water                                                                                | Vehicle<br>Donation             | 12/01/2018             | 12/01/2022        | 20% minimum guaranteed to charity.                                                                                     |
| Palmetto Goodwill                                                                                  | Liquidation of<br>Donated Goods | 08/20/2020             | n/a               | 30% minimum guaranteed to charity.                                                                                     |
| Soldiers' Angels                                                                                   | Vehicle<br>Donation             | 02/22/2016             | n/a               | 20% minimum guaranteed to charity.                                                                                     |
| Special Operators Transition Foundation, Inc.                                                      | Liquidation of Donated Goods    | 09/01/2020             | 07/09/2025        | 20% minimum guaranteed to charity.                                                                                     |
|                                                                                                    |                                 |                        |                   |                                                                                                                        |
| National Fundraising Management, Inc.—Hop                                                          |                                 |                        |                   |                                                                                                                        |
| Car Donation Foundation                                                                            | Phone, Print<br>Media           | 01/01/2014             | n/a               | 15% minimum guaranteed to charity.                                                                                     |
|                                                                                                    | ,                               |                        |                   |                                                                                                                        |
| Network for Good, Inc.—Washington, DC                                                              |                                 |                        |                   |                                                                                                                        |
| Network for Good, Inc.                                                                             | Electronic<br>Media             | 10/05/2018             | n/a               | 80% minimum guaranteed to charity.                                                                                     |

| rofessional Solicitor                                                                                                                                                                                 | <b>Fundraising</b>                    | <b>Contract</b>        | <b>Contract</b> | Minimum Percentage Guaranteed to Charity                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|------------------------|-----------------|---------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                       | Method                                | Start Date             | <b>End Date</b> | or Other Terms of Remuneration                                                                                |
| <u>Charity</u>                                                                                                                                                                                        |                                       |                        |                 |                                                                                                               |
| New Canvassing Experience, Inc.—Austin, TX                                                                                                                                                            |                                       |                        |                 |                                                                                                               |
| Defenders of Wildlife                                                                                                                                                                                 | Phone, In-                            | 05/21/2020             | 12/31/2021      | 1% minimum guaranteed to charity.                                                                             |
|                                                                                                                                                                                                       | person                                |                        |                 |                                                                                                               |
|                                                                                                                                                                                                       | Solicitation                          |                        |                 |                                                                                                               |
| Medecins Sans Frontieres USA, Inc./Doctors                                                                                                                                                            | Phone, In-                            | 04/28/2020             | 12/31/2021      | 1% minimum guaranteed to charity.                                                                             |
| Without Borders USA, Inc.                                                                                                                                                                             | person                                |                        |                 |                                                                                                               |
|                                                                                                                                                                                                       | Solicitation                          |                        |                 |                                                                                                               |
| The Nature Conservancy                                                                                                                                                                                | Phone, In-                            | 05/10/2021             | 12/31/2022      | 0% minimum guaranteed to charity.                                                                             |
|                                                                                                                                                                                                       | person                                |                        |                 |                                                                                                               |
|                                                                                                                                                                                                       | Solicitation                          |                        |                 |                                                                                                               |
| North Myrtle Beach Bingo Concessions, Inc., Chiefs Athletic Booster Club                                                                                                                              | Bingo Promoter—Lo                     | ongs, SC<br>10/01/2002 | n/a             | Charity to receive bingo tax rebates from SCDOR                                                               |
| ,                                                                                                                                                                                                     |                                       | <del>,</del>           | n/a             | Charity to receive bingo tax rebates from SCDOR                                                               |
| Chiefs Athletic Booster Club                                                                                                                                                                          |                                       | <del>,</del>           | n/a             | Charity to receive bingo tax rebates from SCDOR                                                               |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC                                                                                                                              |                                       | <del>,</del>           | n/a             | Charity to receive bingo tax rebates from SCDOR                                                               |
| Chiefs Athletic Booster Club                                                                                                                                                                          |                                       | <del>,</del>           | n/a<br>n/a      | Charity to receive bingo tax rebates from SCDOR  Charity to receive an average of 92%.                        |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity                                                                                                               | Bingo                                 | 10/01/2002             |                 | ·                                                                                                             |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity                                                                                                               | Bingo  Electronic                     | 10/01/2002             |                 | ·                                                                                                             |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity                                                                                                               | Bingo  Electronic                     | 10/01/2002             |                 | ·                                                                                                             |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation                                                                                          | Bingo  Electronic                     | 10/01/2002             |                 | ·                                                                                                             |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation  Omaze—Los Angeles, CA                                                                   | Bingo  Electronic  Media              | 09/15/2021             | n/a             | Charity to receive an average of 92%.                                                                         |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation  Omaze—Los Angeles, CA                                                                   | Electronic Media  Electronic          | 09/15/2021             | n/a             | Charity to receive an average of 92%.                                                                         |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation  Omaze—Los Angeles, CA                                                                   | Electronic Media  Electronic          | 09/15/2021             | n/a             | Charity to receive an average of 92%.                                                                         |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation  Omaze—Los Angeles, CA  Charities Aid Foundation America                                 | Electronic Media  Electronic          | 09/15/2021             | n/a             | Charity to receive an average of 92%.  60% minimum guaranteed to charity.  50% minimum guaranteed to charity. |
| Chiefs Athletic Booster Club  Olithan Solutions, Inc.—Mount Pleasant, SC d/b/a Altruity  Altruity Foundation  Omaze—Los Angeles, CA  Charities Aid Foundation America  Palmetto Photo Inc.—Camden, SC | Electronic<br>Media  Electronic Media | 09/15/2021             | n/a<br>n/a      | Charity to receive an average of 92%.  60% minimum guaranteed to charity.                                     |

|                                                                                                                                                        | <u>Fundraising</u><br>Method                      | <u>Contract</u><br>Start Date | Contract          | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|-------------------------------|-------------------|------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                                                                         | Method                                            | Start Date                    | End Date          | or other terms of Remuneration                                                                                               |
| Palmetto Upstate Promotions, Inc.—Charles                                                                                                              | ston, SC                                          |                               |                   |                                                                                                                              |
| d/b/a Middle Tyger / Greer Beach Bingo, Gr                                                                                                             | eenville Shrine / M                               | r. Bingo Greer                |                   |                                                                                                                              |
| Greenville Shrine Club                                                                                                                                 | Bingo                                             | 10/01/2008                    | n/a               | Charity to receive \$1,000.00/monthly + 10% net                                                                              |
|                                                                                                                                                        |                                                   |                               |                   | available proceeds, with any fees to be credited agains                                                                      |
|                                                                                                                                                        |                                                   |                               |                   | SCDOR distribution of bingo taxes to charity.                                                                                |
| Middle Tyger Ruritan Club                                                                                                                              | Bingo                                             | 10/01/2008                    | n/a               | Charity to receive \$1,000.00/monthly + 10% net                                                                              |
|                                                                                                                                                        |                                                   |                               |                   | available proceeds.                                                                                                          |
|                                                                                                                                                        |                                                   |                               |                   |                                                                                                                              |
| Patricia Perpetuino Grand Strand Juniors Vo                                                                                                            | Murtla Pa                                         | ach CC                        |                   | _                                                                                                                            |
| •                                                                                                                                                      | ліеуран—і <b>муг</b> це ве                        | each, SC                      |                   |                                                                                                                              |
| d/b/a I-17 Bingo                                                                                                                                       | Dingo                                             | 10/01/2012                    | n/a               | Charity to receive 260/ of the 100/ paper toy 1 50/ of                                                                       |
| Grand Strand Juniors Volleyball Club, Inc.                                                                                                             | Bingo                                             | 10/01/2012                    | n/a               | Charity to receive 26% of the 10% paper tax + 5% of gross proceeds at the end of each quarter.                               |
|                                                                                                                                                        |                                                   |                               |                   | gross proceeds at the end of each quarter.                                                                                   |
|                                                                                                                                                        |                                                   |                               |                   | ,                                                                                                                            |
|                                                                                                                                                        |                                                   |                               |                   | , , , , , , , , , , , , , , , , , , , ,                                                                                      |
| Personal Fundraising Service—Chicago, IL                                                                                                               |                                                   |                               |                   |                                                                                                                              |
| Personal Fundraising Service—Chicago, IL The Nature Conservancy                                                                                        | In-person                                         | 01/25/2021                    | 12/31/2022        | Solicitor to receive fee ranging from \$5.00 to \$500.00                                                                     |
|                                                                                                                                                        | In-person<br>Solicitation                         | 01/25/2021                    | 12/31/2022        | Solicitor to receive fee ranging from \$5.00 to \$500.00 and daily shift fee of \$35.00.                                     |
|                                                                                                                                                        | •                                                 | 01/25/2021                    | 12/31/2022        |                                                                                                                              |
| The Nature Conservancy                                                                                                                                 | Solicitation                                      |                               |                   | and daily shift fee of \$35.00.                                                                                              |
| The Nature Conservancy                                                                                                                                 | Solicitation<br>In-person                         |                               |                   | and daily shift fee of \$35.00.                                                                                              |
| The Nature Conservancy United Breast Cancer Foundation                                                                                                 | Solicitation In-person Solicitation               |                               |                   | and daily shift fee of \$35.00.                                                                                              |
| The Nature Conservancy United Breast Cancer Foundation  POP's Charity Bingo Upstate, Inc.—Greenvil                                                     | Solicitation In-person Solicitation               | 12/21/2020                    | 12/21/2021        | and daily shift fee of \$35.00.  1% minimum guaranteed to charity.                                                           |
| The Nature Conservancy United Breast Cancer Foundation                                                                                                 | Solicitation In-person Solicitation               |                               |                   | and daily shift fee of \$35.00.  1% minimum guaranteed to charity.                                                           |
| The Nature Conservancy United Breast Cancer Foundation  POP's Charity Bingo Upstate, Inc.—Greenvil Anderson County Fraternal Order of Police           | Solicitation In-person Solicitation               | 12/21/2020                    | 12/21/2021        | and daily shift fee of \$35.00.                                                                                              |
| The Nature Conservancy United Breast Cancer Foundation  POP's Charity Bingo Upstate, Inc.—Greenvil Anderson County Fraternal Order of Police Lodge #10 | Solicitation In-person Solicitation  le, SC Bingo | 12/21/2020                    | 12/21/2021<br>n/a | and daily shift fee of \$35.00.  1% minimum guaranteed to charity.  Charity to receive bingo rebates + 50% net profit split. |

| Professional Solicitor                       | Fundraising<br>Mathed | <u>Contract</u> | <u>Contract</u> | Minimum Percentage Guaranteed to Charity                 |
|----------------------------------------------|-----------------------|-----------------|-----------------|----------------------------------------------------------|
| <u>Charity</u>                               | <u>Method</u>         | Start Date      | End Date        | or Other Terms of Remuneration                           |
| POP's Charity Bingo-Carolina, Inc.—Greenvill | le SC                 |                 |                 |                                                          |
| Fraternal Order of Police-Foothills Lodge #9 | Bingo                 | 10/01/2014      | n/a             | Charity to receive bingo rebates + 50% net profit split. |
| Humane Society of Lancaster SC               | Bingo                 | 10/01/2014      | n/a             | Charity to receive bingo rebates + 50% net profit split. |
| Laurens County Shrine Club, Inc.             | Bingo                 | 10/01/2014      | n/a             | Charity to receive bingo rebates + 50% net profit split. |
| Laurens Dixie Youth Baseball                 | Bingo                 | 10/01/2014      | n/a             | Charity to receive bingo rebates + 50% net profit split. |
|                                              |                       |                 |                 |                                                          |
| POP's Charity Bingo-Greenville, Inc.—Greenv  | ville, SC             |                 |                 |                                                          |
| Concerned Citizens for Animals               | Bingo                 | 10/01/2014      | n/a             | Charity to receive bingo rebates + 50% net profit split. |
|                                              | •                     | •               |                 |                                                          |
| Public Safety Services, LLC—Plymouth, MN     |                       |                 |                 |                                                          |
| South Carolina Law Enforcement Officers'     | Phone, Mail           | 10/01/2016      | n/a             | 13% minimum guaranteed to charity.                       |
| Association                                  | ,                     |                 | , -             | <b>3</b> ,                                               |
| South Carolina Police Chiefs Association     | Business to           | 01/07/2019      | n/a             | 13% minimum guaranteed to charity.                       |
|                                              | Business              |                 | ·               | ,                                                        |
|                                              | Contact               |                 |                 |                                                          |
|                                              |                       |                 |                 |                                                          |
| Publishing Concepts, LP—Dallas, TX           |                       |                 |                 |                                                          |
| Air Force Association                        | Phone                 | 04/05/2021      | 12/31/2021      | 0% minimum guaranteed to charity.                        |
| Bloomsburg University Foundation, Inc.       | Phone                 | 10/23/2020      | 01/31/2022      | 0% minimum guaranteed to charity.                        |
| Carnegie Mellon University                   | Phone                 | 03/25/2021      | 10/31/2021      | 0% minimum guaranteed to charity.                        |
| Coker University                             | Phone                 | 05/04/2021      | 01/31/2022      | 0% minimum guaranteed to charity.                        |
| Delta Chi Educational Foundation             | Phone                 | 07/02/2021      | 12/31/2021      | 0% minimum guaranteed to charity.                        |
| Endowment Fund of the Phi Kappa Psi          | Phone                 | 09/10/2021      | 03/31/2022      | 0% minimum guaranteed to charity.                        |
| Fraternity                                   |                       |                 |                 |                                                          |
| Geneseo Foundation, Inc.                     | Phone                 | 08/27/2021      | 03/31/2022      | 0% minimum guaranteed to charity.                        |
| George Mason University Foundation, Inc.     | Phone                 | 01/25/2021      | 10/31/2021      | 0% minimum guaranteed to charity.                        |
| Lindenwood Female College                    | Phone                 | 08/20/2021      | 03/31/2022      | 0% minimum guaranteed to charity.                        |
| Merrimack College                            | Phone                 | 04/28/2021      | 12/31/2021      | 0% minimum guaranteed to charity.                        |
| Multnomah University                         | Phone                 | 10/08/2021      | 04/30/2022      | 0% minimum guaranteed to charity.                        |
| National Wild Turkey Federation              | Phone                 | 09/01/2021      | 04/30/2022      | 0% minimum guaranteed to charity.                        |

| Professional Solicitor                                    | Fundraising<br>Method | Contract<br>Start Date   | Contract<br>End Date     | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration |
|-----------------------------------------------------------|-----------------------|--------------------------|--------------------------|-------------------------------------------------------------------------|
| <u>Charity</u>                                            |                       |                          |                          |                                                                         |
| Pepperdine University                                     | Phone                 | 10/01/2021               | 04/30/2022               | 0% minimum guaranteed to charity.                                       |
| Pi Kappa Phi Foundation                                   | Phone                 | 03/31/2021               | 12/31/2021               | 0% minimum guaranteed to charity.                                       |
| Rampant Lion Foundation                                   | Phone                 | 05/13/2021               | 03/31/2022               | 0% minimum guaranteed to charity.                                       |
| The Alpha Epsilon Pi Foundation, Inc.                     | Phone                 | 04/02/2021               | 12/31/2021               | 0% minimum guaranteed to charity.                                       |
| The Elizabeth City State University Foundation            | Phone                 | 09/24/2021               | 03/31/2022               | 0% minimum guaranteed to charity.                                       |
| The National Judicial College                             | Phone                 | 09/17/2021               | 04/30/2022               | 0% minimum guaranteed to charity.                                       |
| University of Central Florida Foundation,<br>Incorporated | Phone                 | 04/14/2021               | 12/31/2021               | 0% minimum guaranteed to charity.                                       |
| University of Louisiana at Lafayette Foundation, Inc.     | Phone                 | 10/15/2021               | 04/30/2022               | 0% minimum guaranteed to charity.                                       |
| Wingate University                                        | Phone                 | 05/05/2021               | 01/31/2022               | 0% minimum guaranteed to charity.                                       |
| ActionAid U.S.A. Adventist Development and Relief Agency  | Phone<br>Phone        | 12/07/2020<br>01/01/2021 | 10/31/2021<br>12/31/2021 | 1% minimum guaranteed to charity. 1% minimum guaranteed to charity.     |
| ActionAid U.S.A.                                          | Phone                 | 12/07/2020               | 10/31/2021               | 1% minimum guaranteed to charity.                                       |
| International                                             |                       |                          |                          | ·                                                                       |
| ETV Endowment of South Carolina, Inc.                     | Phone                 | 12/01/2020               | 11/30/2021               | 1% minimum guaranteed to charity.                                       |
| Foundation for National Progress                          | Phone                 | 10/01/2021               | 09/30/2022               | 1% minimum guaranteed to charity.                                       |
| Foundation for Public Broadcasting in Georgia, Inc.       | Phone                 | 07/01/2021               | 06/30/2022               | 1% minimum guaranteed to charity.                                       |
| Lutheran World Relief                                     | Phone                 | 05/01/2021               | 04/30/2022               | 1% minimum guaranteed to charity.                                       |
| TelecomPioneers Charitable Foundation                     | Phone                 | 04/19/2021               | 04/18/2022               | 1% minimum guaranteed to charity.                                       |
| Union of Concerned Scientists, Inc.                       | Phone                 | 05/01/2021               | 04/30/2022               | 1% minimum guaranteed to charity.                                       |
|                                                           |                       |                          |                          |                                                                         |
| Rachel Neubauer—Taylors, SC                               |                       |                          |                          |                                                                         |
| South Carolina Educational Credit for                     | Phone, Mail,          | 03/19/2021               | 04/15/2023               | Solicitor to receive 1% of all funds raised.                            |
| Exceptional Needs Children Fund                           | Electronic            |                          |                          |                                                                         |
|                                                           | Media, Print          |                          |                          |                                                                         |
|                                                           | Media, Event          |                          |                          |                                                                         |

| Professional Solicitor                                          | Fundraising<br>Method | <u>Contract</u><br>Start Date | <u>Contract</u><br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration |
|-----------------------------------------------------------------|-----------------------|-------------------------------|-----------------------------|----------------------------------------------------------------------------|
| <u>Charity</u>                                                  | Wethou                | Start Date                    | End Date                    | of Other Terms of Kemuneration                                             |
| Residential Programs, Inc.—Eatontown, NJ                        |                       |                               |                             |                                                                            |
| Police Officers' Defense Coalition, Inc.                        | Phone, Mail           | 05/03/2021                    | 07/31/2022                  | 12% minimum guaranteed to charity.                                         |
| Fraternal Order of Police SC State Lodge                        | Phone                 | 01/01/2019                    | n/a                         | Charity to receive 15% or \$20,000.00, whichever is greater.               |
| Roy & Patty's Bingo Consultants & Concessio d/b/a Friends Bingo | ns, LLC—Florence,     | SC                            |                             |                                                                            |
| Blenheim Volunteer Fire District                                | Bingo                 | 04/01/2020                    | 03/31/2021                  | Charity to receive 28% of bingo paper taxes paid to state.                 |
| Ruffalo Noel Levitz, LLC—Cedar Rapids, IA                       |                       |                               |                             |                                                                            |
| Abilene Christian University                                    | Phone                 | 10/21/2019                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Air Force Academy Foundation                                    | Phone                 | 04/12/2021                    | 01/31/2022                  | 1% minimum guaranteed to charity.                                          |
| A.T. Still University of Health Services                        | Phone                 | 09/12/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| California State University                                     | Phone                 | 04/13/2020                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Carnegie Mellon University                                      | Phone                 | 08/16/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Catholic University of America                                  | Phone                 | 08/14/2021                    | 04/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Colby-Sawyer College                                            | Phone                 | 09/02/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Drexel University                                               | Phone                 | 10/14/2019                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Georgia State University Foundation, Inc.                       | Phone                 | 07/24/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Illinois State University Foundation                            | Phone                 | 09/13/2021                    | 06/30/2023                  | 1% minimum guaranteed to charity.                                          |
| Johns Hopkins University                                        | Phone                 | 07/22/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Kansas University Endowment Association                         | Phone                 | 09/13/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Minnesota State University Moorhead Foundation Inc.             | Phone                 | 06/24/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| Montana State University Foundation, Inc.                       | Phone                 | 10/26/2020                    | 06/30/2023                  | 1% minimum guaranteed to charity.                                          |
| Mount Mercy University                                          | Phone                 | 09/11/2021                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |
| North Carolina State University Foundation, Inc.                | Phone                 | 04/27/2020                    | 06/30/2022                  | 1% minimum guaranteed to charity.                                          |

| <u>Fundraising</u><br>Method | <u>Contract</u><br>Start Date                                                                                                                                                 | <u>Contract</u><br>End Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Method                       | Start Date                                                                                                                                                                    | End Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | of Other Terms of Remuneration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Phone                        | 02/27/2021                                                                                                                                                                    | 12/31/2021                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 05/27/2021                                                                                                                                                                    | 04/08/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 08/18/2018                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 11/21/2020                                                                                                                                                                    | 05/31/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 02/27/2021                                                                                                                                                                    | 07/14/2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 04/15/2021                                                                                                                                                                    | 12/31/2021                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 03/06/2021                                                                                                                                                                    | 10/11/2021                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 09/03/2021                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 10/27/2019                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 01/28/2021                                                                                                                                                                    | 06/30/2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 12/17/2020                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 08/13/2021                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 11/29/2020                                                                                                                                                                    | 06/30/2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 03/26/2020                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 09/03/2021                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 12/26/2020                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 03/21/2020                                                                                                                                                                    | 10/31/2021                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Phone                        | 10/26/2019                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                              |                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Phone                        | 08/01/2019                                                                                                                                                                    | 06/30/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1% minimum guaranteed to charity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                              | Phone | Phone       05/27/2021         Phone       08/18/2018         Phone       11/21/2020         Phone       02/27/2021         Phone       04/15/2021         Phone       03/06/2021         Phone       09/03/2021         Phone       10/27/2019         Phone       01/28/2021         Phone       12/17/2020         Phone       08/13/2021         Phone       03/26/2020         Phone       09/03/2021         Phone       09/03/2021         Phone       03/21/2020         Phone       03/21/2020         Phone       10/26/2019 | Phone         05/27/2021         04/08/2022           Phone         08/18/2018         06/30/2022           Phone         11/21/2020         05/31/2022           Phone         02/27/2021         07/14/2023           Phone         04/15/2021         12/31/2021           Phone         03/06/2021         10/11/2021           Phone         09/03/2021         06/30/2022           Phone         10/27/2019         06/30/2022           Phone         01/28/2021         06/30/2022           Phone         12/17/2020         06/30/2022           Phone         08/13/2021         06/30/2022           Phone         11/29/2020         06/30/2022           Phone         03/26/2020         06/30/2022           Phone         09/03/2021         06/30/2022           Phone         12/26/2020         06/30/2022           Phone         12/26/2020         06/30/2022           Phone         10/26/2019         06/30/2022 |

|                                                                                                                                                                                                                                                | Fundraising       | Contract                                             | Contract          | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration                                                                                                     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------------------------------------------|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                                                                                                                                                                 | <u>Method</u>     | Start Date                                           | End Date          | or Other Terms of Remuneration                                                                                                                                              |
| Superior Portrait Studios, Inc.—Winston Sale                                                                                                                                                                                                   | m, NC             |                                                      |                   |                                                                                                                                                                             |
| Westminster Rescue Squad, Inc.                                                                                                                                                                                                                 | Door to Door      | 07/18/2021                                           | 10/18/2021        | 50% minimum guaranteed to charity; charity to receive 100% of funds collected over \$5,000.00.                                                                              |
| Synergy Direct Marketing Solutions, LLC—Bar                                                                                                                                                                                                    | rberton, OH       |                                                      |                   |                                                                                                                                                                             |
| American Indian College Fund                                                                                                                                                                                                                   | Phone             | 12/02/2020                                           | 10/31/2021        | 0.05% minimum guaranteed to charity.                                                                                                                                        |
| Catholic Medical Mission Board, Inc.                                                                                                                                                                                                           | Phone             | 02/14/2021                                           | 12/31/2021        | 0.05% minimum guaranteed to charity.                                                                                                                                        |
| Tate Williams—Camden, SC d/b/a Camden United Bingo Auction for a Kaws                                                                                                                                                                          | Bingo             | 08/01/2021                                           | 08/01/2022        | Charity to receive \$200.00 per month or 5% of net quarterly net proceeds + bingo tax rebate from SCDOR                                                                     |
|                                                                                                                                                                                                                                                | •                 |                                                      |                   | •                                                                                                                                                                           |
| Thomas B. Avers c/o Frank Roach Post 34 Am                                                                                                                                                                                                     | erican Legion—Ro  | ck Hill. SC                                          |                   |                                                                                                                                                                             |
| Thomas B. Ayers c/o Frank Roach Post 34 Am<br>Frank Roach Post No. 34 of the American<br>Legion, Inc.                                                                                                                                          | erican Legion—Ro  | ok Hill, SC 07/01/2015                               | n/a               | 100% less operating expenses guaranteed to charity.                                                                                                                         |
| Frank Roach Post No. 34 of the American Legion, Inc.                                                                                                                                                                                           |                   |                                                      | n/a               | 100% less operating expenses guaranteed to charity.                                                                                                                         |
| Frank Roach Post No. 34 of the American Legion, Inc.  Thomas J. Irwin—Chapin, SC                                                                                                                                                               | Bingo             | 07/01/2015                                           | n/a<br>n/a        |                                                                                                                                                                             |
| Frank Roach Post No. 34 of the American<br>Legion, Inc.                                                                                                                                                                                        |                   |                                                      |                   | Charity to receive \$6,000.00/year + bingo tax rebates.                                                                                                                     |
| Frank Roach Post No. 34 of the American Legion, Inc.  Thomas J. Irwin—Chapin, SC  American Legion Larry Jeffers Post 195 Inc.  Fraternal Order of Police York County Lodge                                                                     | Bingo             | 07/01/2015                                           | n/a               | Charity to receive \$6,000.00/year + bingo tax rebates.  Charity to receive \$12,000.00/year + bingo tax rebates.                                                           |
| Frank Roach Post No. 34 of the American Legion, Inc.  Thomas J. Irwin—Chapin, SC  American Legion Larry Jeffers Post 195 Inc.  Fraternal Order of Police York County Lodge #15  Syrian Lebanon American Society of SC                          | Bingo Bingo Bingo | 10/01/2011<br>10/01/2010                             | n/a<br>n/a        | Charity to receive \$6,000.00/year + bingo tax rebates.  Charity to receive \$12,000.00/year + bingo tax rebates.                                                           |
| Frank Roach Post No. 34 of the American Legion, Inc.  Thomas J. Irwin—Chapin, SC  American Legion Larry Jeffers Post 195 Inc. Fraternal Order of Police York County Lodge #15  Syrian Lebanon American Society of SC  ThredUp Inc.—Oakland, CA | Bingo Bingo Bingo | 10/01/2011<br>10/01/2011<br>10/01/2010<br>07/01/2019 | n/a<br>n/a<br>n/a | Charity to receive \$6,000.00/year + bingo tax rebates.  Charity to receive \$12,000.00/year + bingo tax rebates.  Charity to receive \$12,000.00/year + bingo tax rebates. |
| Frank Roach Post No. 34 of the American Legion, Inc.  Thomas J. Irwin—Chapin, SC  American Legion Larry Jeffers Post 195 Inc.  Fraternal Order of Police York County Lodge #15  Syrian Lebanon American Society of SC                          | Bingo Bingo Bingo | 10/01/2011<br>10/01/2010                             | n/a<br>n/a        |                                                                                                                                                                             |

|                                                                                                                                                                                                                                                        | Fundraising<br>Method            | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity<br>or Other Terms of Remuneration                                                                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-------------------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Charity</u>                                                                                                                                                                                                                                         | Method                           | <u>Start Date</u>             | End Date             | or Other Terms of Remuneration                                                                                                                  |
| Thrift Store of Greenville, Inc.—Columbia, SC d/b/a Sunshine Thrift Store                                                                                                                                                                              |                                  |                               |                      |                                                                                                                                                 |
| Prisma Health Midlands Foundation                                                                                                                                                                                                                      | Thrift Store                     | 01/13/1997                    | n/a                  | Charity to receive 7% of gross proceeds.                                                                                                        |
| Thriving Children Advocates, LLC—Brentwood                                                                                                                                                                                                             | i, TN                            |                               |                      |                                                                                                                                                 |
| Children International                                                                                                                                                                                                                                 | Event                            | 08/19/2021                    | 06/30/2022           | 1% minimum guaranteed to charity.                                                                                                               |
|                                                                                                                                                                                                                                                        |                                  |                               |                      |                                                                                                                                                 |
| Triad Alliance LLC—Greensboro, NC                                                                                                                                                                                                                      |                                  |                               |                      |                                                                                                                                                 |
| Central Carolina SCFOP Lodge 31                                                                                                                                                                                                                        | Phone                            | 01/01/2021                    | 12/31/2021           | 30% minimum guaranteed to charity.                                                                                                              |
| Fraternal Order of Police, Pee Dee Lodge #25                                                                                                                                                                                                           | Phone                            | 01/11/2021                    | 12/31/2021           | 33% minimum guaranteed to charity.                                                                                                              |
| Fraternal Order of Police SC State Lodge                                                                                                                                                                                                               | Phone                            | 01/11/2021                    | 12/31/2021           | 33% minimum guaranteed to charity.                                                                                                              |
| Fraternal Order of Police York County Lodge #15                                                                                                                                                                                                        | Phone                            | 05/10/2021                    | 12/31/2021           | 33% minimum guaranteed to charity.                                                                                                              |
| 10                                                                                                                                                                                                                                                     |                                  |                               |                      |                                                                                                                                                 |
|                                                                                                                                                                                                                                                        | 1                                |                               |                      |                                                                                                                                                 |
| Truck, Trailer & Equipment Sales, Inc.—Summ                                                                                                                                                                                                            | nerville, SC                     |                               |                      |                                                                                                                                                 |
|                                                                                                                                                                                                                                                        | nerville, SC<br>Bingo            | 11/01/2013                    | n/a                  | Profits after expenses to be split 50/50 between charit and solicitor.                                                                          |
| Truck, Trailer & Equipment Sales, Inc.—Summ                                                                                                                                                                                                            |                                  | 11/01/2013<br>05/14/2013      | n/a<br>n/a           | Profits after expenses to be split 50/50 between charit and solicitor.  Profits after expenses to be split 50/50 between charit and solicitor.  |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.                                                                                                                                                                     | Bingo                            |                               |                      | and solicitor.  Profits after expenses to be split 50/50 between charit                                                                         |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.<br>St. Paul's Playground, Inc.                                                                                                                                      | Bingo<br>Bingo                   |                               |                      | and solicitor.  Profits after expenses to be split 50/50 between charit                                                                         |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.  St. Paul's Playground, Inc.  TSM Donor Engagement Team, Inc.—Freedom<br>Cooperative for Assistance and Relief                                                      | Bingo<br>Bingo                   |                               |                      | and solicitor.  Profits after expenses to be split 50/50 between charit and solicitor.                                                          |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.  St. Paul's Playground, Inc.  TSM Donor Engagement Team, Inc.—Freedom                                                                                               | Bingo Bingo                      | 05/14/2013                    | n/a                  | and solicitor.  Profits after expenses to be split 50/50 between charit                                                                         |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.  St. Paul's Playground, Inc.  TSM Donor Engagement Team, Inc.—Freedom<br>Cooperative for Assistance and Relief<br>Everywhere, Inc.  The Cleveland Clinic Foundation | Bingo  Bingo  n, PA  Phone, Mail | 05/14/2013                    | n/a<br>04/30/2022    | and solicitor.  Profits after expenses to be split 50/50 between charit and solicitor.  Solicitor is paid annual fees not to exceed \$14,700.00 |
| Truck, Trailer & Equipment Sales, Inc.—Summ<br>Children's Cancer Cooperative, Inc.  St. Paul's Playground, Inc.  TSM Donor Engagement Team, Inc.—Freedom<br>Cooperative for Assistance and Relief<br>Everywhere, Inc.                                  | Bingo  Bingo  n, PA  Phone, Mail | 05/14/2013                    | n/a<br>04/30/2022    | and solicitor.  Profits after expenses to be split 50/50 between charit and solicitor.  Solicitor is paid annual fees not to exceed \$14,700.00 |

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| Professional Solicitor            | <u>Fundraising</u><br>Method | <u>Contract</u><br>Start Date | Contract<br>End Date | Minimum Percentage Guaranteed to Charity or Other Terms of Remuneration |
|-----------------------------------|------------------------------|-------------------------------|----------------------|-------------------------------------------------------------------------|
| <u>Charity</u>                    |                              |                               |                      |                                                                         |
|                                   |                              |                               |                      |                                                                         |
| Wanda Gale Jacks, Bingo Promoter  | -Piedmont, SC                |                               |                      |                                                                         |
| Blue Ridge Shrine Club            | Bingo                        | 10/01/2003                    | n/a                  | Charity receives 26% of bingo taxes paid to SCDOR + 10% of profits.     |
|                                   |                              |                               |                      |                                                                         |
| William Thomas Vallini—Fort Mill, | sc                           |                               |                      |                                                                         |
| d/b/a 911 Fundraising             |                              |                               |                      |                                                                         |
| Carolina Dive & Rescue            | Door to Door                 | 10/01/2020                    | 10/01/2025           | 45% minimum guaranteed to charity.                                      |